



2006 ANNUAL REPORT

The REACH Healthcare Foundation

To reach: to achieve, accomplish, access, arrive at, attain, catch, connect with, contact, get hold of, get through, grasp, make, touch, stretch.



LEADERSHIP

CAPACITY BUILDING

ASSESSMENT

ACCOUNTABILITY



Robert Regnier

Chairman

The REACH Healthcare Foundation



Brenda Sharpe

President & CEO

The REACH Healthcare Foundation

Dear Friends,

The REACH Healthcare Foundation entered its second year of community investment activity in 2006 with ever-increasing passion and commitment to facilitating access to quality healthcare for poor and underserved people.

Deliberate steps were taken to grow into our role as a community leader and convener on important healthcare access issues. Most notably, the Foundation made a significant investment to create a Regional Health Care Access Initiative, funded in partnership with the Health Care Foundation (HCF) of Greater Kansas City and the Mid-America Regional Council. Seeking regional solutions to the needs of more than 160,000 uninsured people in our service area will be paramount to this dynamic collaborative with other area foundation, government, nonprofit and business partners.


REACH launched a Children's Oral Health Initiative in 2006 with HCF and oral health experts from Kansas and Missouri government, advocacy groups, private practice dentistry, oral hygiene, early childhood education and the UMKC Dental School. This three-year initiative will target poor children who lack access to much-needed oral health prevention, screening and treatment services.

Recognizing that there are many cracks and gaps in the infrastructure of our community's safety net system, our Board of Directors increased grantmaking and technical assistance activities in the area of nonprofit capacity-building. Our grantees clearly need this type of support to be better prepared to meet mounting demand and challenges placed upon their valuable services.

The quality and quantity of healthcare accessed, the dignity and respect afforded, and the ultimate impact of REACH-funded programs on our target population are of utmost importance to the Foundation. In 2006, we launched a comprehensive evaluation initiative, creating a unique partnership with Foundation grantees to develop broad outcome measures both at the service delivery and Foundation level. More than 12,000 individuals benefited from 24,000 quality encounters with health access providers as a result of REACH funding in 2006.

As we transition from building our operations and infrastructure, we are extending our roots in accountability and transparency in governance. Likewise, we are extending that expectation and assistance to our partner agencies so that they too can openly communicate their organization's mission, strengths, needs and challenges to the community.

Our fantastic people resources – Board of Directors, Community Advisory Committee and staff – combined with a significant return on our invested assets since inception uniquely position the Foundation to lead and challenge our community in the future as we seek to ensure that all people have access to quality healthcare.



Robert Regnier
Chairman



Brenda Sharpe
President & CEO



ACCESS

ALLOCATE

SUPPORT

IMPACT

IMPROVE



We support programs and projects that demonstrate a direct benefit to persons who are medically indigent and underserved.

Equal access.
It's within reach.

The REACH Healthcare Foundation is a community resource dedicated to improving access to healthcare for persons who are indigent and underserved through financial support of worthy projects.

Our VISION is that all poor and underserved people in our community will have quality healthcare.

Our MISSION is to inform and educate the public and facilitate access to quality healthcare for poor and underserved people.



Why safety net?

More than 190,000 area residents – about 11 percent of the population – have no health insurance. Many seek care in hospital emergency rooms, which provide more than \$158 million annually in uncompensated services. Disparities in health status in Greater Kansas City are particularly profound between African American and Caucasian residents. In 2006, REACH made program grants totaling \$1,068,517 that focused on prevention, early detection and diagnosis, and treatment of unmet healthcare needs for the indigent, uninsured or underserved.

Safety net services: health services that emphasize primary care for indigent, uninsured or underserved people who, due to lack of access and affordability, might otherwise not receive care, leading to more serious illness.

“The REACH Foundation has acted as a catalyst between First Responders, Community Providers and Citizens in Need. It’s a wonderful match of resources.”

