



EQUAL ACCESS.
IT'S WITHIN REACH.

The REACH Foundation has invested

\$34.9 Million *in Grants & Initiatives since our first year of grant making in 2005.*

OUR VISION

All poor and underserved people in our community will have quality health care.

OUR MISSION

Inform and educate the public and facilitate access to quality health care for poor and underserved people.

OUR HISTORY

The REACH Healthcare Foundation was established in 2003 with proceeds that resulted from the sale of Health Midwest, a nonprofit hospital and health care organization, to Hospital Corporation of America. The first Board of Directors was appointed in 2003, marking the beginnings of the organization and its commitment to health care access and quality. The foundation was approved as a 501(c)(3) charitable organization in 2004, and began making grants in 2005.

Since the beginning, the REACH Foundation has invested its resources in programs and initiatives to improve the health of uninsured and medically underserved populations in a six-county geographic area that includes Allen, Johnson and Wyandotte counties in Kansas; Cass, Jackson and Lafayette counties in Missouri, and the City of Kansas City, Mo.

In all of our endeavors, our goal is to achieve positive health for the people in the communities we were created to serve.



ABOVE: Samuel U. Rodgers Health Center serves more than 18,600 patients a year, offering adult, pediatric and senior services, dental care, women's health and behavioral health care to a broadly diverse patient population.



98

GRANTS AWARDED IN 2012



57

ORGANIZATIONS SUPPORTED

FROM THE CHAIR & CEO

*Tangible improvements.
Sustainable impact.
Quality outcomes.*

At the REACH Foundation, we devote a lot of attention to thinking about how our organization and its resources can contribute most meaningfully to improvements in health care access and health outcomes for uninsured and medically underserved people in the counties and region where we work.

The two impact areas REACH has chosen to pursue – **improved health outcomes and health equity across geographic, racial and ethnic, and economic conditions** – drive nearly everything we do and provide a framework and direction for our community investments. We call this framework our “theory of change,” a road map we developed two years ago that guides our community investments and partnerships and helps us achieve impact.

Our theory of change is our guide for how and where we award grants and make other investments in nonprofit organizations and initiatives. It’s a tool that helps us keep the foundation’s vision and mission in sight. We use it to identify partners, assess grant applications and measure change, and give greater clarity to our partners.

How did we use this tool in 2012? All grant applicants were asked to review the REACH theory of change in preparing their funding applications and identify the targeted outcomes and strategies that aligned with their proposal. We are able to more effectively measure and evaluate grant outcomes. In addition, the theory of change helped us see where we have strong nonprofit

partnerships in place to advance particular strategies. And perhaps more importantly, helped us pinpoint areas where we should increase our investments.

RURAL HEALTH INITIATIVE

One identified area of underinvestment led to the Foundation’s launch of a Rural Health Initiative in 2012. Our foundation’s service area encompasses six counties in the bi-state area – three of which are considered rural. The REACH Board of Directors and staff had identified particular challenges in improving health in rural counties, which have fewer health providers and services. In spring of 2012, foundation staff presented health care and other nonprofit leaders in Cass, Lafayette and Allen counties an opportunity to “think big” about solutions for increasing health care access and quality across their counties.

Each county established a core leadership team that delved into studying the health needs in their counties. REACH established the overarching outcomes, but the community members who are providing local leadership determine the strategies and solutions that will work in their communities. Although there is considerable work ahead, it has been exciting to see the ideas and projects unfold. We look forward to increasing our rural investments and achieving greater impact over time.

ADVOCACY

As the REACH Foundation matures as a philanthropy, we understand that grant making alone will never be enough to achieve our mission. As a result, the REACH Board made public policy and advocacy an even larger priority for funding and foundation engagement in 2012. The passage of the Affordable Care Act in 2010 created new pathways and some challenges for our partners and their clients as they strive to secure health access and health coverage, and increase health care quality.



TOTAL AWARDED IN 2012



TOTAL AWARDED SINCE 2005

REACH made it a priority to learn about and interpret the potential impact of the law on our target populations, and share that information with our partners through newsletters, forums and convening efforts. The health care law also created opportunities to bring additional federal monies into our two states to accelerate improvements in health care delivery, and REACH was there to provide technical assistance, matching funds and other support.

To further strengthen our region's health advocacy organizations, REACH joined with four health foundations to introduce an **Advocacy Evaluation Learning Initiative**. This new initiative brought together five peer foundations to jointly invest in technical assistance aimed at supporting Kansas' leading advocacy organizations to engage in meaningful and high-quality evaluation of their policy, advocacy and grassroots organizing campaigns and initiatives. Six Kansas advocacy organizations were selected to participate in 2012, with an eye toward including Missouri organizations in 2013.

Perhaps in our most bold move to advance our policy agenda, we contracted with a policy consultant to help the REACH Foundation Board clarify its policy priorities for Kansas and Missouri. We then established a plan for reaching out to legislators and state government representatives on those policy interests, and worked to advance our agenda with other nonprofit, corporate and government partners in the communities we serve. Ultimately, the foundation invested \$420,000 in 2012 in public policy and advocacy strategies identified in our theory of change.

This report highlights the grants and community investments made during the year. We hope it provides greater understanding of where and how we seek to achieve positive change.



William L. Bruning
Board Chair



Brenda R. Sharpe
President & CEO

FUNDING PRIORITIES

Access to quality, affordable health care for poor and underserved individuals is the driving force for the REACH Foundation's work. To achieve this vision, we organize our grant making, initiatives and other efforts around two targeted outcomes that we believe will strengthen health care systems and practice and produce better health for the people we serve.

