MINUTES OF MEETING OF BOARD OF DIRECTORS OF THE REACH FOUNDATION June 16, 2016

Attendees:

Dana Abraham Danielle Jones
Arif Ahmed Jon Marshall
Laura Bond Stuart Munro

Tom Carrico Raymond Rico (by phone)
JC Cowden Brenda Sharpe, ex officio

Heather Flick Tim Spilker
Linda Hall Rachelle Styles
Angela Harse Lisa Thurlow

Vicki Hohenstein

Not in Attendance: Andy Klocke

Guests:

Becky Benak, REACH Staff

Mathew Davis, REACH Staff

Dawn Downes, REACH Staff

Bill Moore, REACH Staff

Carla Gibson, REACH Staff Chad Moore

Georgeann Hemry, REACH Staff Jo Yun, REACH Staff

Welcome

Dana Abraham called the meeting to order at 4:00 p.m. and welcomed our newly-elected Board members to the group: Arif Ahmed, Laura Bond, Angela Harse, Danielle Jones, and Lisa Thurlow. Dana noted that Raymond Rico was participating in the meeting by phone, and she asked all members to introduce themselves.

Outgoing Board and Officer Recognition

The meeting was turned over to Brenda Sharpe to recognize outgoing Board member Chad Moore and to thank him for his years of service to the Foundation. Chad served two full Board terms, chaired the P&P Committee for two years and served four years on the Executive Committee. Chad works at Children's Mercy Hospital and has been instrumental in crafting our public policy agenda. He also recommended our current consultant and lobbyist for Missouri. Chad currently serves on the Board of Kansas Action for Children. His discretionary grant was awarded to Mattie Rhodes. Brenda presented Chad with gifts from the Foundation and wished him well.

Chad Moore shared a few reflections on his time on the Board.

Brenda Sharpe then recognized and thanked outgoing treasurer, Tom Carrico. Tom remains on the Board through May, 2017.

Dana Abraham introduced Tondee Lutterman of BKD to provide the Foundation's audit report.

Tondee conveyed to the Board the overall findings from BKD's audit procedures and they found the audit and associated recordkeeping to be very clean and in good order. Tondee said there were no internal control issues, or other management-related matters to report to the Board. This report and related findings, including no

proposed audit adjustments, are consistent with prior years. She continued by stating that BKD is planning to issue an unmodified, or "clean" opinion for The REACH Healthcare Foundation, as of and for the year ended December, 2015.

Dana Abraham asked if there was any discussion or if anyone had questions or concerns. There being none, at 4:20 p.m., Tom Carrico made a motion to adjourn to executive session for 10 minutes for the purpose of discussing management cooperation with audit procedures. Heather Flick seconded. The motion carried.

At 4:30 p.m., Tom Carrico made a motion to return to open session, JC Cowden seconded the motion. The motion carried.

Tim Spilker then made a motion to accept the BKD draft version of the 2015 audit. Tom Carrico seconded the motion. The motion carried.

Dana Abraham moved to the next item on the agenda, REACH's Annual Report and then turned the discussion over to Pattie Mansur. Pattie stated that this is the third year the Foundation's Annual Report will be an on-line publication; no print versions will be produced. Once the report is finalized, notifications containing the link to the Report will be distributed via a mailed postcard and our e-newsletter. The link will be accessible through REACH's website.

Pattie provided a quick online preview of the annual report. The final version will be ready and published by the end of next week. Pattie demonstrated the hyperlinks imbedded within the Annual Report to link users to various information including an overview of grants made and financial statements. Pattie stated that the Grants portion is typically the most visited portion of the report.

JC Cowden made a motion to accept and approve the Draft of the Annual Report. Tom Carrico seconded the motion. Motion carried.

Foundation Strategy

Dana Abraham introduced Board member Tim Spilker, who provided an overview of the Kansas Medicaid privatized Medicaid program, KanCare, and the role of Medicaid Managed Care organizations such as United Healthcare. A question and answer session and discussion followed.

President's Report

Brenda Sharpe reported an update to the Board on the many activities of our program staff which support the implementation and external expression of the Foundation's strategic plan and 2016-2020 Theory of Change. These activities also represent the Board's investment in our staff, allowing them to serve as much more than grant makers and grant monitors. They provide technical assistance, consultation, share best practices, convene across sectors and share what we are learning within and outside our field. Brenda asked Bill Moore, Carla Gibson and Dawn Downes to each share a particularly meaningful recent activity with the Board.

