

The REACH Healthcare Foundation

2007 ANNUAL REPORT



TO REACH...

achieve, accomplish, access, arrive at, attain, catch, connect with, contact, get hold of, get through, grasp, make, touch, stretch.





FRONT COVER

Samantha Jones' nine-month-old twins show signs of improved health during a home visit by Colleen Kahn, R.N. Because of the boys' frequent respiratory problems, Kahn will continue to assess the babies until their infections decrease.

The home health visits are funded through a \$50,000 grant to Catholic Community Services, Inc., to support the agency's pediatric health intervention program for at-risk newborns and their mothers. The program works with 17 hospitals in the bi-state area to identify mothers and newborns with health and other risk factors that can affect newborn health and safety. The program works with 1,300 infants a year.

Equal access. It's within reach.

The REACH Healthcare Foundation is a nonprofit charitable organization dedicated to improving access to health care for poor and medically underserved children and adults through financial support of effective programs.

Our Vision

All poor and underserved people in our community will have quality health care.

Our Mission

To inform and educate the public and facilitate access to quality health care for poor and underserved people.

Our History

The REACH Healthcare Foundation was established in 2003 with proceeds from the sale of Health Midwest, a regional nonprofit hospital and health care organization. The foundation was approved as a 501(c)(3) charitable organization in May 2004 and the following month received nearly \$100 million in initial assets. The foundation later received an additional \$10 million in assets, which through careful stewardship, totaled \$143 million at the end of 2007.

Since its establishment, the REACH Foundation has focused its investments in three areas – safety net health services, oral health and mental health. In addition, the foundation has funded initiatives in the areas of children's oral health, the nursing workforce, medical home model, the human papillomavirus (HPV) vaccine, health care reform and a regional health media fellowship program.

While still a young organization, the foundation remains steadfast to its core values, which begin with access to health care for all who need it.

Since the first year of grant making in 2005, the REACH Foundation has invested a total of \$11.2 million in grants and initiatives in a six-county region.

Most foundations, no matter what their asset size, are concerned with how to gain the maximum impact from the community investments they make.

At the REACH Healthcare Foundation, our commitment is to invest the foundation's resources in programs and solutions that will produce significant improvements in the health and health care of poor and medically underserved people.

While this foundation has financial resources beyond those of many nonprofits, our resources are small when we consider the vast need. The uninsured rate nationally has risen to 47 million. In Kansas, more than 300,000 children and adults, or 11% of residents, are without health care coverage. In Missouri, 770,000 Missourians are uninsured. Our resources will never keep up with this demand, nor solve a situation that ultimately will require policy solutions.

As we entered this third year of grant making, the foundation's Board of Directors and staff recognized that to achieve substantive improvements in the health of our target population, we needed to **1)** tighten our focus on our three priority funding areas; **2)** place greater emphasis on early intervention; **3)** seek out partners with a shared interest in health care access and **4)** pursue opportunities to stimulate changes in health care delivery.

With these goals in mind, in 2007 we invested in several initiatives with other regional funding partners. For example, we joined with the Health Care Foundation of Greater Kansas City and oral health leaders to introduce Project Ready Smile, an effort to reduce tooth decay and oral problems in children before they reach kindergarten. Our plan is to provide preventive care to low-income children through early childhood education and Head Start programs. This particular initiative, directed by the foundation's staff, seeks to produce lasting improvements that can be sustained after our funding is done.

Our Medical Homes initiative is an example of an investment in improvements to health care delivery and practices. Through this initiative, we're providing targeted technical assistance to help safety net health clinics adopt components of patient-centered care. This year we also partnered with three regional health foundations to underwrite a study of health care reform options for Kansas. Our intent was to support analysis that might guide government improvements to the health care system.

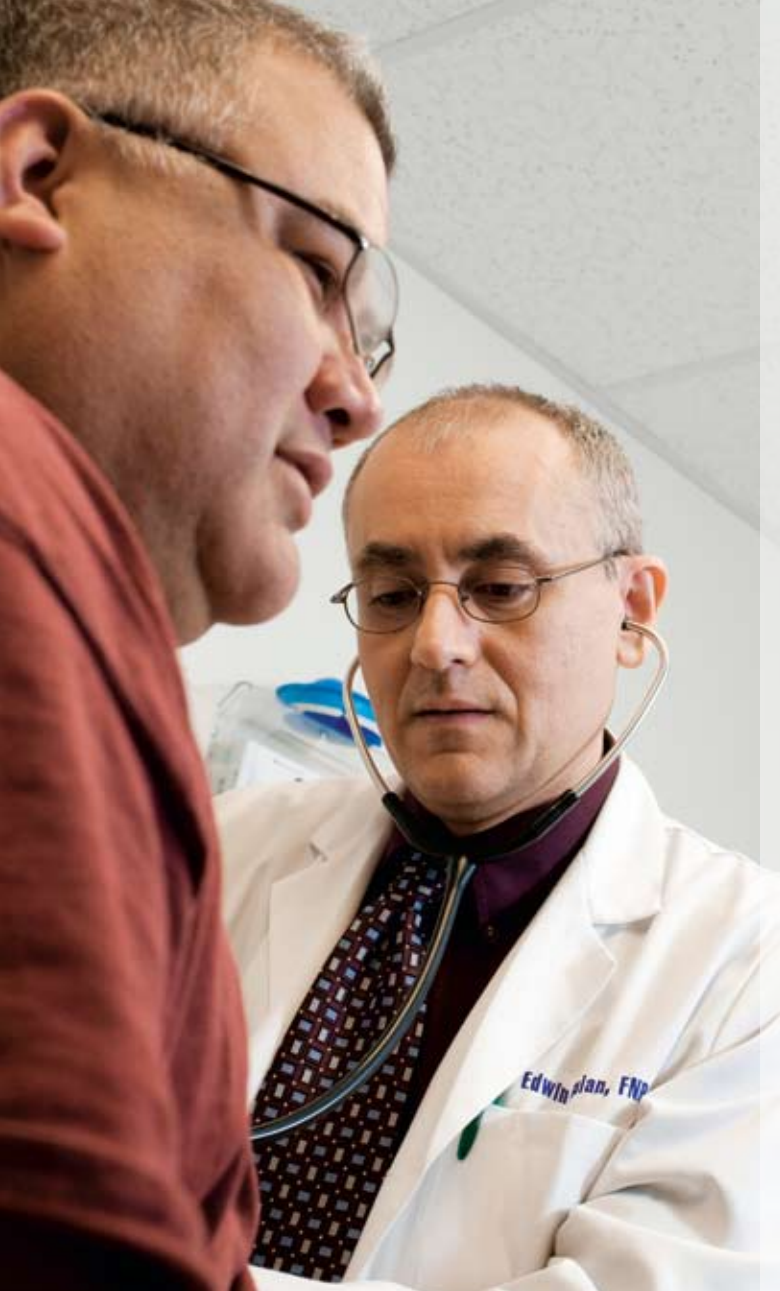
As you read this annual report, we hope you'll see how these initiatives and others we undertook reinforced and strengthened the on-the-ground work of the nonprofit organizations we supported this year.