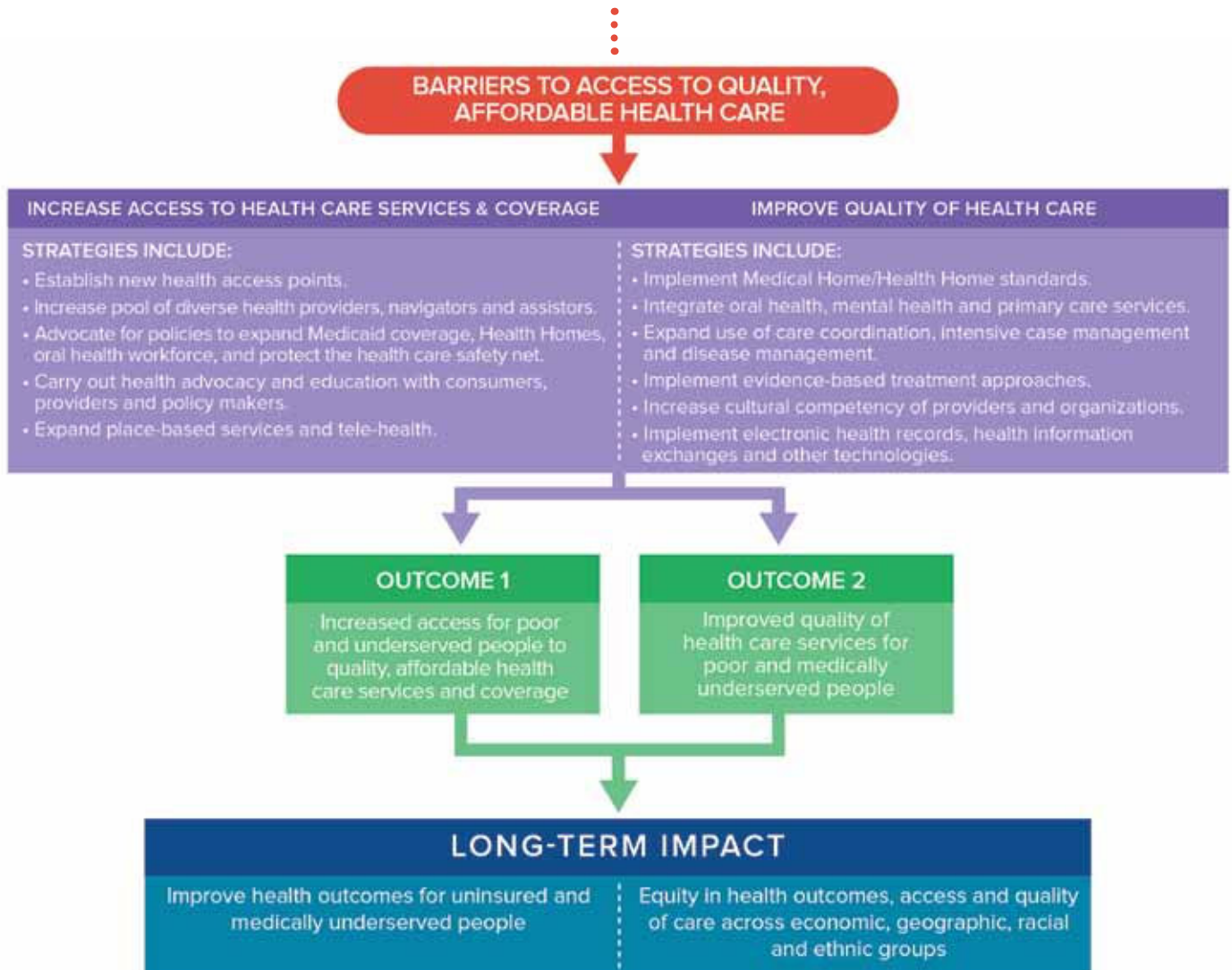
TARGETED OUTCOMES



For each outcome, the foundation has identified a set of strategies to move us and our partners toward positive results. The strategies are central to the foundation's theory of change, and are based in what we have learned through our grant making, the work of our grantees and best practices in the field.

To help us evaluate our investments and strategies, the foundation has developed measures to use in assessing progress. In defining these measures, we considered the change in outcomes we are seeking, and how much change is needed to impact our community's health.

THEORY OF CHANGE





ABOVE: A Rural Health Initiative introduced in 2012 marked the beginning of a long-term effort to support improvements in health care access and quality in the three rural counties that make up the REACH service area. The first year investment of \$69,983 supported county-level planning, network building and research on effective programs.

FOUNDATION INITIATIVES

Initiatives present an avenue for engaging more deeply in new programs, pursuing system-wide solutions and partnering with regional funders to address health access and quality within a particular field or across a larger geographic area. Following are examples of some of the foundation's investments in initiatives in 2012:

ADVOCACY EVALUATION LEARNING INITIATIVE

This initiative brought together five foundations and six Kansas advocacy organizations to develop shared tools for measuring advocacy activities and efforts. One component of the initiative involved pairing advocacy organizations with policy and advocacy consultants and local evaluators. Another component focused on pulling together the foundation staffs to develop shared language, priorities and a collective measurement framework that can be used to assess advocacy grants. The Center for Evaluation Innovation and The TCC Group,

recognized leaders in evaluation and organizational effectiveness, developed the framework for the technical assistance process, preparing local evaluators and TA providers, and facilitating the foundations' joint planning efforts. The initiative was introduced in 2012, with plans to add additional Kansas and Missouri advocacy organizations and foundations in 2013.

REACH investment in 2012: \$37,898

MEDICAL HOME INITIATIVE

The REACH Foundation entered its fifth year of funding medical home transformation in safety net clinic settings. Qualis Health, a technical assistance organization with expertise in medical home transformation, worked with six clinics in the REACH service area in 2012. Training focused on the role of medical providers as key leaders in the change process. Other related grants and educational opportunities addressed integration of behavioral health and oral health into the primary care setting, and implementation of health information technology. Two Kansas clinics, Children's Mercy West in Wyandotte County and the Health Partnership Clinic of Johnson County, earned NCQA recognition during the year.