Brenda then recognized and thanked staff for their years of service and longevity with the foundation.

Becky Benak – 12 years on June 1 Carla Gibson – 19 years on June 5 Pattie Mansur – 9 years on January 2 Dawn Downes – 9 years on February 1 Jo Yun – 7 years on February 1 Bill Moore – 5 years on June 1 Georgeann Hemry – 3 years on March 13 Mathew Davis – 3 years on March 13

Brenda next recapped her recent meeting with the Funders Oral Health Policy Group, held in Seattle, WA. She stated they visited the Swinomish tribal nation in Washington's Puget Sound, who has formed its own dental therapy profession and regulatory body, and is using dental therapists to great benefit to their members, particularly children and the elderly.

Foundation Business Consent Items

Dana Abraham noted there were two items on the Consent Agenda, consisting of the May 19, 2016 Board meeting minutes, and the April 2016 financials. Tom Carrico made a motion to accept the consent agenda as presented. Heather Flick seconded the motion. Motion carried.

Executive Committee Report

Dana Abraham asked if there was any discussion on the 2016-2017 Committee Assignments information contained in the materials packet. There being none, the assignments were ratified by acclimation.

Finance Committee Report

Vicki Hohenstein reviewed the April Financial Dashboard by noting that the month's performance was improving slightly. Vicki said that the financial information and compilation by Jo Yun is always thorough and precise. The month-end operating cash is nearly the same as the prior month. Year-to-date, \$2.4 million has been transferred from investments to cover foundation-related program and operating costs. Unrestricted net asset balance as of April month-end is higher than March 3, and higher than the 2015 year-end balance. These differences are directly correlated to Net Income for the month and year-to-date respectively.

Program and Policy Committee Report

Jon Marshall reported that the recent P&P meeting included a presentation by Wesley McKain from Healthy Communities Wyandotte and Steve Fawcett and Vicki-Collier-Aker, from the University of Kansas Work Group for Community Health and Development. They provided an evaluation and update on the Healthy Communities Wyandotte project.

Bill Moore added that the pool of discretionary dollars is almost gone. He assured the Board that although discretionary funds are depleted slightly earlier this year than normal, everything remains on track. The Foundation's policy is to under-budget discretionary dollars and to move additional funds into that pool as they become available throughout the year when we are under budget in outcome investments, up to the maximum 20% allowed by Board policy.

Bill then said that the annual grantee survey being conducted by the Center for Effective Philanthropy response window will close on June 16, 2016 and a second window for last minute responders will be open until June 23, 2016. The board will receive a report and presentation by CEP staff at our September board meeting.

Bill Moore advised the Board that the Foundation has contracted with an evaluation consultant to work with staff in the development of a new evaluation framework which is aligned with the new Theory of Change. The consultant will be at the Foundation June 27-28, 2016.

Carla Gibson reported that the first planning meeting of the Immigrant Health Convening project led by consultant Mary Lou Jaramillo has occurred and Mary Lou is forming a team of immigrant health advisors from the community to assist in the design of three community health convenings to explore the challenges, barriers and opportunities to better support the immigrant community in accessing health care services and health insurance.

Dana Abraham turned the meeting over to Pattie Mansur for her public policy update. Pattie reminded everyone that the Affordable Care Act just celebrated its sixth anniversary; it was signed in 2010. In Missouri, health navigators successfully sued the Missouri Department of Insurance to stop enforcement of overly restrictive provisions the regulatory agency had placed on navigators in the state, preventing them from fully carrying out their duties to assist consumers attempting to obtain health insurance on the Health Insurance Marketplace. Pattie addressed other topics and updates in her written update which was provided to the Board at the meeting.

Brenda Sharpe provided an update on Staff Discretionary Grants. She noted that the Foundation is being more disciplined and careful with our allocation of resources. Staff wants to make certain grants are in alignment with the Board-adopted Theory of Change. Bill Moore added that staff is spending a great deal of time identifying and building relationships with organizations who do align with our new TOC. As a result, partnerships with some new organizations have emerged.

There being no further business, the meeting adjourned at 7:00 p.m.

Respectfully submitted,

Georgeann Hemry Executive Assistant