

# **The REACH Healthcare Foundation**

Auditor's Report and Financial Statements

December 31, 2012 and 2011



**The REACH Healthcare Foundation**  
**December 31, 2012 and 2011**

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## Independent Auditor's Report

Board of Directors  
The REACH Healthcare Foundation  
Merriam, Kansas

We have audited the accompanying financial statements of The REACH Healthcare Foundation, which comprise the statements of financial position as of December 31, 2012 and 2011, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

### *Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditor's Responsibility*

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Board of Directors  
The REACH Healthcare Foundation  
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***Opinion***

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The REACH Healthcare Foundation as of December 31, 2012 and 2011, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

*BKD, LLP*

Kansas City, Missouri  
June 24, 2013

**The REACH Healthcare Foundation**  
**Statements of Financial Position**  
**December 31, 2012 and 2011**

**Assets**

	<b>2012</b>	<b>2011</b>
Cash	\$ 39,747	\$ 79,009
Interest receivable	10,149	18,045
Prepaid expenses and deposits	30,135	26,967
Investments	124,947,440	117,272,709
Property and equipment, net of accumulated depreciation; 2012 - \$338,958, 2011 - \$294,924	<u>132,194</u>	<u>99,416</u>
Total assets	<u><u>\$ 125,159,665</u></u>	<u><u>\$ 117,496,146</u></u>

**Liabilities and Net Assets**

**Liabilities**

Accounts payable	\$ 23,489	\$ 19,532
Accrued expenses	160,636	133,069
Grants payable	<u>1,707,838</u>	<u>2,125,602</u>
Total liabilities	<u>1,891,963</u>	<u>2,278,203</u>

**Net Assets - Unrestricted**

	<u>123,267,702</u>	<u>115,217,943</u>
Total liabilities and net assets	<u><u>\$ 125,159,665</u></u>	<u><u>\$ 117,496,146</u></u>

**The REACH Healthcare Foundation**  
**Statements of Activities**  
**Years Ended December 31, 2012 and 2011**

	<b>2012</b>	<b>2011</b>
<b>Revenues and Gains (Losses)</b>		
Investment return (loss)	\$ 13,416,512	\$ (1,549,600)
Distribution from Community Health Group	250,000	-
Contributions	5,000	-
	<u>13,671,512</u>	<u>(1,549,600)</u>
Total revenues and gains (losses)		
<b>Expenses</b>		
Grants and program	5,028,069	5,084,249
Management and general	593,684	592,979
	<u>5,621,753</u>	<u>5,677,228</u>
Total expenses		
<b>Change in Net Assets</b>	8,049,759	(7,226,828)
<b>Net Assets, Beginning of Year</b>	<u>115,217,943</u>	<u>122,444,771</u>
<b>Net Assets, End of Year</b>	<u><u>\$ 123,267,702</u></u>	<u><u>\$ 115,217,943</u></u>

**The REACH Healthcare Foundation**  
**Statement of Functional Expenses**  
**Year Ended December 31, 2012**

	<b>Grants and Program</b>	<b>Management and General</b>	<b>Total Expenses</b>
Grants	\$ 3,876,510	\$ -	\$ 3,876,510
Salaries and related expenses	706,248	275,222	981,470
Professional fees	252,936	89,829	342,765
Advertising and promotion	8,195	1,004	9,199
Office supplies and expense	10,325	23,800	34,125
Information technology	28,249	16,390	44,639
Occupancy	48,989	106,025	155,014
Travel	30,391	5,286	35,677
Conferences, conventions and meetings	54,704	7,113	61,817
Depreciation	22,741	21,294	44,035
Insurance	-	20,725	20,725
Equipment leasing and expense	1,017	17,874	18,891
Membership dues	12,345	2,050	14,395
Staff development	6,990	2,385	9,375
Grant refunds and adjustments	(33,333)	-	(33,333)
Other	1,762	4,687	6,449
	<u>\$ 5,028,069</u>	<u>\$ 593,684</u>	<u>\$ 5,621,753</u>

**The REACH Healthcare Foundation**  
**Statement of Functional Expenses**  
**Year Ended December 31, 2011**

	<b>Grants and Program</b>	<b>Management and General</b>	<b>Total Expenses</b>
Grants	\$ 4,183,975	\$ -	\$ 4,183,975
Salaries and related expenses	631,795	261,826	893,621
Professional fees	175,772	86,354	262,126
Advertising and promotion	6,573	1,599	8,172
Office supplies and expense	17,354	20,140	37,494
Information technology	10,606	26,441	37,047
Occupancy	48,052	103,322	151,374
Travel	25,427	8,998	34,425
Conferences, conventions and meetings	36,386	5,952	42,338
Depreciation	16,819	36,400	53,219
Insurance	-	20,232	20,232
Equipment leasing and expense	1,932	15,735	17,667
Membership dues	10,749	1,190	11,939
Staff development	8,410	-	8,410
Grant refunds and adjustments	(90,604)	-	(90,604)
Other	1,003	4,790	5,793
	<u>\$ 5,084,249</u>	<u>\$ 592,979</u>	<u>\$ 5,677,228</u>