Richard Roberson, Chief Executive Officer
Visiting Nurse Association

“When a refugee who doesn’t speak English or have a car calls the Somali Foundation and receives what he or she needs, that is what makes the difference.”

Farah Abdi, Executive Director
Somali Foundation

“In 2006, with REACH’s support, we were able to hire a part-time physician. Dr. Noriko Okahara maintains a challenging patient load while serving as a valuable resource for our nursing staff and working closely with our partners.”

Amy Falk, Executive Director
Duchesne Clinic



Visiting Nurse Association

Kansas City, Missouri

\$103,000

The KCMO Fire Department's 1,000 emergency medical technicians respond to more than 50,000 assistance calls annually. Most do not involve CPR or critical injury but reveal situations that inhibit callers' access to services. The VNA's Citizen Assist Project provides EMTs with resources to connect these individuals with the healthcare they need.



Somali Foundation

Kansas City, Missouri

\$51,684

This grassroots organization provides culturally competent healthcare, education and advocacy for East African refugees, with staff "on call" to transport refugees to medical appointments, translate for non-English speakers, advocate in emergency rooms and more.



Duchesne Clinic

Kansas City, Kansas

\$75,000

A safety net provider since 1989 known for its delivery of integrated services, Duchesne Clinic provides primary care, medication assistance, on-site mental health services, and referrals for dental, optical and specialty care for more than 50 low-income and uninsured patients daily.

Why oral health?

National statistics paint a vivid picture of dental need. Fifty percent of tooth decay among low-income children remains untreated, frequently resulting in pain, dysfunction, underweight and poor appearance. Fewer than one in five children with Medicaid coverage receive a single preventive dental service. REACH granted \$761,382 in 2006 to programs and projects to improve oral health status of individuals who are indigent, uninsured or underinsured.

Oral health: prevention and treatment of dental caries (cavities), gingivitis and periodontitis (gum disease) and other dental disorders through personal and professional care.

“REACH funding allowed Seton to provide free oral screenings, hygiene kits, lessons on brushing and flossing, fluoride application and sealant treatments for low-income children and education of their parents on the importance of good oral health. Treatment of periodontal disease restored patients’ ability to chew and enhanced their self-esteem and employability.”

Brenda Lasater, Director of Dental Services
Seton Center Family and Health Services

“The Health Readiness Clinics are eliminating barriers to care for Allen County children and bringing the necessity for good, life-long oral healthcare to the attention of our community. For children who had no provider, the clinics have provided a connection for continuing care with a caring, local dental professional.”

Angela Henry, Director
SAFE BASE

“The financial support from REACH and other community funders has provided a community dental resource for children and a solution for adults in Wyandotte County who’ve gone years without dental care. In 2006, the clinic provided 2,300 visits to 1,400 patients, 94 percent of whom were uninsured.”

Barrett Hatches, President and CEO
Swope Health Services



Seton Center Family and Health Services

Kansas City, Missouri

\$142,982

The Seton Center Dental Clinic provides education, assessment, intervention and preventive services for low-income children and adults. The Center also identifies and treats adult periodontal disease, which disproportionately affects poor people, as well as racial and ethnic minorities.

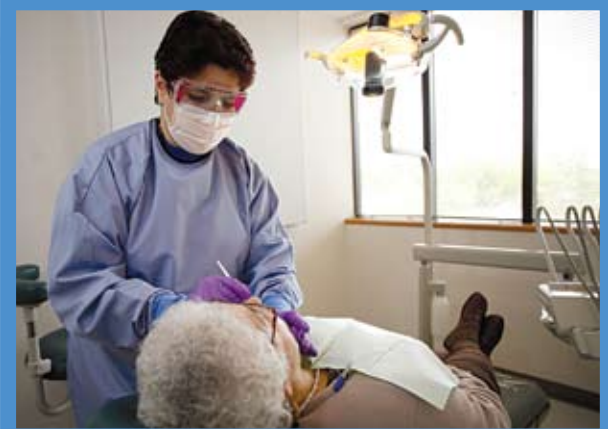


SAFE BASE

Allen County, Kansas

\$169,285

Unified School District 257-Iola's SAFE BASE after-school program expanded its Health Readiness Clinic to provide healthcare services with a focus on oral screenings to all underserved and indigent Allen County, Kansas, children. Using annual school enrollment as a hub, volunteer dental and other health professionals, service clubs and businesses came together enabling clinics to screen 951 children and provide follow-up dental treatment to 124.