Robert Regnier
Chairman



Brenda R. Sharpe
President & CEO



Family nurse practitioner Ed Galan talks with patient, Jesus, about making lifestyle changes to stabilize his high blood pressure, and refers the patient to see the clinic's dietitian. Galan says the clinic's health providers will work with Jesus to establish measurable health goals.

SAFETY NET

Silver City Health Center is a provider of primary medical care for poor and uninsured residents of Kansas City, Kansas.

The clinic serves more than 2,200 children and adults a year for close to 3,600 annual health visits. Silver City's patients are representative of the challenges that affect the community – low-income, limited education and largely uninsured. These factors contribute to the community's high rate of chronic illnesses, such as diabetes, hypertension, cardiovascular disease and asthma.

Silver City, which received a \$100,000 grant, provides a range of primary care and prevention services – from well baby/well child care to urgent care, vision and hearing screenings, physicals, immunizations, medication management, physical therapy and more. Silver City operates the only diabetic foot care clinic for safety net patients in Wyandotte and Johnson counties in Kansas.

Jesus, an Hispanic man in his 40s, is representative of many of the clinic's patients. He has high blood pressure and a family history of heart disease and diabetes. He has been experiencing shortness of breath, but hasn't taken blood pressure medicine for several months because of the cost. Ed Galan, one of the clinic's family nurse practitioners, examines Jesus, notes his high blood pressure and weight gain, and prescribes medication. He schedules Jesus for another health visit in two weeks, during which time he'll see the clinic's dietitian and a nurse educator.

It's a multidisciplinary approach to health care that goes beyond treating acute conditions and an approach Galan says is necessary to improve the overall health of low-income residents in this community.

In 2007, the REACH Foundation funded an array of programs and health centers that aim to improve the health of low-income and vulnerable individuals.

SAFETY NET FUNDING

For hundreds of thousands of Kansas and Missouri residents, good health is hard to come by. Following national trends, the number of uninsured and medically underserved individuals in the foundation's service area has risen, placing greater importance on supporting a viable health care safety net and basic access to health care. Community health centers, public health departments, federally qualified health centers and multiple other health providers are being called upon to meet the complex health care needs of populations that have more chronic health issues, fewer resources and less access to comprehensive health care.

In 2007, the REACH Foundation funded an array of programs that aimed to improve the health of low-income and vulnerable individuals, from infants to seniors. Projects that received funding demonstrated measurable commitments to reducing barriers to care, addressing health disparities among minority and low-income populations, overcoming language and cultural barriers, and adjusting operations for better patient-centered care. The foundation supported service expansions, referral networks that link patients to donated specialty care, training for primary medical providers and efforts to direct patients to the most appropriate source of care.

Over the course of the year, we also explored with safety net clinics and nonprofit health organizations the benefits of the medical home model, and launched a new initiative with our partners' help to assist safety net clinics in adopting key components of the model.



Every Thursday, Silver City has a nurse educator, nutritionist, physical therapist and diabetic foot care specialist on hand to see the clinic's patients with diabetes and other chronic diseases.



The clinic's health providers talk with patients about their medications in order to improve their compliance. When resources are tight, medications are among the first necessities patients forgo, so the clinic helps connect patients with prescription assistance programs.



The Rodgers-Lafayette Dental and Health Center is the only dental provider serving poor and indigent patients in Lafayette County, Missouri.

ORAL HEALTH

Samuel U. Rodgers-Lafayette Dental and Health Center

Lafayette County is a rural community located 50 miles east of Kansas City along the Missouri River. The county doesn't look much like the Kansas City area in terms of racial and ethnic diversity, but its poorer residents struggle with many of the health issues that are common among low-income populations in urban centers.

Residents have high rates of heart disease. Smoking during pregnancy is not uncommon. The county has a large population of older adults. In addition, each summer, the county receives an influx of 400-500 migrant workers and their families, who work in the area's apple orchards through the fall.

Because of unmet health care needs, Samuel U. Rodgers Health Center, a Kansas City-based nonprofit health care organization, was encouraged by community leaders to establish a primary care site in Lexington. The Rodgers-Lafayette Dental and Health Center is the only dental provider for Medicaid and low-income, uninsured residents. The center provides preventive, primary, restorative and urgent care dental services to more than 1,200 low-income and Medicaid patients each year.

Pat Mason-Dozier, D.D.S., Samuel U. Rodgers' Chief Dental Officer, says poor oral health knowledge is at the root of most of the oral health problems. Many of the patients don't know how to take care of their teeth, delay treatment, or have health habits that contribute to oral disease. According to Mason-Dozier, it's not unusual to see severe tooth decay in toddlers and young adults that results in significant tooth loss. Methamphetamine use, which is prevalent in this area, also destroys mouths. And many senior citizens go without dental care because they can't afford it, even at discounted rates.

The REACH Foundation awarded the center a \$120,255 grant to support a full-time dentist and the addition of a dental treatment room. In this rural community, where there are limited health resources, Rodgers-Lafayette is a safety net that offers a brighter health care outlook for thousands of residents.

Tooth decay is one of the most common chronic diseases among children. It's also a problem that occurs at a very young age.

ORAL HEALTH FUNDING

According to the U.S. Centers for Disease Control, 28 percent of U.S. children ages 2 to 5 had decay in their primary teeth. More than half of children ages 5 to 9 has had at least one cavity or filling. Among low-income children, the rate of tooth decay is twice that of their higher-income peers.

Untreated tooth decay and other oral diseases are linked to persistent pain, speech delays, difficulty eating, inability to focus in school and poor self-esteem. Oral health problems in adulthood can result in serious health problems, such as heart disease, poorly controlled diabetes, and premature and low birth weight deliveries among pregnant women.

The REACH Foundation funds programs and projects that strive to improve the oral health status of poor and medically underserved children and adults. In 2007, we awarded several grants that reach children through schools or other community programs. We also funded programs that deliver oral health care to individuals who face particular barriers to care, such as rural residents, developmentally disabled adults and senior citizens.