REACH investment for 2012: \$163,290

WYANDOTTE COUNTY HEALTH OPPORTUNITY MAPPING INITIATIVE

The Wyandotte County, Kansas, project draws from similar "mapping" initiatives conducted in cities around the country that focus on identifying areas within communities with high levels of disparities in health access and health outcomes. Communities Creating Opportunity (CCO), a Kansas City-based organization, and the Kirwin Institute for the Study of Race & Ethnicity at Ohio State University, will gather and analyze data on health in Wyandotte County; develop maps that pinpoint areas with high concentrations of poor health and high utilization of emergency departments; implement strategies for engaging health providers, insurers, social services, faith leaders and health care consumers in addressing barriers to care. Project development and convening of key health care partners began in 2012; data analysis, public forums and community outreach will begin in 2013.

REACH investment in 2012: \$55,100

To read about the foundation's other initiatives, visit www.reachhealth.org.

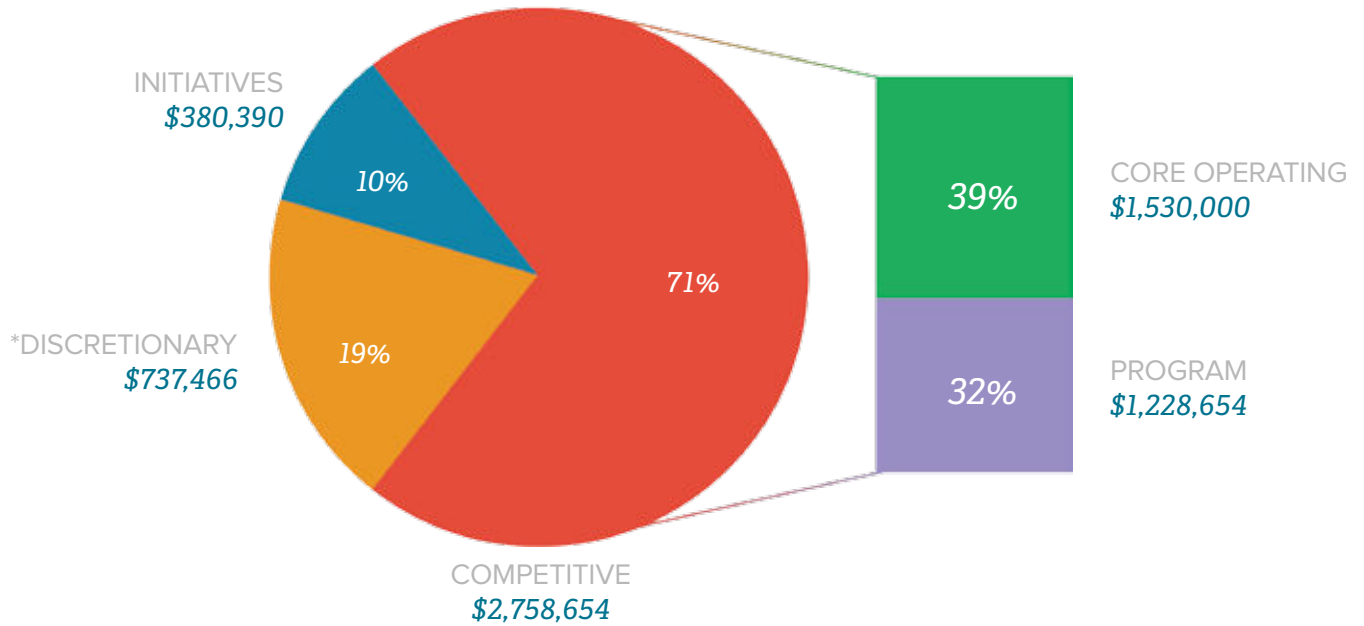


Increased Access to Health Care Services & Coverage :
\$2.36 Million

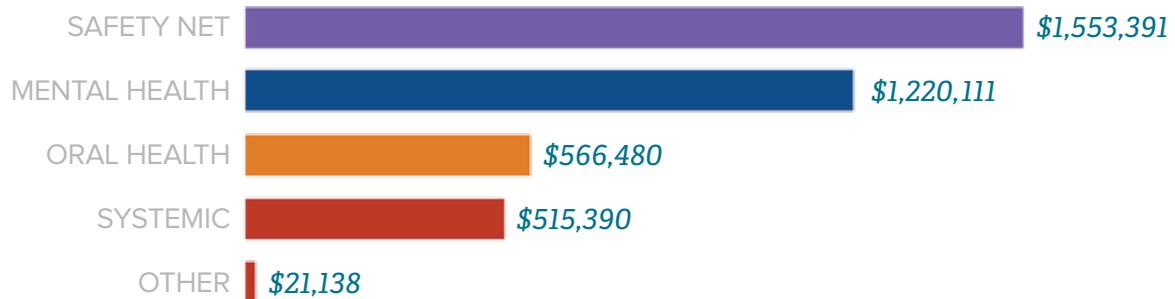
ABOVE: Samuel U. Rodgers Health Center is one of six clinics in the REACH Medical Home Initiative that is supporting adoption of patient-centered care practices recognized by the National Committee for Quality Assurance (NCQA).