Swope Health Services

Kansas City, Kansas

\$100,000

Financial support from REACH enabled Swope Health Services to open a safety net dental clinic in Wyandotte County for children and adults in February 2006. The clinic has a full-time dentist, dental hygienist and two dental assistants working five days a week in three fully-equipped operatories with the potential to expand to three more.

Why mental health?

People living in poverty don't only have the poorest health overall. They also have poorer mental health. Exposure to poverty and violence are leading indicators for depression and post-traumatic stress disorder. Studies show that ethnic and racial minorities are at especially high risk, with 60 percent of African American women and 26 percent of older Hispanics showing symptoms of depression. REACH granted \$451,173 in 2006 in support of programs and projects which increase access to mental health care for persons with clinically recognized or untreated mental disorders and illnesses who are indigent, uninsured or underinsured.

Mental health: attainment of an individual's maximum level of employment, self-care, interpersonal relationships and community participation.

“The REACH Foundation grant award validates the nationwide lack of quality mental health services for Hispanics and speaks to the Foundation’s leadership in improving access to healthcare for underserved Latino populations.”

John Fierro, Executive Director
Mattie Rhodes Center

“With the Foundation’s support, the agency provided high quality, evidence-based treatment to more than 300 young children, helping them move beyond their traumas to happier, more self-sufficient futures.”

Alan Murray, President/CEO
The Children’s Place

“These funds have made it possible for us to provide mental health interventions to some of the most vulnerable and at-risk families and children in this city, which helps us combat the devastating effect of poverty.”

Sr. Berta Sailer, Co-Director
Operation Breakthrough



Mattie Rhodes Center

Kansas City, Kansas

\$62,100

The Latino Mental Health Project/Kansas Access provides professional, masters-level individual, family and group therapy to Latino and Spanish-speaking residents of Wyandotte and Johnson Counties in partnership with El Centro, Inc.



Photo: Gloria Baker Feinstein

The Children's Place

Kansas City, Missouri

\$50,000

The Children's Place Outpatient Treatment Services addresses the needs of children ages two to eight struggling to cope with issues resulting from abuse and neglect, grief, loss, violence and other trauma. Therapy focuses on enabling children to successfully function emotionally and behaviorally at home, school and in the community.



Photo: Gloria Baker Feinstein

Operation Breakthrough

Kansas City, Missouri

\$29,900

Operation Breakthrough's Psychiatric Clinic serves children who suffer from physiological and psychological disorders that require medication or specialized treatment. Services are provided on-site through a "telemed" video link with child psychiatrists from the University of Kansas Medical Center.

Why critical needs and emerging organizations?

From established agencies with proven track records to startup organizations with promising futures, needs often exist which, if met, return big dividends to the organization, its clients and the community. A new HVAC system to increase usable space. Fund development to grow resources. Furnishings to equip an office. The REACH Healthcare Foundation calls these capacity grants and made awards of this type to 15 organizations totaling \$372,157 in 2006.

Critical needs: basic human, material or intellectual capacity needs that, if met, can significantly enhance an organization's ability to achieve its mission.

Emerging organizations: nonprofit organizations, recently founded or almost exclusively dependent on volunteer leadership, that are experiencing rapid and promising growth.

“This grant was essential to allow us to create an organizational structure and the tools to help carry out our mission to coordinate health and recreation services for Allen County, Kansas. We are deeply grateful for the REACH Foundation's confidence in Thrive Allen County.”

