

**MINUTES OF MEETING OF BOARD OF DIRECTORS
OF THE REACH FOUNDATION
March 23, 2017**

Attendees:

Dana Abraham	Danielle Jones
Arif Ahmed (by proxy)	Andy Klocke
Laura Bond	Jon Marshall
Tom Carrico	Stuart Munro
JC Cowden	Raymond Rico
Heather Flick	Tim Spilker (by proxy)
Linda Hall	Rachelle Styles
Angela Harse	Lisa Thurlow

Guests:

Becky Benak, REACH Staff	Georgeann Hemry, REACH Staff
Mathew Davis, REACH Staff	Pattie Mansur, REACH Staff
Dawn Downes, REACH Staff	Bill Moore, REACH Staff
Carla Gibson, REACH Staff	Jo Yun, REACH Staff

Welcome and Introduction / Foundation Strategy

Dana Abraham called the meeting to order at 4:01 p.m. and welcomed everyone. She noted that Arif Ahmed and Tim Spilker were unable to attend. They each designated Dana Abraham as their proxy on voting matters.

Dana then asked Bill Moore to introduce our guest, Mary Lou Jaramillo. Bill stated that Mary Lou recently completed an engagement with the Foundation on Immigrant Health. This project was intended to address the barriers faced by immigrant populations when attempting to access health services and insurance coverage, as well as to identify organizations and programs/services which have had success with increasing access to health care among uninsured immigrants. Bill continued by noting that in the past year the Foundation focused on information-gathering and internal capacity-building to become more knowledgeable and aware of the opportunities, challenges, and barriers to equitable access to care and coverage for immigrant populations within our service area. A key element of this information-gathering phase was to identify potential partners as well as to better understand the full landscape of agencies serving immigrant population needs. Bill also described other investments the Foundation has made to learning about and support efforts underway to improve immigrant health in our community. Mary Lou Jaramillo then presented a series of recommendations for Board members to consider as they explore future potential investments designed to support immigrant health. Discussion ensued.

Dana Abraham thanked Mary Lou for her presentation and Bill Moore for his comments.

President's Report

Brenda Sharpe stated that these past several weeks have been exciting times for health care policy advocacy at both the state and federal levels. The Kansas House passed KanCare Expansion with only three votes shy of a veto-proof majority. The Senate will take its vote as early as next week. In Washington, DC, the House of

Representatives prepared to bring to a vote the American Health Care Act, designed to repeal and replace the Affordable Care Act.

Brenda continued by announcing that in Kansas, the dental therapy bill is still alive, although it is currently stalled in a House committee. Given other priorities in the Kansas Legislature, including Medicaid expansion, this bill's prospects for passage are lower. However, she anticipates the bill will be resurrected in next year's session and a host of options and alternatives to demonstrate dental therapy's safety and effectiveness remain on the table. Discussion ensued.

In January, 2017 in Missouri, the Children's Services Fund passed and members of their first board have been selected, Brenda continued. One of the Foundation's current Board members, Rachelle Styles is a newly-elected member of the Children's Services Fund board.

Brenda Sharpe reminded members that the annual Grantmakers In Health convening will be June 21-23, 2017 in Boston, MA and plans are underway for a group dinner on Wednesday evening with colleagues from Kansas Grantmakers in Health.

Tom Carrico, Vicki Hohenstein, Jo Yun, and Brad Stratton recently returned from the annual Commonfund meeting. Attendees were asked to share a few remarks about the conference, and were complimentary of the extraordinary speakers who are knowledgeable in the institutional investments marketplace.

Foundation Business Consent Items

Dana Abraham noted the four items on the Consent Agenda, consisting of the January 19, 2017 Board meeting minutes, the December 2016 and January 2017 financials, and the revised Foundation CEO Succession Plan. Raymond Rico made a motion to accept the consent agenda as presented. Andy Klocke seconded the motion. Motion carried.

Executive Committee Report

Dana Abraham announced that two at-large members will be elected at the May meeting so if you are interested, please let Brenda or Dana know. New terms will begin on June 1, 2017.

Dana stated that the next Executive Committee meeting will be Thursday, April 20, 2017.

Finance Committee Report

Vicki Hohenstein reported that the task force has completed identifying seven firms who will receive RFPs pertaining to investment consulting services to the Foundation. This service is currently provided by Cambridge Associates. The task force made the decision to exclude local firms from the RFP candidate pool in order to avoid conflicts of interest, particularly since the Foundation is a steward of public funds. Any changes to the RFP recipient list must be reviewed and approved by the Finance Committee.

Vicki continued by adding that the timelines are: distribute the RFPs on April 3. April 24 will be the final day of questions, and May 15 is the response deadline. Finalists will be narrowed in June and then will make their presentations in July and August. The final recommendation will be made in September since Cambridge's contract ends November 30, 2017.

Vicki Hohenstein directed attention to the financial pages in the meeting packet. She stated the total investment portfolio return for 2016 of 7.4% was well ahead of 2015 results. The Foundation's investment return since inception is 5.4%. January 2017 investment performance continued the trend with a 2.2% return for the month. December 2016's Financial Dashboard shows that \$4.4 million in grant awards occurred in 2016. This brings Foundation grant awards since inception to \$52.3 million.

Vicki then announced that the next Finance Committee meeting will be Tuesday, May 16, 2017.

Program and Policy Committee Report

Jon Marshall asked Dawn Downes to provide the update on the Foundation's recent Core Partners Learning Community. Dawn said that three convenings are planned for 2017, the first being at the end of this month. Invited participants will be from organizations and community partners in which the Foundation invests in, but will be open to other nonprofits in our service area. The multiple learning opportunities are aimed at increasing their organizational capacity. This month's gathering will focus on fund development, with 40 participants registered. This session is sold-out so a waiting list has been created. June 2017's meeting will target monitoring, learning, and evaluation, and the October 2017 session will focus on Governance Best Practices 2.0. It will be presented by Brenda Sharpe, building on last year's session. Sessions are three hours in length and free for participants.

Jon Marshall stated the next P&P Meeting will be Tuesday, April 4, 2017.

Other Foundation Business

At 5:15 p.m. Dana Abraham asked for a motion to adjourn to closed session for 15 minutes to discuss CAC and Board processes of identifying qualified individuals to be nominated to fill Board vacancies. JC Cowden made the motion and Heather Flick seconded the motion. Motion carried.

At 5:59 p.m., JC Cowden made a motion to return to open session. Jon Marshall seconded the motion. Motion carried.

JC Cowden moved and Tom Carrico seconded that the following six candidates be elected to the Board by acclimation: Laura Bond, Linda Hall, Tom Handley, Andy Klocke, Joe Reuben, and Jim Sanders. The motion required a 2/3 majority of the Board to pass, and was carried unanimously.

Brenda Sharpe will notify all individuals on the slate of nominees regarding their status on Friday, March 24, and a press release will be issued on Monday, March 28.

There being no further business, Tom Carrico made a motion to adjourn the meeting at 5:43 p.m. Danielle Jones seconded. Motion carried.

Respectfully submitted,

Georgeann Hemry
Executive Assistant