

**MINUTES OF MEETING OF BOARD OF DIRECTORS
OF THE REACH FOUNDATION
March 28, 2013**

Attendees:

Dana Abraham
Brenda Bohaty
Bill Bruning
Tom Carrico
JC Cowden
Harold Johnson, Jr.
Randy Lopez
Eve McGee
Chad Moore

George Pierson
Raymond Rico (by phone)
Janie Schumaker
Brenda Sharpe, ex-officio
Brad Stratton
Rachelle Styles
Liz Wehlage
Judy Works

Not in Attendance:

Stuart Munro

Guests:

Becky Benak, REACH Staff
Randy Callstrom, PACES Program
Mathew Davis, REACH Staff
Dawn Downes, REACH Staff
Carla Gibson, REACH Staff
Georgeann Henry, REACH Staff

Pattie Mansur, REACH Staff
Bill Moore, REACH Staff
Lyle Pishny, Lathrop Gage
Kim Stratton
Jo Yun, REACH Staff

Board Photo

A photo of the Board was taken prior to the meeting for the 2012 Annual Report.

Welcome and Introduction

The meeting was called to order by Chair Bill Bruning at 4:15 p.m. A proxy form was received from Stuart Monroe designating Bill Bruning as his proxy for matters on the March 28, 2013 meeting agenda.

President's Report

Brenda Sharpe gave the President's Report. Brenda thanked Dana Abraham, Randy Lopez, Raymond Rico and Liz Wehlage for attending the GIH Annual Conference in San Francisco in March 14-15. She also thanked Brad Stratton and Tom Carrico for attending the Commonfund Forum in Orlando in March. These Board members were asked to share with the group a few of their key takeaways from the conferences. Brenda noted that information about additional Board/CAC development opportunities was included in the packets for review. She specifically called to the Board's attention the upcoming session titled "Walking the Poverty Tightrope". As part of the Foundation's ongoing commitment to cultural competency and inclusion, REACH is co-sponsoring this session for our Board and CAC members in partnership with the United Way of Greater Kansas City on Thursday, May 9th. Georgeann Henry will be handling registrations.

Brenda introduced two new staff to the Board. Georgeann Henry is the new Executive Assistant and will be providing administrative support to the CEO, two Vice Presidents, the Board of Directors and Community Advisory Committee. Georgeann has worked in similar roles in the

financial services industry and with the Kansas City Chiefs, and began full-time employment at REACH earlier this month.

Mathew Davis was also hired as Administrative Assistant for the Foundation, and will be covering front desk duties, administrative and logistical support, and assisting with social media activities. Mathew is a recent graduate of University of Missouri School of Journalism, and was an Administrative Aide to a Kansas City Councilman and held internships with Children's Mercy and Black Health Care Coalition.

Brenda shared that the Kansas Grantmakers in Health group is currently working to convene a joint board/trustee educational session in June. The tentative dates are June 13-14, 2013, and the session will be held in Topeka. More details will follow in the coming weeks.

Brenda noted that Bill Moore and Pattie Mansur have been working closely with the Mid America Regional Council (MARC) to update the regional community health assessment that the Foundation has committed to refreshing approximately every two years. The last version was completed in 2010, and the new version, including 2012 data, will be ready for public distribution in May.

Foundation Strategy

Chad Moore provided an overview for the Board of the State of Kansas' recent transition to privatized Medicaid, or KanCare.

Bill Bruning welcomed and Brenda Sharpe then introduced Randy Callstrom, Executive Director of the PACES Program in Wyandotte County, and Brad and Kim Stratton, parents of a daughter living with a developmental disability, to discuss their experiences related to the transition. The panelists each shared their experience and viewpoints related to both the positive aspects and challenges encountered with KanCare by themselves, their families, their clients, and their colleagues. Positives included 1) Communications: the quantity, "look" and consistent nature of the marketing materials and other print materials from the state and the Managed Care Organizations (MCO's), 2) Helpfulness and Accessibility: availability of a live person on the phone when questions and problems were encountered, although wait times were sometimes considerable; and 3) Benefits & Services: requests for durable medical equipment more quickly than under the state-administered Medicaid plan. Challenges cited include 1) Payments: providers are not receiving timely payments from the MCO's, resulting the in the organizations "floating" the state for hundreds of thousands of dollars until reimbursement was received; 2) Provide Network: directories provided contained missing providers, providers who were listed but not accepting Medicaid, left out the safety net clinics completely, and do not reflect sufficient specialists for some conditions and geographies; 3) Administrative Burden: provider organizations are having to hire more administrative staff to process claims from three different providers, increasing costs and diverting funds from direct services.

Panelists stated that more transition issues are expected after April 1, 2013, when beneficiaries can no longer switch MCO's until the next open enrollment period.

Foundation Business Consent Items

Bill Bruning reviewed the items on the consent agenda, including the January 17, 2013 Board meeting minutes, December 2012 and January 2013 Financials, and a two-year renewal of funding for the Health Reform Resource Project in the amount of \$62,000. All items have been reviewed, vetted and are recommended for approval by their respective committees. Tom Carrico moved and

Janie Schumaker seconded the motion to approve the consent agenda. The motion passed unanimously.