Brian Wolfe, M.D., Chairman, Board of Directors
Thrive Allen County

“It is difficult to describe the impact that the new flooring has made on our patients, staff and visitors. It has given a cleaner, brighter look to our facility and, more importantly, provided us with hope. Children can now play on the carpet!”

Hilda Fuentes, Chief Executive Officer
Samuel U. Rodgers Health Center

“One of the consultants helped us discover that we provided more than \$1.6 million in prescription assistance in one year. Another produced communications pieces. This grant has provided Riverview with confidence and direction to become a more effective organization.”

Rose Tiszka, Executive Director
Riverview Health Services



Thrive Allen County

Allen County, Kansas

\$50,000

Participants in this emerging organization received governance, leadership and resource development training, enabling the group to establish a board of directors, create bylaws and file for tax-exempt status.



Samuel U. Rodgers Health Center

Kansas City, Missouri

\$30,000

A REACH critical needs grant enabled the Center to purchase and install new floor covering in a clinic in which the flooring was a health hazard due to chronic leaks in the ceiling.



Riverview Health Services

Kansas City, Kansas

\$30,000

Board development, communications and fundraising consultants helped Riverview increase capacity to deliver healthcare and health literacy services to indigent, uninsured and underinsured individuals.

2006 Grant Awards	Project Description	Grant Amount
American Institute for Social Justice, Inc. on behalf of Kansas City ACORN	To educate indigent/uninsured individuals about available safety net services.	\$22,500
Children's Advocacy Center, Inc.	To establish a pilot program in Allen County to investigate, treat and prevent child abuse.	\$19,000
Duchesne Clinic	To purchase and install a new HVAC unit to provide adequate heating and cooling for mental health service delivery offices.	\$15,324
Health Partnership Clinic of Johnson County	To strengthen service delivery model, marketing/communications, fund development and financial management.	\$30,000
Hope Unlimited, Inc. on behalf of Thrive	To build organizational infrastructure to support the implementation of the plan.	\$30,000
Oral Health Kansas, Inc.	To add a staff position to build organizational infrastructure to better distribute tasks to allow the Executive Director to focus the most on impactful activities.	\$25,000
Riverview Health Services, Inc.	To hire consultants to facilitate strategic planning, develop board and staff, create communications/marketing tools and a fund development plan.	\$30,000
Sage Femme Birth Center of Kansas City, Inc.	To purchase equipment for a new birth center and train staff in its use.	\$30,000
Samuel U. Rodgers Health Center, Inc.	To replace worn flooring in patient care areas.	\$30,000
Somali Foundation, Inc.	To undertake a strategic planning process and purchase computers for this emerging organization.	\$30,000
Tri-Valley Developmental Services, Inc.	To continue the provision of subsidized dental care for developmentally disabled adults and children in Allen County.	\$30,000
Turner House Children's Clinic	To hire consultants to conduct a formal review and evaluation of the organizational structure and its operations and upgrade clinical software system.	\$27,000
University of Missouri-Kansas City	To purchase equipment and supplies and to upgrade space in medical student-run clinic.	\$16,500
Westport Cooperative Services, Inc.	To expand capacity to respond to calls from Medicare Part D enrollees through December 31, 2006.	\$21,833
Wyandot Center for Community Behavioral Healthcare	To continue school-based psychosocial groups at six middle schools in USD 500.	\$15,000
Total Critical Needs and Emerging Organization grants		\$372,157
Johnson County Community College Foundation	To purchase and equip a mobile dental clinic to go to underserved areas of Allen, Johnson and Wyandotte counties.	\$250,000
Johnson County Developmental Supports	To expand a previously-funded pilot project to train residential support providers and parents of developmentally-disabled children and adults to provide/assist with daily oral care, and to provide a dental assistance fund.	\$81,400
Seton Center Family & Health Services	To expand the provision of dental care and oral hygiene education to low-income children and their parents.	\$149,982
Swope Health Services	To continue preventative, restorative and emergency dental care services at the organization's Wyandotte Clinic site.	\$100,000
Tri-Valley Developmental Services, Inc.	To continue to provide subsidized dental assessments and treatment for developmentally-disabled adults and children in Allen County.	\$130,000
UMKC School of Dentistry	To establish a dental fund for medically-compromised patients seen in the Special Patient Care Clinic and for restorative treatment for patients seen in the Emergency Clinic.	\$50,000
Total Oral Health grants		\$761,382