Dental assistant Saunsira Maupins provides an oral screening for patient Maria Applegate. The clinic has worked with partners including the Lafayette County Health Department, the Lexington 4 Life Center, the District III Area Agency on Aging and the University of Missouri-Kansas City School of Dentistry to expand access to dental care in the region.



Mischelle Shank offers encouragement to daughter Laney after her oral exam.

MENTAL HEALTH

DeLaSalle Education Center offers a fresh start for Kansas City, Missouri youth.

The alternative school serves high school students who have difficulty functioning in a traditional school setting. Many of the students have complex mental health problems because of the violence, poverty and family problems that are part of their lives. DeLaSalle's focus is on helping students improve their life prospects by providing them a quality education and targeted counseling and support.

A \$69,322 access grant from the REACH Foundation enabled DeLaSalle to hire a master's level licensed clinical social worker to provide individual therapy on site. Therapist Lisa Bower's office has soft chairs on the floor and shelves stocked with art supplies, toys and games. She uses expressive therapy involving play materials to help students talk about the issues affecting their lives. Anger, trauma and anxiety are prominent themes, which come out in the pictures students draw and the "stories" they depict in a sand tray with toy figurines.

Students referred for therapy meet with Bower weekly for 30- to 60-minute sessions. Even as the students "play," she keeps the focus on the issues that have brought each individual to her. Over time, she tracks student progress through the play, as well as with screening instruments that measure anti-social behavior, anger control, emotional distress and positive self-image.

Bower also supervises another master's level social worker who is pursuing her clinical licensure. Between the two, they maintain an active case load of nearly 40 students. DeLaSalle also provides case management to help students resolve other challenges, such as shelter, safety or medical care. All of the work is directed toward helping students become more secure and confident so that they stay in school, become engaged in their learning and move toward a more positive future.



The "heartfelt feelings" art activity helps "Ashley" talk about her home life. Therapist Lisa Bower sees approximately 17 students a week for one-on-one therapy. She says many of the students struggle with anger and/or anxiety about the most basic life needs – food, shelter, safety and the need for a caring adult at home.

Health providers, educators and employers are increasingly aware of the impact of mental health problems that go untreated in children and adults.

MENTAL HEALTH FUNDING

An estimated one in four adults suffers from a diagnosable mental disorder in any given year. One in 10 children experiences a mental illness that affects their ability to function at home, school or in their community. Increased knowledge about the workings of the brain and human behavior has improved our understanding of mental disorders and the potential to treat mental health problems. However, fewer than half of adults and only one-third of children get the help they need. Poverty, insufficient health care coverage, underfunded and understaffed community mental health centers and other issues create barriers that impede individuals' access to competent mental health treatment.

Because of the benefits of early intervention, most of the grants awarded in this funding area in 2007 were to support evidence-based practices in child and family mental health services. Programs that received grant funding ranged from therapeutic services for abused and traumatized children under age 7 to school-based mental health supports for at-risk middle and high school students, to training and professional development for mental health providers working with Hispanic children and adults. The foundation also supported programs that brought mental health services directly to people – at homeless shelters, during crisis intervention, and in foster care, early childhood settings and schools.



A student is asked to color in a heart to reflect how she's feeling. The activity gives the therapist a starting point for the therapy session.



DeLaSalle students use a sand tray to depict traumatic occurrences in their lives. Family and neighborhood violence are common themes.

2007 Initiatives

This year, the REACH Healthcare Foundation added a component to its community investments in the form of foundation-directed and supported initiatives.

The focus and form of these initiatives came out of experiences from our first two years of grant making and an interest in promoting improvements in the systems that guide health care delivery.

To learn more about these initiatives, visit our web site at www.reachhealth.org.



Actuarial Analysis of Health Insurance Reform Options

The REACH Foundation and three other health foundations supported an analysis of health insurance coverage options for Kansas. Titled “Pricing the Roadmap to Health Insurance Reform Options: An Actuarial and Policy Analysis to Inform the Kansas Health Care Debate” (Prepared by schramm-raleigh Health Strategy), the study reviewed the current insurance situation in Kansas and outlined five additional options and their potential impact on reducing the number of uninsured. The study was prepared for the Kansas Health Policy Authority.

Dental Hub Initiative

The REACH Foundation joined with four Kansas health foundations to support the creation of a dental “hub” in Wyandotte County, Kansas. The “hub” concept allows safety net health clinics to partner with a dental provider to add dental services. The foundation awarded a grant to the Kansas Association for the Medically Underserved (KAMU) to strengthen dental care in underserved areas.

HPV Vaccine Initiative

The REACH Foundation partnered with the Health Care Foundation of Greater Kansas City to make the human papillomavirus (HPV) vaccine available free to more than 5,000 low-income and uninsured girls and young women. The foundations funded distribution of the vaccine to 33 community health centers, clinics and public health departments in a six-county area.

Nurse Shortage Initiative

The REACH Foundation supported a three-year initiative to increase the number of minority nursing students who graduate from the region’s nursing programs and improve the cultural competence of nursing school faculty and graduates. Beyond addressing the nursing shortage, the goal is to ensure nurses who work in public health, safety net health care and higher education are prepared to meet the needs of the clients served.

Medical Homes Initiative

National support for the concept of a medical home was the subject of a health forum hosted in May 2007. Studies have shown that a medical home can reduce health disparities and barriers to health care. As a follow-up to the forum, the foundation introduced a program of technical assistance to help selected safety net clinics adopt key components of patient-centered care. The initiative began with three health centers, with a goal of adding additional participants over three years.

Midwest Health Journalism Fellowship Program

The REACH Foundation partnered with five regional health foundations to launch a health journalism fellowship program for Kansas and Missouri print and broadcast journalists. Funding was provided to the Kansas Health Institute to oversee the program developed by the national Association of Health Care Journalists. The inaugural group of fellows included reporters and editors from urban and rural areas. The three-year initiative aims to strengthen coverage of critical state and local health issues.

Project Ready Smile

In 2006, the foundation convened a work group of oral health leaders, providers and educators to formulate a program to reduce tooth decay and improve oral health habits in young children. Project Ready Smile, a joint effort of REACH and the Health Care Foundation of Greater Kansas City, provides oral screenings, fluoride varnish, oral health education and access to dental care for children in early childhood education and Head Start programs. The project is expected to reach 4,000 children over three years and advance a replicable model for early prevention.