GRANTS AWARDED 2012

Grants by Type of Support



Grants by Interest Area



Improved Quality of Health Care Services:
\$1.75 Million

GRANT RECIPIENTS

GRANTEE	DESCRIPTION	AMOUNT	PROGRAM AREA
Cass Community Health Foundation	Support full-time dentist for children's safety net dental clinic in Cass County, Missouri.	\$123,750	Oral Health
Central Plains Regional Health Care Foundation, Inc.	Support team of experts to submit a comprehensive, statewide application for a federal Consumer Operated and Oriented Plan Loan, as described in the statewide Affordable Care Act.	\$30,000	Systemic
Children's Dental Health Project, Inc.	Support technical assistance to state coalitions working toward oral health policy improvement.	\$5,000	Oral Health
Children's Mercy Hospitals and Clinics	Recognition of clinic's achievement of NCQA Patient-Centered Medical Home Level III designation.	\$2,500	Safety Net Services
The Children's Place	Support personnel expenses and contract psychiatrist fees for clinical services, including developmental assessments, home visits and intensive care coordination for children ages six weeks to eight years.	\$108,779	Mental Health
Communities Creating Opportunity	Core operating support to mobilize faith leaders in Johnson and Wyandotte counties on Medicaid expansion and implementation of the health insurance exchange system in Kansas and Missouri.	\$100,000	Safety Net Services
Communities Creating Opportunity	Build community capacity in Wyandotte County, Kansas, to improve disparate health outcomes through a "mapping" project that utilizes a tested tool for systematized mapping of health outcomes, health access points and community resources. The project also will identify interventions for advancing a supportive health care infrastructure for the target population.	\$55,100	Systemic
Community Health Center of Southeast Kansas, Inc.	Provide staff costs to maintain a full-time dentist and extended care permit hygienist for the Allen County safety net dental clinic co-located with a primary care clinic. Clinic expects to serve 2,300 individuals through 5,300 encounters during the grant term.	\$95,000	Oral Health
Comprehensive Mental Health Services, Inc.	Contract with a consultant to conduct an agency-wide corporate compliance audit.	\$19,335	Mental Health
Comprehensive Mental Health Services, Inc.	Renewal of core operating support for a community mental health center which provides a full range of mental health services to 6,000 clients per year.	\$100,000	Mental Health
ConnectCASS	Planning grant to support rural health coalition's convening, research and development expenses related to the REACH Rural Health Initiative.	\$4,000	Systemic
Crittenton Children's Center	Provide adapted Trauma-Focused Cognitive Behavioral Therapy for 25-30 children, Attachment Self-Regulation and Competency training for 96 staff and parents, and consultation services to teaching staff at Grace Early Childhood Care and Education Center in Belton, Missouri.	\$112,220	Mental Health
DeLaSalle Education Center	Implement a new computerized, client-driven outcomes management system, replacing the current limited capability server-based system.	\$20,649	Mental Health
DeLaSalle Education Center	Continue program to provide on-site mental health services to 75 low-income, underserved students in an alternative high school setting.	\$75,245	Mental Health
DentaQuest Institute	Strengthen the oral health system in REACH's catchment area by providing technical assistance to help three dental clinics carry out action plans for improving the effectiveness and financial sustainability of their operations.	\$40,000	Systemic
Duchesne Clinic	Renewal of core operating support to community health center that provides primary care, chronic disease management, pharmaceutical assistance and medical translation services to poor and uninsured residents in Wyandotte County, KS, serving 2,300 patients for 8,200 patient visits a year.	\$100,000	Safety Net Services
Duchesne Clinic	Contribution made in honor of outgoing REACH Foundation Board member, Kenneth Davis.	\$500	Other
El Centro, Inc.	Support message development and staff and volunteer education activities to increase advocacy capacity within the organization and among clients and supporters.	\$4,000	Safety Net Services
El Centro, Inc.	Provide community education for REACH Foundation Board of Directors retreat.	\$500	Other
Employee Matching Gifts	Employee matching gifts to eligible organizations.	\$5,638	Other
Foundation Of The Metropolitan Community Colleges	Conduct feasibility study to assess community interest and financial viability of establishing a cultural competency training program in the Greater Kansas City region.	\$9,885	Safety Net Services
Giving the Basics, Inc.	Purchase health, hygiene and dignity items for distribution to area food pantries for the benefit of poor and underserved people living in the Kansas City area.	\$2,500	Other
Health Care Coalition of Lafayette County	Renewal of core operating support for a rural health coalition located in Lafayette County, Mo., to support initiatives that increase access to quality, affordable health care services for poor and underserved residents.	\$100,000	Safety Net Services