**The REACH Healthcare Foundation**  
**Statements of Cash Flows**  
**Years Ended December 31, 2012 and 2011**

	<b>2012</b>	<b>2011</b>
<b>Operating Activities</b>		
Change in net assets	\$ 8,049,759	\$ (7,226,828)
Items not requiring (providing) operating activities cash flows		
Depreciation	1,071	53,219
Net realized and unrealized losses (gains) on investments	-	1,976,437
Changes in		
Interest receivable	7,896	(6,322)
Prepaid expenses and deposits	(3,168)	2,010
Accounts payable	3,957	3,716
Accrued expenses	27,567	19,766
Grants payable	(417,764)	(763,404)
Net cash used in operating activities	<u>7,669,318</u>	<u>(5,941,406)</u>
<b>Investing Activities</b>		
Purchase of property and equipment	(76,813)	-
Proceeds from disposition of investments	17,279,305	41,100,650
Purchase of investments	<u>(11,558,271)</u>	<u>(35,163,850)</u>
Net cash provided by investing activities	<u>5,644,221</u>	<u>5,936,800</u>
<b>Decrease in Cash</b>	13,313,539	(4,606)
<b>Cash, Beginning of Year</b>	<u>79,009</u>	<u>83,615</u>
<b>Cash, End of Year</b>	<u><u>\$ 13,392,548</u></u>	<u><u>\$ 79,009</u></u>

# **The REACH Healthcare Foundation**

## **Notes to Financial Statements**

**December 31, 2012 and 2011**

### **Note 1: Nature of Operations and Summary of Significant Accounting Policies**

#### ***Nature of Operations***

The REACH Healthcare Foundation was created as a Kansas not-for-profit foundation in August 2003, pursuant to an agreement (Memorandum of Understanding) between Health Midwest and the Kansas Attorney General, in connection with the sale of assets by Health Midwest to HCA, Inc. (HCA). Health Midwest, a Missouri public benefit corporation, operated various not-for-profit hospitals and other health care facilities in Kansas and Missouri which were among the assets sold to HCA, a for-profit company. The Settlement Agreement provided that two foundations would be established and that the net proceeds of the sale, as defined, would be distributed 80% to the Missouri foundation (Health Care Foundation of Greater Kansas City or HCF), and 20% to the Kansas Foundation (REACH or the Foundation). Community Health Group (CHG), successor to Health Midwest, made distributions to the two foundations pursuant to the Settlement Agreement. A distribution of \$250,000 was received by the Foundation in 2012 and is included in the statements of activities.

The Foundation's stated purpose is to fund, conduct or take part in programs to improve, protect and/or restore individual, community and public health within specified communities in Eastern Kansas and the Greater Kansas City metropolitan area, with particular emphasis on individuals who are medically indigent or underserved.

The initial Board of Directors was appointed by Health Midwest, various elected officials and governing bodies in the Kansas state government and specified county governments. Subsequent Board members are nominated by a Community Advisory Committee (CAC), and elected by the Foundation's Board of Directors. CAC members are appointed by governing bodies in the Kansas state government and specified county governments.

#### ***Use of Estimates***

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues, expenses, gains, losses and other changes in net assets during the reporting period. Actual results could differ from those estimates.

#### ***Cash***

The Foundation maintains its bank accounts at an institution where accounts up to \$250,000 are insured by the FDIC. Cash balances in excess of this limit are collateralized by Government National Mortgage Association obligations.

Pursuant to legislation enacted in 2010, the FDIC fully insured all noninterest-bearing transaction accounts beginning December 31, 2010 through December 31, 2012, at all FDIC-insured institutions. This legislation expired on December 31, 2012. Beginning January 1, 2013,

# **The REACH Healthcare Foundation**

## **Notes to Financial Statements**

**December 31, 2012 and 2011**

noninterest-bearing transaction accounts are subject to the \$250,000 limit on FDIC insurance per covered institution.