Regional Health Care Initiative

The REACH Foundation is among a group of funders that invested in a three-year project exploring ways to improve the effectiveness of the region’s safety net health system. The Regional Health Care Initiative at the Mid-America Regional Council is working with Greater Kansas City’s safety net health leaders to address operational efficiency, access to care, community health conditions and challenges facing the uninsured.

Thrive Allen County

An assessment and planning process funded by REACH in 2005 helped residents of Allen County, Kansas, identify priorities and formulate a work plan to improve health, education and safety for the rural county’s 14,000 residents. Thrive Allen County, now a nonprofit community planning organization, grew out of that assessment project. REACH awarded Thrive a three-year grant to help the nonprofit organization establish its infrastructure and begin to work on its major goals, which include access to oral health care for children.

2007 Grant Recipients

The REACH Healthcare Foundation invests in programs and projects that offer solutions to the health care challenges faced by thousands of children and adults in our service area. From core operating support for safety net health services to trauma-focused therapies for children to oral health care for adults with disabilities, the programs and initiatives we supported in 2007 demonstrate best practices, collaboration, fresh approaches to reaching vulnerable people and commitment to transforming the way health care services are delivered.

In 2007, the foundation awarded \$4,952,699 in the categories of Program Grants (Safety Net Services, Mental Health and Oral Health), Initiatives, Capacity Grants and Other Foundation Grants.

Mental Health Grants

ORGANIZATION NAME	PROJECT DESCRIPTION	GRANT AMOUNT
The Children's Place	To provide diagnostic and therapeutic services to abused, neglected, and traumatized children three months through seven years of age and their families.	\$50,000
Crittenton Children's Center	To provide mental health services in the home to at least 20 poor and underserved children diagnosed with failure to thrive and their families who have been referred by Children's Mercy Hospital.	\$54,900
DeLaSalle Education Center	To strengthen mental health support for students enrolled in the organization's system of alternative schools by adding a mental health professional and contracting with a licensed clinical social worker from Operation Breakthrough.	\$69,362
Hope House, Inc.	To train two therapists in the use of Theraplay as an intervention with mothers and children with attachment disorder.	\$125,000
Hope House, Inc.	To provide victims of domestic violence with health and therapeutic mental health services.	\$85,531
KU Endowment on behalf of the School of Social Welfare	To develop a program at Rosedale Middle School in Kansas City, KS to provide mental health education and awareness to families and school staff, and co-locate mental health services (provided by Wyandot Center for Behavioral Health) in the school.	\$123,920
KVC Behavioral HealthCare, Inc.	To convert medical and mental health records of the foster care children the organization serves to electronic format.	\$81,417
Mattie Rhodes Center	To expand the Latino Mental Health/Kansas Access project to provide culturally competent therapeutic mental health services to poor and underserved Hispanic/Latinos in Kansas, including adding services in two Kansas City, KS, schools.	\$100,848
National Alliance on Mental Illness of Greater Kansas City	To expand the Crisis Intervention Team (CIT) program to Cass and Lafayette counties, training law enforcement officers to identify and appropriately respond to and refer persons with mental illness in crisis.	\$41,000
Operation Breakthrough, Inc.	To expand the organization's mental health services for children and families by bringing therapists' salaries closer to market rate, adding staff, and expanding the tele-medicine service to include treatment for parents/caregivers.	\$76,888
reStart, Inc.	To provide specialized mental health services to homeless individuals at the shelter, and train shelter staff to identify clients' mental health needs and to assist clients in navigating the mental health system off-site.	\$80,710
Rose Brooks Center, Inc.	To provide on-site individualized mental health services to at-risk children exposed to family violence.	\$107,752
Sheffield Place	To provide evidence-based trauma-focused therapies to children onsite at the shelter.	\$45,000
TLC for Children and Families, Inc.	To add nursing staff, a .5 FTE contract psychiatrist and contract with mobile dental provider to provide onsite medical and dental services.	\$200,000
Truman Medical Center, Inc.	To implement an evidence-based mental health treatment model for young adults that focuses on moving toward self-sufficiency in employment, career, living situation, effectiveness and quality of life.	\$84,563
Total Mental Health grants		\$1,326,891

Oral Health Grants

ORGANIZATION NAME	PROJECT DESCRIPTION	GRANT AMOUNT
Oral Health Kansas, Inc.	Core operating support to build the oral health advocacy organization's infrastructure and organizational capacity.	\$94,711
Community Living Opportunities	To establish a dental fund to pay for dental exams and treatment for severely developmentally disabled clients, and to purchase Sonicare toothbrushes to enable severely disabled individuals to manage their own oral hygiene.	\$33,000
Housing Authority of Independence on behalf of Family Services for Independence, Inc.	To provide oral health services to elderly and/or disabled individuals living in public housing in Independence, Missouri.	\$125,000
Kansas Department of Health & Environment - Office of Oral Health	To provide training and educational materials to enable primary care providers to address oral health topics and apply fluoride varnish during well child exams.	\$50,000
Pan-Educational Institute, dba ArtsTech	To provide culturally competent oral health information and access to comprehensive dental exams and sealants for students in the Kansas City, MO School District.	\$125,000
SAFE BASE	To coordinate Health Readiness Clinics for the three school districts in Allen County, offering screenings at the clinics and referrals for follow-up treatment.	\$125,000
Samuel U. Rodgers Health Center, Inc.	To expand dental services in Lafayette County by hiring a full-time dentist and expanding the number of dental operatories at the Rodgers-Lafayette Dental and Health Center from four to five.	\$120,255
Unified School District #500 - Kansas City, Kansas	To re-establish a dental fund to pay for emergency treatment for students with severe oral decay and pain that are ineligible for Medicaid/Healthwave.	\$50,000
Total Oral Health grants		\$722,966

