

**MINUTES OF MEETING OF BOARD OF DIRECTORS
OF THE REACH FOUNDATION
November 19, 2015**

Attendees:	Jon Marshall
Dana Abraham (by phone)	Chad Moore
Tom Carrico	Stuart Munro
JC Cowden	Raymond Rico
Heather Flick	Brenda Sharpe, ex-officio
Linda Hall	Tim Spilker
Vicki Hohenstein	Syrtiller Kabat
Syrtiller Kabat	Brad Stratton
Andy Klocke (by proxy)	Judy Works

Not in Attendance:	Rachelle Styles
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Guests:	Georgeann Hemry, REACH Staff
Paige Ashley, KAMU	Pattie Mansur, REACH Staff
Mathew Davis, REACH Staff	Bill Moore, REACH Staff
Dawn Downes, REACH Staff	Lyle Pishny, Legal Counsel
Carla Gibson, REACH Staff	Jo Yun, REACH Staff

Welcome and Introduction / Foundation Strategy

Brad Stratton called the meeting to order at 4:10 p.m. and welcomed everyone. He then turned the meeting over to Bill Moore, who introduced Paige Ashley, Coordinator of Cover Kansas. Paige provided a strategy update on the Cover Kansas Coalition Report which KAMU compiled. A question and answer session followed her presentation.

President's Report

Brenda Sharpe said that the recent Core Operating Partners meetings were well-attended and well-received overall. Most feedback was complementary of the Foundation's efforts to be transparent and communicate the new strategy, although as expected, there does exist some concern regarding how current foundation partners will fit into the new plan and what funding opportunities may be available in the future. She thanked all the Board members who attended and added that the feedback the Foundation received will aid staff in refining the alignment of our internal processes. Brenda said that the Theory of Change's drill-downs are being finalized. External communications about the new strategic plan are underway and will continue over the next several months

Brenda noted that the recent Grantee/Legislator Reception held on October 8 at the Foundation's offices was attended by more than 100 guests despite the Royals' playoff game scheduled for later that evening.

Brenda Sharpe commented on the Foundation's involvement in discussions related to the Greater Kansas City Chamber of Commerce's Missouri and Kansas Policy Agendas and the Healthy KC Initiative, on which Brenda serves as an appointee to the steering committee. The Foundation is a member of the Chamber's Public Policy Council, which allows REACH the opportunity to help shape the Chamber's health

policy agenda along with other health stakeholders (i.e., our area hospitals and medical schools). Brenda added that our proposed language regarding closing the health insurance coverage gap was adopted by both Kansas and Missouri's Public Policy Councils of the Chamber. She continued by saying that the Overland Park Chamber of Commerce has included language supporting closing the coverage gap in their policy agenda, and consensus and passage of similar language is also expected by the Kansas City Kansas Chamber of Commerce.

Dawn Downes is leading our internal activities to be a certified "Healthy Workplace" as part of the Chamber's Healthy KC effort to create a regional workplace health and wellness certification program. This program recognizes area organizations for innovation and excellence in promoting a culture of health in the workplace. Brenda then said that Carla Gibson co-chairs the Healthy KC Behavioral Health Action Team, which is focused on efforts to build a trauma-informed community and has been awarded a matching grant from the Robert Wood Johnson Foundation.

Brenda Sharpe recently attended the Patient-Centered Primary Care Collaborative conference, where Kathryn Phillips of Qualis presented a workshop on Oral Health Integration in Primary Care, a project supported by the REACH Healthcare Foundation, DentaQuest Foundation and Washington Dental Services Foundation. The workshop was well-attended and well-received, and the white paper developed as part of the project has picked up many key endorsements from professional associations.

Brenda Sharpe also attended the meeting of the Grantmakers in Health Board of Directors, of which she is a member and shared a few observations and key takeaways.

Lastly, Brenda reported on the results of the Foundation's internal United Way campaign. As in the past, 100% of staff contributed to the local campaign, but this year they pledged \$17,304 in payroll deductions, a 15% (\$2.2k) increase over last year's total. Staff also participated in our fourth annual "REACH Reno" project. We selected the PACES behavioral health and supervised visitation and exchange program operated by Wyandot, Inc for this year's renovations. In eight hours, we painted, cleaned, redecorated, and repaired to complete a makeover of their waiting area, team room, and "Littles" room. The end result was terrific and she is so grateful to the Foundation's support of the staff's ability to reach out in this unique way to grantees in our service area. Photos are posted on the Foundation's Facebook page.

Foundation Business Consent Items

Brad Stratton announced three items on the Consent Agenda, consisting of the September 17, 2015 Board meeting minutes, 2016 REACH Calendar, and August and September 2015 financials. Tom Carrico made a motion to accept the items as presented. Heather Flick seconded the motion. Motion carried.