GRANTEE	DESCRIPTION	AMOUNT	PROGRAM AREA
Health Care Coalition of Lafayette County	Planning grant to support rural health coalition's convening, research and development expenses related to the REACH Rural Health Initiative.	\$4,000	Systemic
Health Partnership Clinic of Johnson County	Support implementation of Electronic Medical Record system, SuccessEHS, to improve billing, data management and reporting, support patient-centered medical home standards, and allow integration of medical and dental records.	\$30,000	Safety Net Services
Health Partnership Clinic of Johnson County	Recognition of clinic's achievement of NCQA Patient-Centered Medical Home Level III designation.	\$2,500	Safety Net Services
Health Partnership Clinic of Johnson County	Renewal of core operating support for a safety net clinic in Johnson County that provides primary medical care to 9,000 low-income patients for 28,000 patient visits annually.	\$100,000	Safety Net Services
Hope Family Care Center	Hire full-time patient care coordinator to provide intensive care coordination and disease management for patients with complex health challenges.	\$50,000	Safety Net Services
Institute for International Medicine	Design program for Cross-Cultural Leadership Institute to train local health care professionals in delivering cross-culturally competent care.	\$58,316	Safety Net Services
JayDoc Free Clinic	Contribution made in honor of outgoing REACH Foundation Board member, Scott Glasrud.	\$500	Other
JayDoc Free Clinic	Support primary medical care for 2,300 individuals in a free clinic managed and operated by medical students from the University of Kansas School of Medicine.	\$19,176	Safety Net Services
Johnson County Mental Health Center	Core operating support to purchase laptops for community-based mental health staff to support utilization of the organization's electronic health records system. Organization will serve 11,450 individuals during the grant year.	\$100,000	Mental Health
Kansas Action for Children	Provide continued participation in the State Fiscal Analysis Initiative (SFAI) network and incorporate strategies to reinvigorate the state tax and budget policy project, including rebranding of the SFAI, establishing a Council of Advisors and hiring an executive director.	\$30,000	Systemic
Kansas Action for Children	Core operating support for advocacy organization to advance Medicaid expansion, effective implementation of KanCare and an alternative oral health care provider model in Kansas.	\$80,000	Safety Net Services
Kansas Association for the Medically Underserved	Educate Medicaid and HealthWave patients served by KAMU-member safety net clinics on KanCare Medicaid program and consumers' options, and provide information that can be used to advocate for these options.	\$8,000	Safety Net Services
Kansas Association for the Medically Underserved	Support for 2012 annual primary care conference.	\$5,000	Safety Net Services
Kansas Association for the Medically Underserved	Renewal of core operating support for statewide primary care advocacy organization whose 41 members include federally qualified health centers, federally qualified health center look-alikes, and state-supported primary care clinics.	\$100,000	Safety Net Services
Kansas City CARE Clinic	Renewal of core operating support for a safety net clinic in Jackson County, Mo., that provides primary medical care, including acute care, chronic disease management, health screenings, medications and case management to 5,590 uninsured patients for 12,000 patient visits annually.	\$100,000	Safety Net Services
Kansas Department of Health & Environment	Develop and place advertisements, including radio and direct mail, to communicate changes in Kansas' Medicaid and HealthWave programs to consumers in the REACH service area.	\$50,000	Safety Net Services
Kansas Health Consumer Coalition, Inc.	Support Medicaid Summit to present perspectives of state and national experts on opportunities and challenges related to Medicaid program reforms.	\$4,710	Safety Net Services
Kansas Health Consumer Coalition, Inc.	Core operating support to build consumer engagement on the issues of Medicaid expansion, alternative oral health providers and implementation of the Affordable Care Act.	\$50,000	Safety Net Services
KidsTLC	Contribution made in honor of outgoing REACH Foundation Board member, Timothy Michel.	\$500	Other
KU School of Social Welfare	Increase access to mental health services for uninsured and underserved students at Argentine Middle School and Emerson Elementary School through school-based service delivery, using a promotora and the Cognitive Behavioral Intervention for Trauma in Schools model.	\$72,435	Mental Health

GRANT RECIPIENTS

GRANTEE	DESCRIPTION	AMOUNT	PROGRAM AREA
Lafayette County Health Department	Provide free on-site oral health screenings, fluoride varnish applications, oral health education and care coordination to low-income and medically underserved children in Lafayette County, Missouri, school districts.	\$25,357	Oral Health
Mattie Rhodes Center	Provide culturally competent bilingual therapy to 150 predominantly Latino youth and adults in Kansas City, Kansas, and enroll eligible individuals in Medicaid.	\$96,222	Mental Health
Mid-America Regional Council Community Services Corporation	Update regional health data report originally produced in 2010 to provide a landscape analysis of health coverage, access and health conditions of uninsured and medically underserved people in the REACH service area.	\$35,000	Systemic
Mid-America Regional Council Community Services Corporation	Renewal of support for the Regional Health Care Initiative (RHCI), a project of Mid-America Regional Council Community Services Corporation intended to effect system change with respect to health care delivery, coordination and policy.	\$150,000	Systemic
The Missouri Budget Project	Conduct series of community forums across Missouri to educate the public and policy leaders on impact of budget reductions on state general funded services, particularly health, mental health and education.	\$2,000	Safety Net Services
The Missouri Budget Project	Renewal of core operating support for statewide fiscal policy advocacy organization to support education and advocacy efforts to protect the systems of support for health and mental health safety net care across Missouri.	\$50,000	Safety Net Services
Missouri Coalition for Oral Health	Renewal of core operating support for statewide oral health coalition led by a full-time director to support activities that can advance oral health public policies targeted at increasing oral health care access and quality in Missouri.	\$50,000	Oral Health
Missouri Coalition For Primary Health Care dba Missouri Primary Care Association	Support for primary care association's annual Clinical and Quality Conference.	\$2,500	Safety Net Services
Missouri Health Advocacy Alliance	Support for targeted activities aimed at educating the public and policy makers regarding Medicaid expansion in Missouri.	\$8,000	Safety Net Services
Missouri Health Advocacy Alliance	Contract with communications consultant to prepare a cross-coalition communications and media plan related to provisions of the Affordable Care Act.	\$28,219	Safety Net Services
Missouri Health Advocacy Alliance	Core operating support to strengthen communications on topics including Medicaid expansion, implementation of federal insurance exchange in Missouri, and increased Medicaid and CHIP enrollment.	\$75,000	Safety Net Services
National Alliance on Mental Illness of Greater Kansas City	Contract with a fund development consultant to develop a resource development plan for supporting the organization's education and advocacy goals.	\$28,958	Mental Health
National Alliance on Mental Illness of Greater Kansas City	Continue care coordination project that provides referrals for mental health services.	\$104,000	Mental Health
Niles Home for Children	Hire national consulting group to provide onsite trauma-informed care training to all levels of staff within the organization.	\$25,268	Mental Health
Niles Home for Children	Continue on-site therapeutic services for severely traumatized children ages 6 to 17 enrolled in Niles Home Residential Treatment and Niles Prep Day Treatment programs.	\$89,000	Mental Health
Oral Health Kansas, Inc.	Engage new oral health advocates and increase visibility of oral health issues by establishing an oral health caucus to advance oral health policies during the 2012 Kansas Legislative session. Activities will include a "Caucus in Kansas" listening tour and development of a data book that details oral health status, resources and challenges in all 105 Kansas counties.	\$25,000	Oral Health
Oral Health Kansas, Inc.	Support for Oral Health Kansas 2012 Conference.	\$5,000	Oral Health
Oral Health Kansas, Inc.	Renewal of core operating support to advance oral health policy related to Medicaid expansion, implementation of the KanCare adult preventive dental benefit, and support for a new mid-level oral health provider.	\$75,000	Oral Health
PACES	Core operating support to provide psychiatric services for low-income and uninsured consumers between the ages of 3 to 19. Organization will serve 2,100 individuals in 14,750 visits.	\$100,000	Mental Health
Qualis Health	Prepare white paper and case studies on oral health integration in the medical setting for Funders Oral Health Policy Group.	\$10,000	Oral Health
Qualis Health	Support for individualized technical assistance for the Medical Home Initiative, Year 4.	\$163,290	Systemic

