

**MINUTES OF MEETING OF BOARD OF DIRECTORS
OF THE REACH FOUNDATION
March 21, 2019**

Attendees:

Arif Ahmed	Wendy Neal
Katherine Ferro	Todd Pleimann (by phone)
Tom Handley	Joe Reuben
Angela Harse	Heather Samuel (by phone)
Vicki Hohenstein	Jim Sanders
Danielle Jones	Lynette Sparkman-Barnes
Jon Marshall	Brenda Sharpe, ex-officio
Jerrihlyn McGee	Lisa Thurlow

Not in Attendance:

Andy Klocke

Guests:

Jim Torres, Rodgers Health	Dawn Downes, REACH Staff
Kathy Daugherty, Rodgers Health	Carla Gibson, REACH Staff
Robbie Phillips, Truman Medical Centers	Pattie Mansur, REACH Staff
Sarah Schwab, Truman Medical Centers	Glory Olson, REACH Staff
Becky Benak, REACH Staff	Jo Yun, REACH Staff
Mathew Davis, REACH Staff	

Welcome

The meeting was called to order by Chair Vicki Hohenstein at 4:13 p.m. following a group photo of the Board of Directors for the annual report.

Foundation Strategy

Dawn Downes introduced Jim Torres and Kathy Daugherty from Samuel U. Rodgers Health Center, Inc. (Rodgers). Rodgers, one of Reach Healthcare Foundation's Outcome Investment grantee partners, provides Health Insurance Marketplace outreach and enrollment activities. Jim gave an overview of the services provided and outreach efforts. Carla Gibson introduced Robbie Phillips and Sarah Schwab from Truman Medical Center Charitable Foundation, TMC Behavioral Health. Robbie and Sarah gave an overview of their program, which provides consumers with health insurance marketplace information and benefit enrollment assistance. They shared examples of how they conduct their outreach efforts to the homeless community and their impact on those individuals.

President's Report

Brenda Sharpe introduced new team member Glory Olson, Executive Assistant and Board Liaison and her "Staff Spotlight" segment featured Jo Yun.

Brenda provided an update on Avenue 82. The City of Overland Park issued the final building permits and McGown Gordon estimates substantial completion by the end of 2019. The footings and foundation have been completed and the communications and utilities conduit installed. Brenda encouraged board members to drive by the site to see the progress to date.

Two tenant improvement bids have been received to complete our offices and the community room, and bids for office furniture and equipment are forthcoming. An RFP is being formulated for two pieces of art in the main office area for our guests to enjoy. Bison Woodworking in Allen County has been commissioned for the construction of a conference room table. Artist Rebecca Tombaugh has been commissioned and is working to create a large art piece which will feature images from our service area for the community room. Board and staff are encouraged to forward iconic images from their travels across our 6-counties to be included in this piece.

Brenda discussed the Outcome Investment areas and provided brief updates on investments within each area where there has been recent activity. She mentioned ongoing large projects that require significant investment and time on behalf of staff, including the move to Avenue 82 in early 2020, identification and implementation of a new Grants Management System to replace the current system, and a concerted effort to gear up the Foundation for its next strategic planning process. Medicaid Expansion in Kansas has been a major focus for Brenda and Pattie Mansur in the past few weeks. They are prepared for rapid response requests from legislators, advocacy organizations, and our lobbyist for participation in meetings, educational forums, and advocacy requests. Brenda was one of about a dozen proponents who participated in 3 days of Medicaid Roundtable discussions with legislator members of the Health and Human Services Committee, providing an opportunity to highlight the overwhelming support of the public, hospitals, providers, and the health and human services safety net in Kansas for Medicaid expansion.

Brenda has scheduled informal meetings with first-year Board members to discuss their experience with REACH thus far and how we may best engage them the Reach work and mission. Brenda shared that she attended the Grantmakers in Health Board retreat last week in New Orleans, and that she is serving on the Search Committee for the GIH CEO, as Faith Mitchell has announced her plans to retire at the end of this year. She also announced that she has received a fellowship to attend a forum on U.S. Health Reform sponsored by the Harvard T.H. Chan School of Public Health in June, which will necessitate rescheduling the June Board meeting.