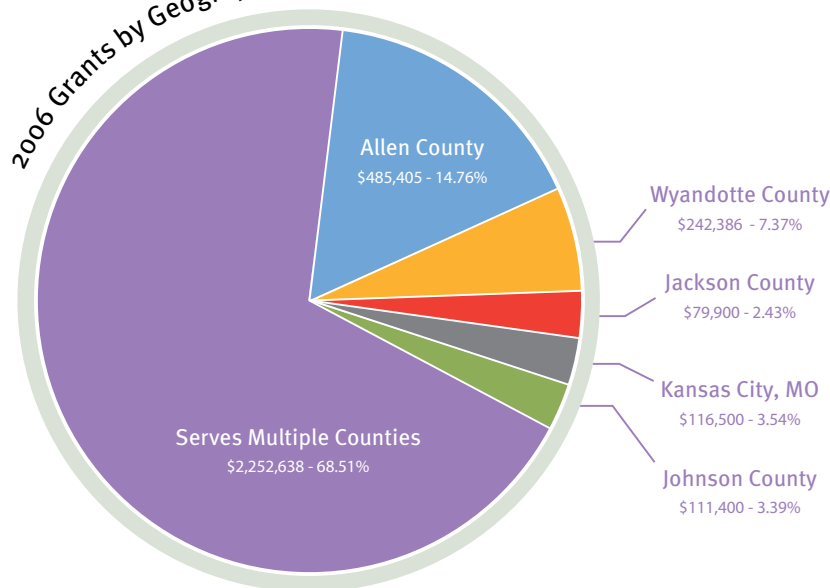
2006 Grant Awards	Project Description	Grant Amount
Mid-America Regional Council	To create an organizational structure to manage implementation of recommendations to increase access to health care for poor and uninsured residents of the bistate Kansas City metropolitan region.	\$380,000
	Total Initiatives	\$380,000
Safehome, Inc.	To provide space, equipment, staff time and contract services to offer onsite medical services to shelter residents.	\$105,000
TLC for Children and Families	To construct a residential treatment center with an increased capacity of 62 beds and 'starter' apartments for youth transitioning out of foster care.	\$150,000
	Total Capital grants	\$255,000
Associated Youth Services	To expand the organization's Hip-Hop Health Fairs to additional schools in USD 500.	\$28,889
Cabot Westside Health Center	To create a staff position to proactively link medical and dental care and promote preventive care for indigent Hispanic/Latino populations.	\$89,840
Catholic Community Services, Inc.	To expand postpartum home visits to at-risk, indigent mothers and newborns and distribute infant-care supplies.	\$75,000
Duchesne Clinic	To support the clinic's core operating expenses.	\$75,000
Hope Unlimited, Inc.	To expand REACH-funded project to address unmet healthcare needs of victims of domestic violence.	\$107,120
Jewish Vocational Service	To continue interpreter training and services with the addition of language proficiency testing and evaluation of the project since July 2005.	\$60,000
Kansas City University of Medicine and Biosciences	To expand the number of elementary schools in Wyandotte County to receive Score 1 for Health screenings, more than tripling the number of children screened.	\$49,989
KU Endowment on behalf of JayDoc Free Clinic	To purchase rapid-response HIV tests and provide counseling and referrals for HIV care.	\$6,500
Riverview Health Services, Inc.	To continue the parish nurse program to provide health education, assessment, referral, case management and emergency assistance to indigent individuals in Wyandotte and Johnson counties.	\$60,000
SAFE BASE	To expand the Health Readiness Clinic and related voucher fund to include all school districts in Allen County.	\$169,285
Somali Foundation, Inc.	To continue the provision of medical interpretation/translation, transportation to medical appointments and health education for East African refugees.	\$51,684
Sunflower House, Inc.	To continue forensic medical evaluations of children involved in abuse investigations and provide training for healthcare professionals on the medical aspects of child abuse.	\$67,000
Swope Health Services	To increase the number of patients seen by expanding clinic hours to include three evening and half-day Saturday clinic sessions.	\$75,000
The Family Conservancy	To continue to deliver bilingual, culturally competent prenatal education to Spanish-speaking expectant mothers in Wyandotte and Jackson counties.	\$50,000
Visiting Nurse Association	To pilot a project to appropriately redirect calls that come to the Kansas City Fire Department for nonemergent healthcare needs.	\$103,210
	Total Safety Net Services grants	\$1,068,517