GRANTEE	DESCRIPTION	AMOUNT	PROGRAM AREA
ReDiscover	Support activities to increase advocacy knowledge and capacity within the organization and among volunteers and supporters.	\$4,000	Mental Health
ReDiscover	Purchase 20 laptop computers, software and broadband cards for community-based case managers.	\$30,000	Mental Health
ReDiscover	Renewal of core operating support for a community mental health center in Jackson County, Mo., which provides a full range of mental health services to 9,000 clients annually. Funding will support salary expenses for the clinical director, medical director and primary care practitioner.	\$100,000	Mental Health
reStart, Inc.	Support message development and staff and volunteer education activities to increase advocacy capacity within the organization and among clients and supporters.	\$4,000	Safety Net Services
Samuel U. Rodgers Health Center, Inc.	Establish electronic health records interface to facilitate the exchange of patient health information between Samuel U. Rodgers Health Center and Truman Medical Center.	\$12,000	Safety Net Services
Samuel U. Rodgers Health Center, Inc.	Provide community education and facility use for REACH Foundation Board of Directors retreat.	\$1,000	Other
Silver City Health Center	Renewal of core operating support for a nurse-led safety net clinic in Wyandotte County to provide primary care, health education and health prevention services for 1,350 patients for 4,800 patient visits this year.	\$100,000	Safety Net Services
Sojourner Health Clinic	Support delivery of primary medical care at a free, student-run health clinic for homeless and indigent populations in downtown Kansas City, Missouri.	\$40,850	Safety Net Services
StandUp Blue Springs, Inc.	Provide preventive, restorative and emergency oral health services to 265 low-income children in the Blue Springs, Mo., School District, with placement in a dental home.	\$63,693	Oral Health
Support Kansas City, Inc.	Support for Excellence in Nonprofit Leadership Award.	\$500	Other
Synergy Services, Inc.	Purchase computer hardware to update and enhance the organization's electronic client file management system.	\$29,962	Safety Net Services
Synergy Services, Inc.	Support clinical care coordinator and therapist, and contract expense for medical and dental services provided at the agency's Youth Resiliency Center.	\$124,273	Safety Net Services
Thrive Allen County, Inc.	Contribution made in honor of outgoing REACH Foundation Board member, Karen Gilpin.	\$500	Other
Thrive Allen County, Inc.	Planning grant to support rural health coalition's convening, research and development expenses related to the REACH Rural Health Initiative.	\$4,000	Systemic
Truman Medical Center Charitable Foundation obo Hospital Hill Economic Development Corporation (HHEDC)	Support Kansas City Metro Leadership Series, a training course addressing responsibilities related to nonprofit and governmental board and commission service.	\$6,000	Other
Turner House Children's Clinic	Recognition of clinic's achievement of NCQA Patient-Centered Medical Home Level III designation.	\$2,500	Safety Net Services
Turner House Children's Clinic	Contribution made in honor of outgoing REACH Foundation Board member, Heidi Cashman.	\$500	Other
Turner House Children's Clinic	Renewal of core operating support for a pediatric safety net clinic in Wyandotte County which provides primary medical care, including well-child exams, acute and chronic care, and developmental screenings for 4,700 patients providing 9,600 visits annually.	\$100,000	Safety Net Services
UMKC Miles of Smiles	Expand on-site portable dental services to seven Title 1 elementary schools in Olathe, Kansas, adding restorative care one day a month.	\$88,680	Oral Health
United Community Services of Johnson County	Support Health and Human Services Summit that reports annually on poverty and health and social service needs of Johnson County, Kansas, families.	\$2,500	Other
Wyandot, Inc.	Support education activities and technology to expand advocacy capacity within the organization and among volunteers and supporters.	\$4,000	Mental Health
Wyandot, Inc.	Enhance organization's Electronic Medical Record system to integrate a product for electronic prescribing and managing psychiatric medications.	\$30,000	Mental Health

TOTAL GRANTS \$3,876,510



2012 Investment Assets:

\$124.9 Million



ABOVE: The REACH Foundation awarded \$1,530,000 in core operating grants to safety net health centers, community mental health centers and advocacy organizations whose work aligns with the foundation's mission and theory of change.

FINANCIAL SUMMARY

INVESTMENTS

During 2012, the investment return of the Foundation's portfolio was 11.6 percent and the Foundation committed \$3.9 million to fund awards and initiatives. With the help of a stronger economy and a more positive investment climate, the Foundation's assets increased in value over the year from \$117.3 million to \$124.9 million. As of December 31, 2012, the investment balance was well ahead of the endowed amount of \$116.1 million – a notable benchmark given the Foundation's perpetual mandate. Now entering its tenth year of operations, the REACH Foundation remains committed to an asset allocation strategy that is designed to mitigate unforeseen market downturns and provide the highest probability for achieving targeted long-term results.

GRANTS AND EXPENSES

Since inception, \$34.9 million has been awarded in grants. In 2012, 73 percent of the Foundation's total expenses were invested directly in the community via grants awarded and initiatives funded. Another 16 percent was indirectly invested in the Foundation's mission via staff time and related operating expenses. These individuals are dedicated to developing and managing the Foundation's programmatic strategies.