Brenda noted that the list of upcoming Board and CAC development opportunities was included in the meeting materials for review. She added that it was announced earlier this week that Kansas Governor Laura Kelly will be hosting a Town Hall this coming Saturday at 10:00 a.m. in the Carlsen Center at Johnson County Community College. Brenda encouraged members to review the list and contact Glory Olson for more information or to indicate their interest in attending any of the events.

Foundation Business Consent Items

Vicki Hohenstein noted the items on the Consent Agenda including Board meeting minutes for January 17, 2019, and the December 2018 and January 2019 Financials. All items, other than Board meeting minutes, have been reviewed by their respective committees and are recommended for approval. Tom Handley moved to approve all items on the Consent Agenda as presented. Danielle Jones seconded the motion. Motion carried.

Vicki noted that it would be appropriate to adjourn to executive session for a period of 10 minutes to discuss the CAC provided slate of nominees to the Board which includes incumbents Arif Ahmed, Angela Harse, Danielle Jones, and Lisa Thurlow. Each of the incumbents is eligible to serve a second three-year term, and they were asked to recuse themselves from the executive session. Jon Marshall motioned to that effect and Jerrilyn McGee seconded. Motion carried. At 5:18 p.m., the Board went into executive session and returned at 5:21 p.m.

Tom Handley made a motion to approve the slate of nominees by acclamation as opposed to casting individual ballots. Lynette Sparkman Barnes seconded. Motion carried unanimously.

Executive Committee Report

Vicki Hohenstein reminded members that in May, two at-large members will be elected to the Executive Committee. These individuals serve a one-year term. Lisa Thurlow and Tom Handley currently serve as at-large members on the Executive Committee, and both have expressed an interest in seeking another one-year term. Self-nominations are also encouraged and accepted and, if any are received, will be added to the May Ballot.

Vicki noted that all but one of the slots for Grantmakers in Health (GIH) Annual Meeting to be held in Seattle, WA, Wednesday, June 12 through Friday, June 14, 2019 have been filled. An invitation to fill the last slot was extended to Lisa Thurlow who was on the waiting list.

At the February Executive Committee meeting, the committee discussed Board visits to the rural areas we serve in conjunction with regularly scheduled board meetings. Per those discussions, the June Board Meeting will be held in Lexington, MO and will include a tour of Lafayette County. Details will be forthcoming, but Board members were asked to note the date on their calendar and to notify Brenda if they are unavailable because a quorum will be required to conduct business, including approval of the Foundation's annual audit. Also noted, the June board meeting has been moved from June 21 to June 27, 2019.

Finance Committee Report

In Andy Klocke's absence, Jo Yun reviewed the December 2018 and January 2019 Financial Dashboards, focusing primarily on the 2018 annual information. The annual investment return for 2018 was -6.1%, which included a particularly poor fourth quarter, which was the worst since the third quarter of 2011. The market correction was somewhat expected and viewed as a return to "normal" as compared to the relatively high returns realized in 2017. The Foundation's portfolio remains on track with long-term policy targets, with a 5.3% return since inception. From an expense standpoint, 2018 finished under budget, particularly in the areas of salaries and travel. This savings more than offset over budget expenses in legal fees due to unexpected Avenue 82 consultation during the year. Full year program and operating expenses finished over \$30,000 under expectations for 2018. Despite only one month of information available for 2019, it was noted that January expenses also finished under budget.

The next Finance Committee meeting will be held Tuesday, May 14, 2019, at 7:30 a.m.

Program and Policy Committee Report

Danielle Jones gave the Program & Policy Committee report. The Care Connections grants were awarded in early March. Nine organizations received grants totaling \$399,000 to support use of care coordinators, community health workers and other types of connectors to help uninsured and medically underserved individuals secure health services. Instead of issuing a Request for Proposals (RFP) as in 2018, staff chose to continue funding the nine organizations that have been participating in a pilot learning community around evaluation with consultant Tanya Beer. Tanya will present the learning framework that has been guiding this work at the next Program and Policy Committee meeting on Tuesday, April 2, 2019. All board members are invited to attend. A list of staff Discretionary Grants awarded from January 1, 2019, to date was included in the Board materials.

The next P&P meeting will be held Tuesday, April 2, 2019, at 5:00 p.m.

The next Board of Directors meeting will be held May 16, 2019, at 4:00 p.m.

There being no further business, the meeting adjourned at 5:30 p.m.

Respectfully submitted,

Glory Olson

Executive Assistant and Board Liaison