Safety Net Services Grants

ORGANIZATION NAME	PROJECT DESCRIPTION	GRANT AMOUNT
Catholic Charities of Kansas City - St. Joseph, Inc.	To facilitate health care access for poor seniors through the use of trained volunteers from seniors' home congregation supplemented by case management services.	\$67,718
Catholic Community Services, Inc.	To continue a program in which a pediatric nurse conducts physical, environmental and social assessments and provides necessary interventions for at-risk newborns and their mothers during one or more home visits.	\$50,000
Children's Mercy Hospitals and Clinics	To implement a pilot training program in oral health for pediatric residents in the hospital's Primary Care Clinic.	\$53,618
Duchesne Clinic	Core operating support for safety net clinic that provides health care services for low-income, uninsured residents of Wyandotte County.	\$100,000
El Centro, Inc.	To continue health case management project targeting Hispanic seniors.	\$16,825
Health Partnership Clinic of Johnson County	Core operating support for safety net clinic that provides health care services for low-income, uninsured residents of Johnson County.	\$100,000
Health Partnership Clinic of Johnson County	To expand access to primary medical services and improve continuity of care by hiring a full-time physician/medical director.	\$125,000
Kansas City University of Medicine and Biosciences	To continue school-based health screenings with the addition of an outcome and process evaluation of referrals that result from the screenings.	\$70,030
KU Endowment on behalf of Silver City Health Center	Core operating support for safety net clinic that provides health care services for low-income, uninsured Wyandotte County residents.	\$100,000
Medical Society of Johnson & Wyandotte Counties Foundation, Inc.	To connect patients referred by safety net clinics and public health departments in Wyandotte and Johnson counties to appropriate specialists and hospitals for donated care.	\$36,000
Riverview Health Services, Inc.	Core operating support for parish nurse program in Wyandotte County.	\$100,000
Samuel U. Rodgers Health Center, Inc.	To improve access and quality of health services for medically vulnerable Limited English Proficiency (LEP) patients by hiring an interpreter and community health workers, and training existing interpreters in medical interpreting.	\$77,374
Sheffield Place	To provide "Pathway to Care" activities that will assist homeless families with navigating the health care system.	\$25,000
Total Safety Net Services grants		\$921,565

2007 Grant Recipients

Capacity Grants

ORGANIZATION NAME	PROJECT DESCRIPTION	GRANT AMOUNT
Friends of Johnson County Nursing Center, Inc.	To install kiosks and train staff to use touch-screen technology to record patient information and update patient files.	\$27,175
Friends of Yates, Inc.	To purchase hardware and software, and to hire fund development and marketing/communications consultants.	\$27,000
Hope Unlimited, Inc.	To contract with three companies to complete capital improvement projects and hire a consultant to work with board/staff on strategic planning, board and fund development.	\$21,000
Kansas Health Consumer Coalition, Inc.	To hire consultants to assist the organization with board development, communications planning and database development.	\$22,021
KU HealthPartners, Inc. on behalf of Silver City Health Center	To assist with expenses related to organization's move to larger, more efficient space.	\$30,000
Niles Home for Children	To hire consultant(s) to develop an outcome measurement system to enable the organization to compile, analyze and report data.	\$15,000
Rose Brooks Center, Inc.	To hire consultants to conduct intensive diversity training over a six-month period, and update the organization's human resource policies/procedures and employee handbook.	\$30,000
Sheffield Place	To hire consultants to help the organization achieve full HIPAA compliance, develop interface among existing technology systems, and train staff on system interfaces and report generation.	\$28,000
Total Capacity grants		\$200,196

Other Foundation Grants

ORGANIZATION NAME	PROJECT DESCRIPTION	GRANT AMOUNT
Center for Health Policy	To support the 2nd Annual Achieving Health Equity conference, "Ensuring Access to Care."	\$10,000
Council on Philanthropy	To assist in the development of "LeaderSource," an intensive two-year program that will build leadership and managerial capacity for both aspiring and active nonprofit leaders.	\$10,000
Kansas Association for the Medically Underserved	To support the 2007 KAMU Annual Primary Care Conference, "A Medical Home for Every Kansan."	\$10,000
Kansas Department of Health & Environment - Office of Oral Health	To fund the analysis and final report of oral health screening data that the Kansas Office of Oral Health collected and compiled on Kansas third graders.	\$10,000
Kansas Health Policy Authority	To support one full-time senior program coordinator to manage all aspects of stakeholder participation for health care reform.	\$10,000
Oral Health Kansas, Inc.	To support the Kansas State Oral Health Planning Summit, a statewide community meeting intended to convene advocates together to assist in the development of a State Oral Health Plan.	\$5,000
Turner House Children's Clinic	To replace the clinic's damaged phone system, and design and publish an annual report.	\$7,000
Unified Government of Wyandotte County/Kansas City, KS Public Health Department	To support an initial evaluation of the Public Health Department's Prenatal Intake and Referral program.	\$10,000
United Community Services of Johnson County	To support "Navigating the Future: Setting the Course 2007-2011," a 14-month process designed to create a community action plan to address key current and emerging health and human service needs.	\$5,000
United Way of Greater Kansas City	To support the newly merged United Way of Greater Kansas City's strategic planning process.	\$10,000
Total Other Foundation grants		\$87,000

2007 Initiatives

2007 Foundation-Directed Initiatives

LEAD ORGANIZATION	PROJECT TITLE	PROJECT DESCRIPTION	AMOUNT
REACH Healthcare Foundation	Project Ready Smile	To develop a model of care that addresses the oral health needs of low-income children birth to age six, helping them arrive in kindergarten with healthy teeth and mouths. Joint venture with Health Care Foundation of Greater Kansas City, with grants to: <ul style="list-style-type: none"> • Kansas Department of Health and Environment - \$3,700 • UMKC School of Dentistry - \$278,077 	\$322,081
REACH Healthcare Foundation	Safety Net Medical Home Initiative	To assist safety net clinics in the foundation's service area to develop and/or enhance clinical and operational frameworks based on the concept of a medical home, with grants to: <ul style="list-style-type: none"> • KU HealthPartners, Inc. - \$128,000 • Resource Development Institute - \$49,000 	\$177,000