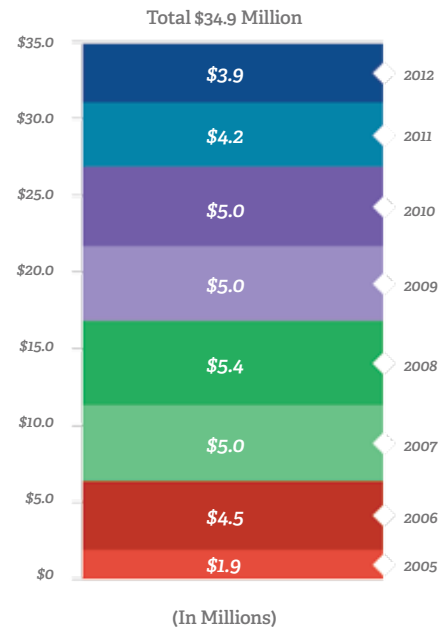
The chart at the right presents both direct and indirect mission-related investment in the context of other administrative spending.

The Foundation strives to provide consistent levels of grant making, technical assistance, education and convening opportunities. The level of philanthropic support deployed annually is dependent on successful investment and management of endowed funds.

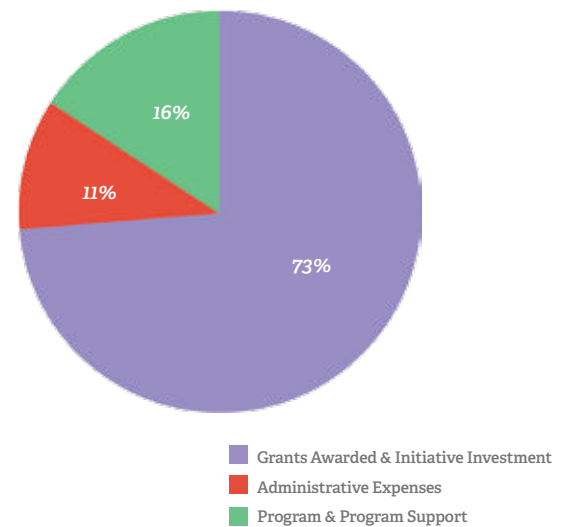
Annual Investment Returns



Cumulative Grants Awarded

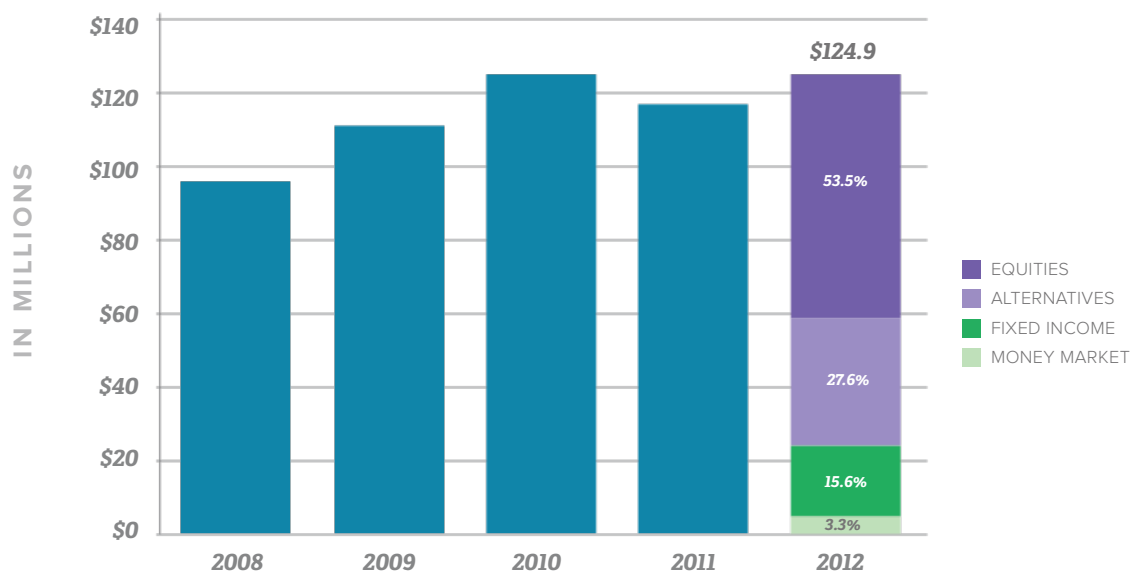


2012 Expenses



INVESTMENTS

FOR THE YEARS 2008-2012



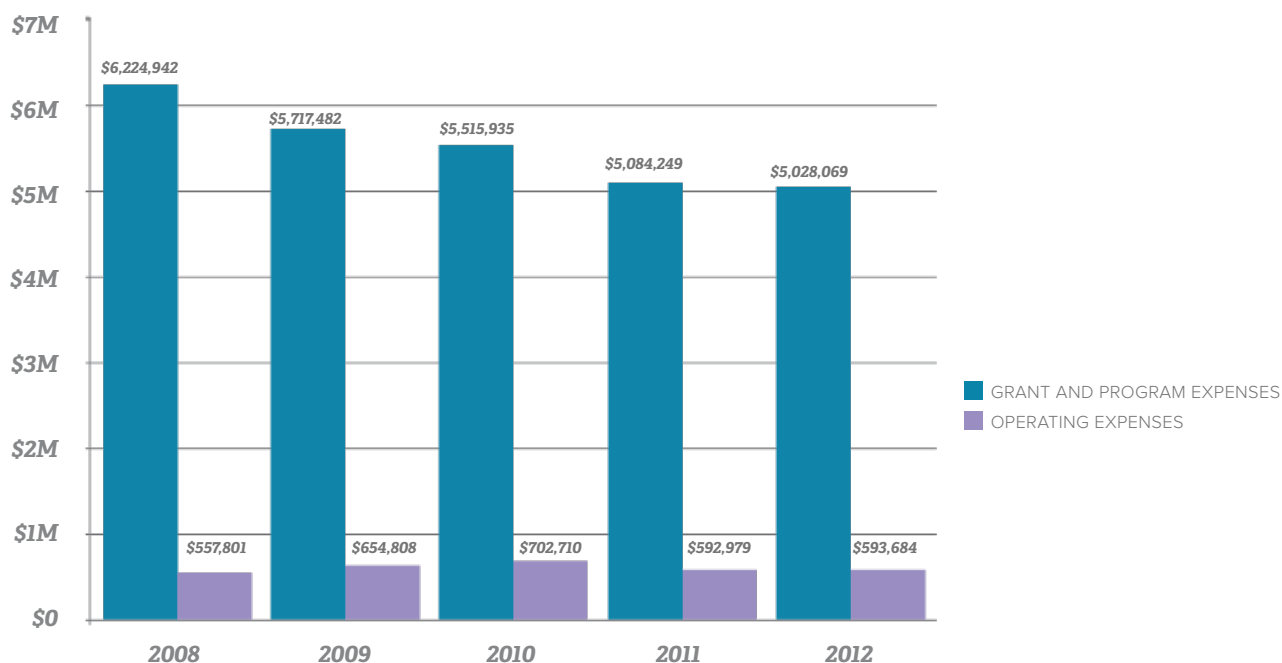
FINANCIAL POSITION

DECEMBER 31, 2012 AND 2011

	2012	2011
ASSETS		
CASH	39,747	79,009
RECEIVABLES & OTHER ASSETS	40,284	45,012
INVESTMENTS	124,947,440	117,272,709
FIXED ASSETS, NET	132,194	99,416
TOTAL ASSETS	125,159,665	117,496,146
LIABILITIES AND NET ASSETS		
ACCOUNTS PAYABLE AND ACCRUED EXPENSES	184,125	152,601
GRANTS PAYABLE	1,707,838	2,125,602
TOTAL LIABILITIES	1,891,963	2,278,203
TOTAL NET ASSETS	123,267,702	115,217,943
TOTAL LIABILITIES & NET ASSETS	125,159,665	117,496,146

GRANTS AND OPERATING EXPENSES

FOR THE YEARS 2008-2012



ACTIVITIES AND CHANGES IN NET ASSETS

YEARS ENDED DECEMBER 31, 2012 AND 2011

REVENUES, GAINS & OTHER SUPPORT	2012	2011
CONTRIBUTIONS	255,000	
INVESTMENT INCOME (LOSS), NET	13,416,512	(1,549,600)
TOTAL REVENUES, GAINS & OTHER SUPPORT	13,671,512	(1,549,600)
 EXPENSES		
GRANTS AND PROGRAM EXPENSES	5,028,069	5,084,249
OPERATING EXPENSES	593,684	592,979
TOTAL GRANTS & OPERATING EXPENSES	5,621,753	5,677,228
 CHANGES IN NET ASSETS		
	8,049,759	(7,226,828)
NET ASSETS, BEGINNING OF YEAR	115,217,943	122,444,771
NET ASSETS, END OF YEAR	123,267,702	115,217,943

The financial statements in this publication are unaudited. Our full audited financial statements and auditor's opinion prepared by BKD, LLP, will be available on the Foundation's web site upon completion.