2006 Grant Awards	Project Description	Grant Amount
Community LINC	To meet the match requirement for government funding that supports mental health counseling for homeless women and children who are depressed and/or suffering post-traumatic stress.	\$35,000
Friends of Yates, Inc.	To begin a new program to assess and mitigate violence-related trauma and provide cultural competence training to healthcare workers and first responders.	\$50,000
Hope House, Inc.	To continue to provide physical and mental health assistance to victims of domestic violence.	\$50,000
Mattie Rhodes Center	To provide individual, family and group therapy for Latino and Spanish-speaking residents of Wyandotte and Johnson counties.	\$62,100
Metropolitan Organization to Counter Sexual Assault	To replicate and expand a program model which includes group counseling, individual assessment and planning sessions, and staff training to two more sites in Wyandotte County.	\$58,173
Niles Home for Children	To develop an organic gardening project in order to provide horticultural therapy for children who are abused, neglected or abandoned.	\$21,000
Operation Breakthrough, Inc.	To continue mental health services for poor children and their families.	\$29,900
reStart, Inc.	To expand the organization's mental health program by adding a psychiatric nurse to evaluate and treat homeless youth, women and individuals with severe and persistent mental illness.	\$65,000
Sheffield Place	To continue therapeutic services for homeless women with co-occurring disorders and depression.	\$30,000
The Children's Place	To continue outpatient treatment services for children who have been abused, neglected and/or traumatized.	\$50,000