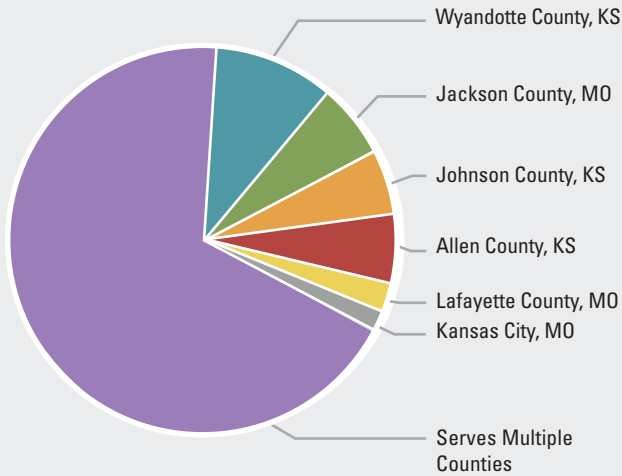
2007 Funded Initiatives

LEAD ORGANIZATION	PROJECT TITLE	PROJECT DESCRIPTION	AMOUNT
Health Care Foundation of Greater Kansas City	Nurse Shortage Initiative	Three-year initiative to 1) increase the number of minority nursing students who graduate from schools of nursing in the region and who choose to work in safety net settings; and 2) to improve cultural competence among nursing school faculty and graduates. Joint venture with Health Care Foundation of Greater Kansas City.	\$200,000
Health Care Foundation of Greater Kansas City	HPV Initiative	Two-year initiative to ensure that approximately 5,544 uninsured and underinsured females ages 9-26 in the foundation's six-county service area have access to the HPV vaccine. Joint venture with Health Care Foundation of Greater Kansas City.	\$500,000
Kansas Association for the Medically Underserved	Dental Hub Initiative - Portable Spoke at Duchesne Clinic	To improve statewide access to dental care for medically underserved people. Joint venture with Delta Dental Foundation, Jones Family Foundation, Sunflower Foundation: Health Care for Kansans, and United Methodist Health Ministry Fund.	\$175,000
Kansas Health Institute	Midwest Health Journalism Fellowship Program	Three-year initiative to educate key journalists about critical health and health care issues and motivate them to increase their coverage of those issues. Joint venture with Health Care Foundation of Greater Kansas City, Kansas Health Foundation, Missouri Foundation for Health, Sunflower Foundation: Health Care for Kansans, and United Methodist Health Ministry Fund.	\$120,000
Thrive Allen County, Inc.	Thrive	To create an organizational structure to manage implementation of recommendations to increase access to health care for poor and uninsured residents of Allen County.	\$150,000
United Methodist Health Ministry Fund on behalf of Kansas Health Policy Authority	Kansas Health Policy Authority Economic Analysis Project	To contract with schramm-raleigh Health Strategy to undertake an analysis of health reform options for the state of Kansas. Collaboration with Health Care Foundation of Greater Kansas City, Sunflower Foundation: Health Care for Kansans and United Methodist Health Ministry Fund.	\$50,000
Total 2007 Initiative funding			\$1,694,081

Ongoing Initiatives

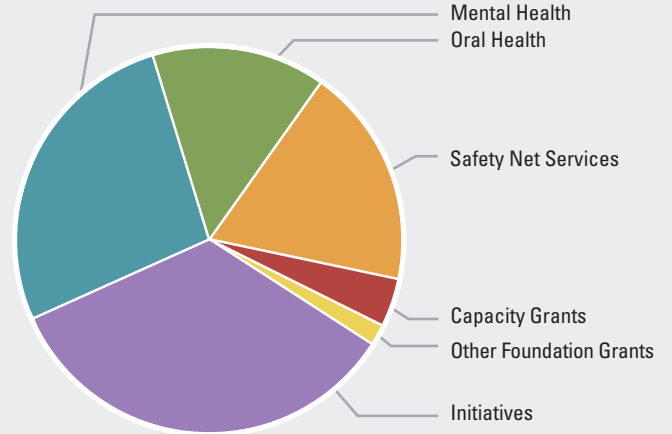
LEAD ORGANIZATION	PROJECT TITLE	PROJECT DESCRIPTION
Mid-America Regional Council	Kansas City Metro Health Care Access Initiative	To create an organizational structure to increase access to health care for poor and uninsured residents of the bi-state Kansas City metropolitan region. Joint venture with Hall Family Foundation, Health Care Foundation of Greater Kansas City, Bank of America, H&R Block Foundation, Sosland Foundation, Sunflower Foundation, Jewish Heritage Foundation and Wyandotte Health Foundation.

Geographic Area



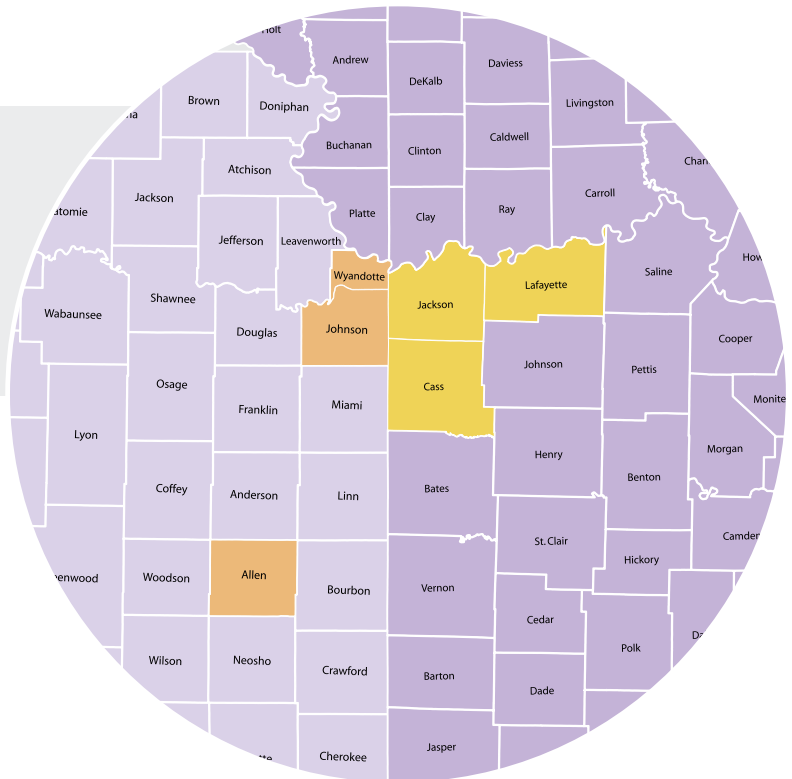
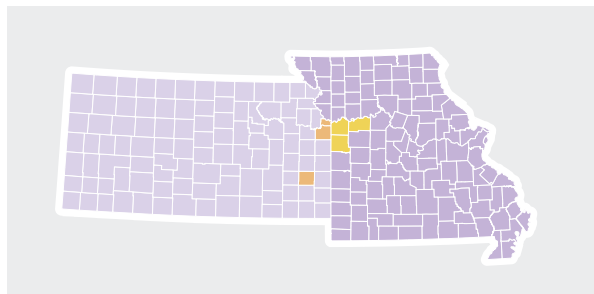
	AMOUNT	PERCENTAGE
Allen County, KS	\$296,000	5.98%
Jackson County, MO	\$271,250	5.48%
Johnson County, KS	\$285,175	5.76%
Kansas City, MO	\$80,710	1.63%
Lafayette County, MO	\$120,255	2.43%
Wyandotte County, KS	\$492,920	9.95%
Serves Multiple Counties	\$3,406,389	68.77%
Totals	\$4,952,699	100.00%

Funding Areas



	AMOUNT	PERCENTAGE
Capacity Grants	\$200,196	4.04%
Other Foundation Grants	\$87,000	1.75%
Initiatives	\$1,694,081	34.21%
Mental Health	\$1,326,891	26.79%
Oral Health	\$722,966	14.60%
Safety Net Services	\$921,565	18.61%
Totals	\$4,952,699	100.00%

Counties Served in 2007



2007 Financial Summaries

We're pleased to report that in 2007 the foundation's assets surpassed \$142 million, a net increase of almost \$10 million over the prior year that resulted from a 12% return on our investments.