Front row: Chad Moore, Eve McGee, William Bruning, Judy Works, JC Cowden.
Back row: Dana Abraham, Randy Lopez, George Pierson, Raymond Rico, Elizabeth Wehlage, Tom Carrico, Harold Johnson, Jr., Brad Stratton, Janie Schumaker, Brenda Bohaty, Rachele Styles, Brenda Sharpe.
Not pictured: Stuart Munro

2012 BOARD OF DIRECTORS

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Dana Abraham
Brenda Bohaty, D.D.S.
Heidi Cashman
JC Cowden, M.D.
Kenneth Davis
Sukumar Ethirajan, M.D.

Karen Gilpin
Scott Glasrud
Eve McGee
Timothy Michel
Stuart Munro, M.D.
George Pierson, M.D.

Raymond Rico
Rachele Styles
Liz Wehlage
Judy Works



Front row: Cecelia Ysaac-Belmares, Heather Flick, Andrew Klocke, Michelle Haley.
Back row: Steve Scherer, Brenda Sharpe, Denny Kurogi, Thomas Burke, Addie Hawkins, Jon Marshall. **Not pictured:** Georgia Masterson, Debra Staecker Mollohan, Jennifer Rhodus.

COMMUNITY ADVISORY COMMITTEE

Andrew Klocke, Chair
 Denny Kurogi, Vice Chair
 Michelle Haley, M.D., Secretary

Thomas Burke
 Heather Flick
 Addie Hawkins
 Vicki Hohenstein
 Jon Marshall
 Georgia Masterson
 Debra Staecker Mollohan
 Jennifer Rhodus
 Steve Scherer, M.D.
 Cecilia Ysaac-Belmares



Front row: Pattie Mansur, Georgeann Hemry, Dawn Downes, Carla Gibson.
Back row: Brenda Sharpe, Mathew Davis, Becky Benak, Jo Yun, William Moore.

FOUNDATION STAFF

Brenda Sharpe
 President & CEO

Jo Yun
 Vice President of Finance & Operations,
 Chief Financial Officer

William Moore, Ph.D.
 Vice President of Program,
 Policy & Evaluation

Becky Benak
 Grants & Operations Manager

Carla Gibson
 Senior Program Officer

Dawn Downes
 Program Officer

Pattie Mansur
 Communications Director

Georgeann Hemry
 Executive Assistant

Mathew Davis
 Administrative Assistant



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