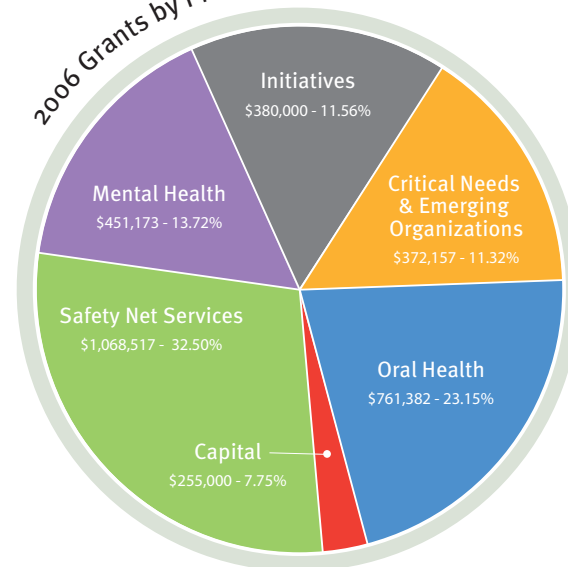
Total Mental Health grants \$451,173

2006 Total Grants Approved \$3,288,229

2006 Grants by Geographical Area



2006 Grants by Priority Area



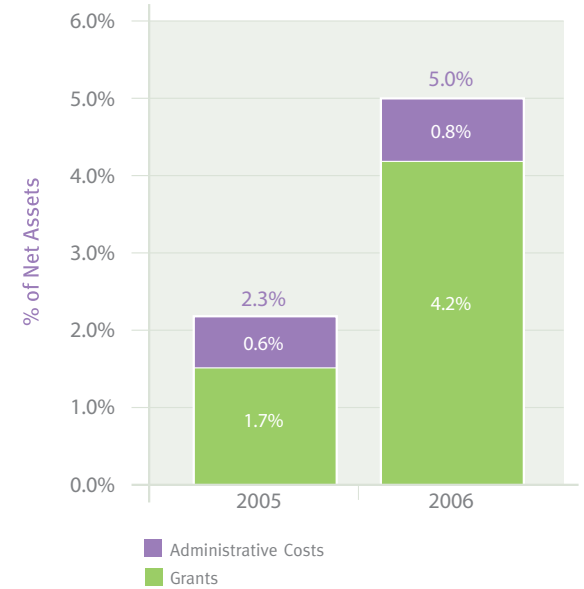
Financial Position

December 31, 2006 and 2005

	2006	2005
Assets		
Investments	132,467,793	107,382,170
Receivables and other assets	286,451	240,908
Cash	264,907	239,615
Fixed assets, net	64,655	89,371
Total assets	\$133,083,806	\$107,952,064
Liabilities and Net Assets		
Liabilities:		
Grants payable	2,936,518	136,247
Accounts payable and accrued expenses	136,529	115,505
Total liabilities	\$3,073,047	\$251,752
Net assets	130,010,759	107,700,312
Total net assets	\$130,010,759	\$107,700,312
Total liabilities and net assets	\$133,083,806	\$107,952,064

The REACH Healthcare Foundation

Programmatic & Administrative Expenses



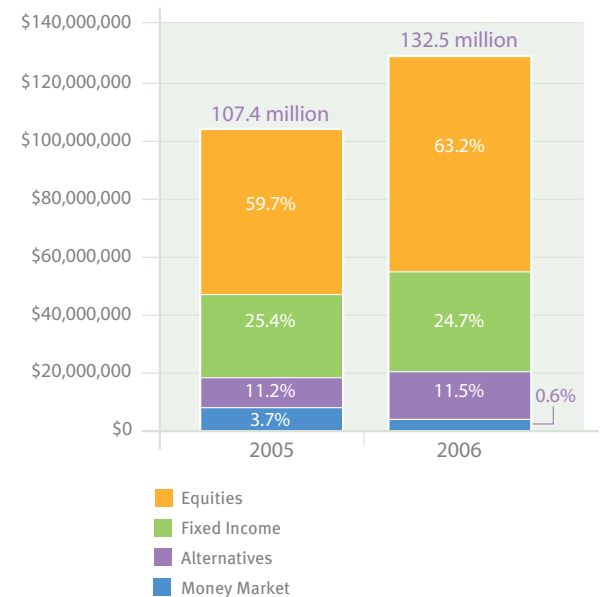
Activities and Changes in Net Assets

Years ended December 31, 2006 and 2005

	2006	2005
Revenues, gains and other support		
Investment income, net	17,681,160	10,339,604
Contributions	10,000,000	4,169
Total revenue, gains and other support	\$27,681,160	\$10,343,773
Expenses		
Grants and program expenses	4,514,562	1,725,794
Operating expenses	856,151	638,939
Total grants and expenses	\$5,370,713	\$2,364,733
Change in net assets	22,310,447	7,979,040
Net assets, beginning of year	107,700,312	99,721,272
Net assets, end of year	\$130,010,759	\$107,700,312

The REACH Healthcare Foundation

Investments



* The financial information above has been excerpted from the audited financial statements for the years ended December 31, 2006 and 2005. These financial statements were audited by House Park & Dobratz, P.C., whose report dated April 9, 2007, expressed an unqualified opinion. Please visit our Web site at www.reachhealth.org to view the complete audited financial statements.

2006 Board of Directors

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John Smith
Robert Stephan
Carlton Young



Board
of Directors



Community
Advisory
Committee



Ken Davis
Chairman



“Do not wish upon a star.
REACH for one.”

~ anonymous



Equal access. It's within reach.



The REACH Healthcare Foundation

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