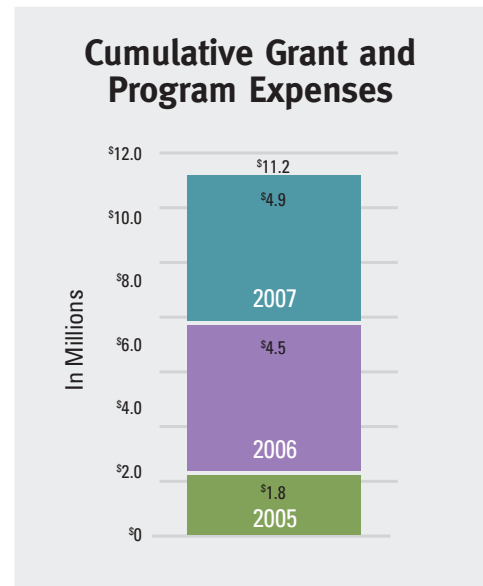
While managing a foundation's financial matters is a rewarding task, what gives this work particular weight is the two-pronged fiduciary duty of balancing the needs of current beneficiaries with ensuring resources for future opportunities. The Board of Directors of the REACH Healthcare Foundation considers these responsibilities carefully, knowing that financial investment success translates into a greater ability to impact the health of the target populations and communities we're committed to serve.

We're pleased to report that in 2007 the foundation's assets surpassed \$142 million, a net increase of almost \$10 million over the prior year that resulted from a 12% return on our investments. The increase was the net effect of more than \$15 million in income and market appreciation, offset by nearly \$6 million in spending associated with our charitable activities. In 2007, the foundation approved \$4.9 million in grants and initiatives, up 9% from the previous year. At the end of 2007, a \$3 million liability remained for future year payments on already approved grants.

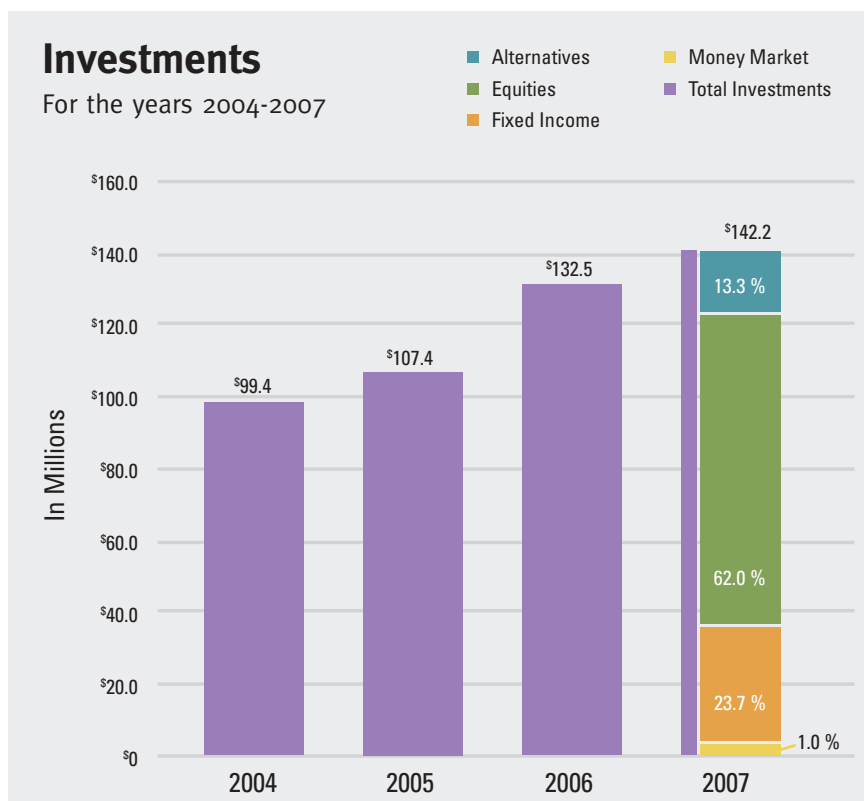
Since our first year of grant making in 2005, the foundation has invested more than \$11 million in health access programs and projects in our service area while posting double-digit investment returns in each year. While still a young organization, our strategy of portfolio diversification, manager review process and spending policies allowed us to secure healthy growth in assets in these early years, which should benefit the communities in our geographic service area for years to come.



Thomas A. Robinett, Jr.
Treasurer



The financial information presented in this section has been excerpted from the audited financial statements for the years ended December 31, 2007 and 2006. These financial statements were audited by House, Park & Dobratz, P.C., whose May 19, 2008 report expressed an unqualified opinion. Please visit our web site at www.reachhealth.org to view the complete audited financial statements and the most recent IRS Form 990.