Executive Committee Report

Brad Stratton announced that Thursday, December 17, 2015 is the deadline for new and incumbent applicants to submit their Board Statements of Interest. Incumbents Vicki Hohenstein and Syrtiller Kabat are both eligible for a second, three-year term. The recently vacated position held by David Thomas will also be included in this cycle's vacancies. Chad Moore, Brad Stratton, and Judy Works will each conclude two full terms on the Board and are thus ineligible for re-election, creating a total of six vacancies to be filled by the Board at the March meeting.

Brad said that the 2016 date for the annual Grantmakers in Health Conference is March 9-11, 2016 in San Diego, CA. Registration opens January 1, 2016. New Board members and those who have not yet attended a GIH conference receive first priority for registrations. If Board members have previously attended GIH and would like to be considered should there be slots available, please let Brenda or Georgeann Hemry know.

Brad Stratton directed attention to the Board and CAC Development Opportunities information contained in the meeting materials packet. Please contact Georgeann Hemry if you are interested in attending an event so she can process your registration.

Brad reminded everyone that the REACH Board, CAC, and Staff Holiday Party will be held at his and Kim Stratton's home on Friday evening, December 11. Please RSVP to Mathew Davis if you do/do not plan to attend this catered event.

Finance Committee Report

Tom Carrico reported that the September Dashboard was not good news from an investment performance perspective. Year-to-date, U.S. equity return is -9.6% as compared to a target of -5.4%. This performance lag is primarily due to poor returns for value-related equity holdings. This sector represents roughly 25% of the portfolio and is therefore; a significant drag on total returns. With that said, nearly all asset sectors in the Foundation's portfolio have experienced a disappointing year relative to return targets. From an operational perspective, total Foundation expenses are expected to finish at or under budget at year-end.

Tom then said that Bill Thompson and Nash Dykes from Cambridge Associates attended the last Finance Committee meeting and gave an in-depth report on the Foundation's investments and outcomes through the third quarter of 2015.

Program and Policy Committee Report

JC Cowden said that the P&P Committee met just two days ago, and it was a great meeting. The committee had significant discussion regarding a funding opportunity that involves a policy advocacy tool that has not been previously utilized by the Foundation. Staff was asked to seek additional information from the applicant and the item was tabled until the next P&P Committee meeting as we explore the pros and cons of this type of potential investment.

JC directed attention to the 2016 Outcome Investment Portfolios in the meeting materials packet. They include: Enroll All Eligible, Close the Coverage Cap, and Strong Safety Net. JC noted that each portfolio includes more detail on the specific strategies and efforts being proposed for inclusion in the 2016 budget that will be reviewed later in the meeting. Bill Moore noted that staff has put a great deal of thought and deliberation into which foundation initiatives they are recommending to be phased out naturally and which they believe merit continued and in some cases additional investment. JC said that one aim of the Committee and staff was to keep overall financial investment relatively similar for each outcome investment area.

JC asked Pattie Mansur to review the Foundation's 2016 Policy Agendas for both Kansas and Missouri. Pattie noted that the priorities have not changed significantly from the prior year, and Medicaid expansion remains the top priority in both Kansas and Missouri. Discussion ensued.

JC noted that the 2015 Discretionary Grants have all been awarded for this year and invited questions about any discretionary grant from Board members. He then asked Bill Moore to review the 2016 Core Operating Partnership Grant Awards. Bill stated that the invited grantee organizations remained the same, with an increase in funding for one organization whose operating budget increased since the last award process.

There being no further discussion, JC Cowden made a motion to 2016 Outcome Investment Portfolios as presented. Heather Flick seconded the motion. Motion carried.

At 5:00 p.m., JC Cowden made a motion to adjourn to Executive Session for the purpose of discussing personnel and legal matters for 30 minutes. Elaine Lasnik-Broida of Lasnik-Broida Consultants was asked to remain in the closed session as was Brenda Sharpe. Vicki Hohenstein seconded the motion. Motion carried.

At 5:30 p.m., Brenda Sharpe left the meeting, and Tom Carrico voted to extend the closed session for 35 minutes. Heather Flick seconded the motion. Motion carried.

At 6:00 p.m., Tom Carrico made a motion to extend the closed session until 6:15 p.m. Heather Flick seconded the motion. Motion carried.

At 6:15 p.m., Tom Carrico made a motion to return to open session, and Syrtiller Kabat seconded the motion. Motion carried.

Following an extensive review and discussion of comparability data and the report of Elaine Lasnik-Broida, Heather Flick made a motion, seconded by Syrtiller Kabat, to approve the new two-year contract with Brenda Sharpe, as proposed by the Executive Committee and pursuant to the terms of the Amended and Restated Employment Agreement reviewed by the Board. The Board further authorized Brad Stratton, as Chair, to execute the Agreement on behalf of the Foundation. The Board unanimously approved the motion.

Jo Yun presented the 2016 Budget with the Board, which has been previously reviewed in greater detail and recommended for approval by both the Finance Committee and the Program and Policy Committee. Tom Carrico moved to approve the 2016 Budget as presented, and Jon Marshall seconded the motion. Motion carried.

There being no further business to discuss, the meeting adjourned at 6:18 p.m.

Respectfully submitted,

Georgeann Hemry
Executive Assistant