Committee Reports

Bill Bruning gave the Executive Committee report. Bill presented the proposed “Organizational Benchmarks” dashboard prepared by staff and reviewed and recommended by the Executive Committee. The dashboard will be used to track the progress of the foundation in three key domains: Leadership—Change Agent; Customer Service—Responsiveness to Community; and Governance—Accountability. If approved by the Board, the staff will begin to track the 11 included indicators retroactive to January 2013. The dashboard will be reviewed internally by the Executive Committee and the Board of Directors, and an annual summary document will be shared publicly via the foundation’s website. Discussion ensued. Upon a motion by Brenda Bohaty and a second by George Pierson, the proposed Organizational Benchmarks were approved as presented.

Bill reminded those present that officer elections will be held at the May 16, 2013 meeting. Anyone interested in serving as an officer or at-large member of the Board on the Executive Committee is asked to contact him or Brenda as soon as possible. The next meeting of the Executive Committee Meeting will be Tuesday, April 16, 2013 at 4:00 p.m.

Brad Stratton presented the Finance Committee report. Brad reviewed the December 2012 and January 2013 financial dashboards, and the 4th Quarter Investment Report.

Brad asked Jo Yun to provide an update on the audit progress for the annual audit to be conducted by BKD. Jo then reviewed the board member and staff Conflict of Interest Forms required by BKD, and asked members to complete them that night or to return them to Georgeann Henry as soon as possible. The next meeting of the Finance Committee will be Tuesday, May 14, 2013 at 7:30 a.m.

Chad Moore gave the Program and Policy Committee report. Chad reviewed a final summary report for the 2012 Competitive Grants Cycle. A total of \$1.1 million in program grants, \$1.2 million in core operating grants for direct service organizations, and \$440,000 in core operating grants for advocacy organizations was awarded as part of the competitive grantmaking portfolio of the foundation in 2012. Project and organization descriptions, as well as lessons learned and greatest challenges experienced by each project were included in the summary report. Board members expressed appreciation to staff for their due diligence, management of the grantee relationships, and attention to project outcomes.

Next Chad reviewed a report noting the recipients of 2013 Cultural Competency Technical Assistance as part of the initiative funded by REACH, Health Care Foundation of Greater Kansas City, Jackson County Mental Health Fund, and more recently, the Schumaker Foundation. Four organizations will be participating in this cohort. Carla Gibson reported that the technical assistance and learning community aspects of the initiative continue to progress well, with more than 40 health and human service organizations in our community having received technical assistance. Also, following a Request for Proposals (RFP) the supporting funders recently selected Metropolitan Community Colleges to provide facilitation services for the Cultural Competency Steering Committee. As outlined from the inception of the Cultural Competency Initiative, following several years of funding intensive technical assistance provided by an expert consultant from outside the Kansas City area, the foundation’s next phase of funding is intended to build upon the local community’s capacity to provide quality technical assistance, curriculum development, and train-the-

trainer activities. The foundation remains committed to this work and staff will likely be returning to the Board to request additional funding for work associated with the Cultural Competency Initiative in the coming year.

The 2013 Staff Discretionary Grant summary was provided for review. Brenda Sharpe noted that with the backlog of unfunded requests from 2012 and the volume of requests currently under consideration, the discretionary grant funds will likely be depleted by the end of the second quarter of 2013. Staff will not be accepting any new requests at this time, and will instead focus on resolving all grants pending and those under consideration in order to determine any remaining amount that might be available in the third quarter.

Chad concluded his report by directing members to the Public Policy Update prepared by Pattie Mansur and included in the board packets. The next meeting of the Program and Policy Committee will be Tuesday, May 7, 2013 at 5:00 p.m.

At 6:02 p.m., Chad Moore made a motion to adjourn to closed session for twenty minutes to discuss CAC and Board processes of identifying qualified individuals to be nominated to fill Board vacancies. Janie Schumaker seconded the motion. Motion carried.

At 6:20 p.m. George Pierson moved to return to open session. Dana Abraham seconded. Motion carried. Upon return to the open session, personalized ballots were distributed to each Board member, with Bill Bruning carrying Stuart Monroe's proxy. Ballots were collected and tabulated by Becky Benak, Grants and Operations Manager, and the summary ballot was reviewed by Lyle Pishny, counsel. Bill Bruning announced that the following individuals had received 2/3 of the vote required to elect new members: Harold Johnson, Syrtiller Kabat, Randy Lopez, Brad Stratton and Judy Works. Upon a motion by JC Cowden, and a second by Tom Carrico, all five candidates were elected by acclamation of the Board.

There being no further business, Harold Johnson moved to adjourn the meeting. Brenda Bohaty seconded the motion. Motion carried and the meeting was adjourned at 6:30 p.m.

Respectfully submitted,

Georgeann Henry
Executive Assistant