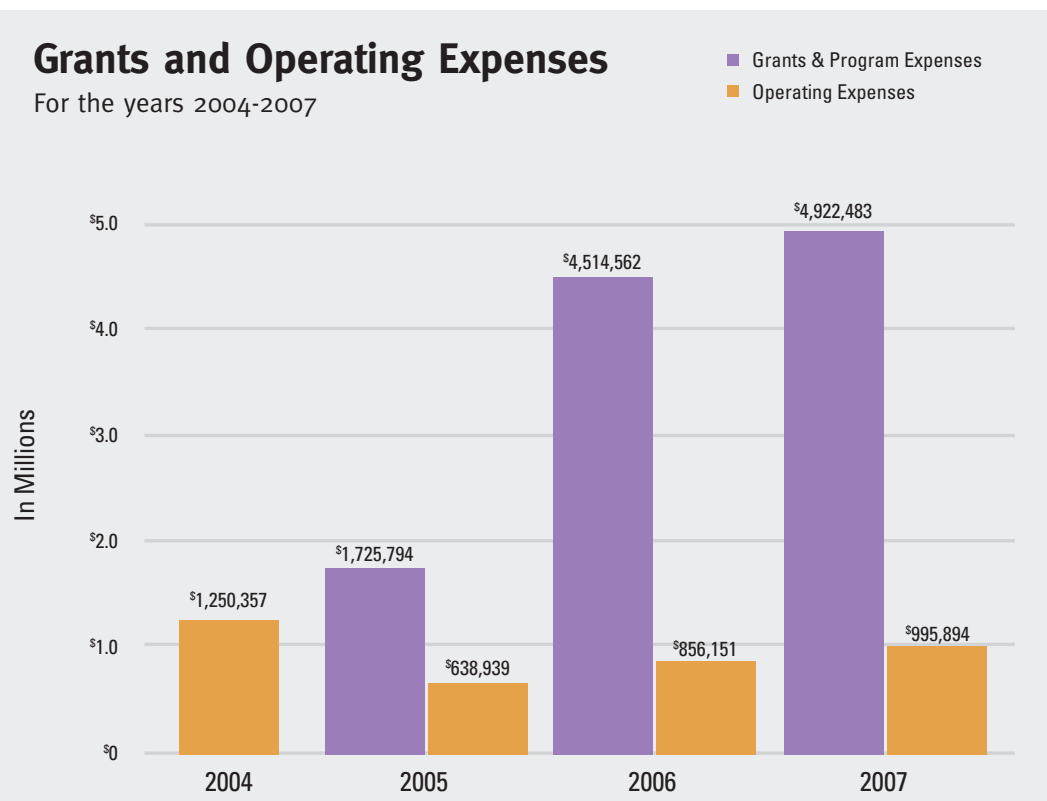
Financial Position

December 31, 2007 and 2006

	2007	2006
Assets		
Cash	98,956	264,907
Receivables and other assets	304,557	286,451
Investments	142,169,086	132,467,793
Fixed assets, net	60,583	64,655
Total assets	<u>142,633,182</u>	<u>133,083,806</u>
Liabilities and Net Assets		
Liabilities		
Accounts payable and accrued expenses	153,523	136,529
Grants payable	2,891,962	2,936,518
Total liabilities	<u>3,045,485</u>	<u>3,073,047</u>
Net assets	139,587,697	130,010,759
Total net assets	<u>139,587,697</u>	<u>130,010,759</u>
Total liabilities and net assets	<u><u>142,633,182</u></u>	<u><u>133,083,806</u></u>

Grants and Operating Expenses

For the years 2004-2007



Activities and Changes in Net Assets

Years ended December 31, 2007 and 2006

	2007	2006
Revenues, gains and other support		
Contributions	200,000	10,000,000
Investment income, net	15,295,315	17,681,160
Total revenue, gains and other support	15,495,315	27,681,160
Expenses		
Grants and program expenses	4,922,483	4,514,562
Operating expenses	995,894	856,151
Total grants and operating expenses	5,918,377	5,370,713
Change in net assets	9,576,938	22,310,447
Net assets, beginning of year	130,010,759	107,700,312
Net assets, end of year	139,587,697	130,010,759

2007 Board of Directors

Officers

Robert Regnier, Chairman	Pat Adair	Anita Metoyer
Frank Friedman, Vice Chairman	Zeny Bustillo-Schmidt	Brett Milbourn
Thomas Robinett, Jr., Treasurer and Finance Committee Chairman	Heidi Cashman	Joab Ortiz
Linda Clarkson, Secretary	Pam Chapin	Sherry Payne
Stanley Brand, M.D., Grants Committee Chairman	Joyce Crumpton	Glen Singer, M.D.
Timothy Carmody, At-Large Member	Scott Glasrud	George Speer, M.D.
Joshua Freeman, M.D., At-Large Member	Michelle Haley, M.D.	Donna Talkington
Brenda Sharpe, President and CEO	Jack Holland	Teola Tillman
	Curtis Krizek	

2007 Community Advisory Committee

Officers

Ken Davis, Chairman	W. Bruce Anderson	Katherine Idleburg	Carol Sader
J.D. Rios, Vice Chairman	Michael Belzer	Audrey Langworthy	Janie Schumaker
Judy Works, Secretary	Art Collins	Barbara Larison	Mahnaz Mehdi Shabbir
Brenda Sharpe, President and CEO	Evie Curtis	Nancy Maier	John Smith
	Mark Gillett	Ken Martinez	Judy Smith
	Evie Hagerman	Gary Parker	Robert Stephan
	Michelle Haley, M.D.	E. Wynn Presson	
	Sharrieff Hazim	Jaime Richardson	
	Craig Herre, D.D.S.	William Roy, Jr.	

Foundation Staff

Brenda Sharpe, President and CEO
Becky Benak, Grants and Operations Manager
Dawn Downes, Project Director, Project Ready Smile
Carla Gibson, Senior Program Officer
DeAnn Gould, Administrative Assistant
Pattie Mansur, Communications Specialist
Betsy Topper, Vice President of Programs
Chrissy Wichman, Chief Financial Officer

2007 Board of Directors

Front: Joshua Freeman, Brenda Sharpe, Joab Ortiz, Linda Clarkson, Pat Adair, Zeny Bustillo-Schmidt.

Second row: Sherry Payne, Timothy Carmody, Robert Regnier, Heidi Cashman.

Back: Jack Holland, Thomas Robinett, Anita Metoyer, Glen Singer.

Not pictured: Stanley Brand, Pam Chapin, Frank Friedman, Scott Glasrud.



2007 Community Advisory Council

Front: Nancy Maier, Katherine Idleburg, Evie Curtis, Judy Works, Michael Belzer.

Back: William Roy, Jr., Evie Hagerman, Craig Herre, Ken Davis, Brenda Sharpe, J.D. Rios.

Not pictured: Michelle Haley, Janie Schumaker, Mahnaz Mehdi Shabbir.



Foundation Staff

Front: Betsy Topper, Carla Gibson, DeAnn Gould, Dawn Downes.

Back: Pattie Mansur, Chrissy Wichman, Brenda Sharpe, Becky Benak.

Equal access. It's within reach.

The REACH Healthcare Foundation

6700 Antioch Road, Suite 110 • Merriam, Kansas 66204 • www.reachhealth.org
Email: info@reachhealth.org • Phone: (913) 432-4196 • Toll-free: (866) 866-8805 • Fax: (913) 789-6432