### ***Investments, Investment Return and Concentrations of Credit Risk***

Investments in debt securities and in equity securities having a readily determinable fair value are carried at fair value. Marketable securities held by a custodian are valued by the custodian based on quoted market prices. Alternative investments are valued using the most recent valuation available by the respective external fund manager. The fair value of certain alternative investments, such as the private equity funds, is estimated based on valuations provided by external investment managers as of prior quarter, adjusted for cash receipts and disbursements through December 31. The Foundation compares this carrying value to the December 31 audited financial statements provided by the respective Fund's external auditors and believes the carrying value of these financial instruments is a reasonable estimate of fair value. Investment return includes dividend, interest and realized and unrealized gains and losses on investments carried at fair value.

Investment securities, in general, are exposed to various risks such as interest rate, credit and overall market volatility. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such change could materially affect the amounts reported in the accompanying statements of financial position.

### ***Financial Instruments***

Financial instruments consist of cash, interest receivable, investments, grants payable, accounts payable and accrued liabilities. The carrying amounts reported in the statements of financial position for these financial instruments approximate their fair value. The Foundation's estimate of the fair value of investments is further described above and in Note 2.

### ***Property and Equipment***

Property and equipment are stated at cost less accumulated depreciation. Depreciation is charged to expense using the straight-line method over the estimated useful life of each asset. Assets classified as leasehold improvements are depreciated over the shorter of the lease term or their respective estimated useful lives.

### ***Grants***

Grant expenses are recorded when approved. Grants authorized and unpaid at year end are reported as liabilities in the statements of financial position. Grants payable at December 31, 2012 was \$1,707,838 and were expected to be paid within one year. Grants payable at December 31, 2011 was \$2,125,602 and were expected to be paid within two years.

# **The REACH Healthcare Foundation**

## **Notes to Financial Statements**

**December 31, 2012 and 2011**

### ***Income Taxes***

The Foundation has been determined to be a public charity and is exempt from income taxes under Section 501 of the Internal Revenue Code and similar provisions of state law. However, the Foundation is subject to federal income tax on any unrelated business taxable income. The Foundation files tax returns in the U.S. federal jurisdiction. With a few exceptions, the Foundation is no longer subject to U.S. federal examinations by tax authorities for years before 2009.

### ***Functional Allocation of Expenses***

The costs of supporting the Foundation's programs and other activities have been summarized on a functional basis in the statements of activities. Certain costs have been allocated among the program and management and general categories based on management's estimate of usage.

### ***Subsequent Events***

Subsequent events have been evaluated through the date of the Independent Auditor's Report, which is the date the financial statements were available to be issued.

### ***Reclassifications***

Certain reclassifications have been made to the 2011 financial statements to conform to the 2012 financial statement presentation. These reclassifications had no effect on the change in net assets.

# The REACH Healthcare Foundation

## Notes to Financial Statements

December 31, 2012 and 2011

### Note 2: Investments and Investment Return

#### *Investments*

Investments at December 31 consisted of the following:

	<b>2012</b>	<b>2011</b>
Money Market Funds	\$ 4,062,978	\$ 5,842,378
Fixed Income Strategy		
Bond fund	3,999,087	-
Government bond index common trust fund	10,050,023	15,388,248
Global bond common trust fund	5,503,305	5,832,685
Total fixed income strategy	19,552,415	21,220,933
Equity Strategy		
U.S. equity securities	9,498,271	8,599,132
U.S. equity fund	2,089,278	1,857,961
Global equity fund	8,738,372	7,326,122
Global equity marketable partnership interest	9,028,846	7,482,390
Long-term capital growth fund	9,361,400	8,033,410
U.S. equity common trust fund	11,606,719	13,108,564
Emerging market common trust fund	6,805,777	5,478,615
Inflation hedging common trust fund	9,768,245	11,279,022
Total equity strategy	66,896,908	63,165,216
Alternative Investment Strategy		
Marketable partnership interest - on shore	9,821,108	9,033,154
Marketable partnership interest - off shore	10,103,827	5,244,030
Private equity funds	14,510,204	12,766,998
Total alternative investment strategy	34,435,139	27,044,182
	<u>\$ 124,947,440</u>	<u>\$ 117,272,709</u>

# **The REACH Healthcare Foundation**

## **Notes to Financial Statements**

**December 31, 2012 and 2011**

The Foundation holds investments in certain entities that calculate net asset value per share or its equivalent and are categorized as follows:

### Common Trust Funds

Common trust funds permit the commingling or pooling of investors' money into one account (known as a common fund) for the purpose of creating a single investment. Because they are a bank product, common trust funds are not required to be registered with the Securities and Exchange Commission and they are not considered to be a security under state and federal securities laws. Much like mutual funds, common trust funds strike a net asset value on a periodic basis and have varying investment strategies that primarily include investments in traditional assets such as domestic and international equity, fixed income securities and other securities. The Foundation's investments in common trust funds may be redeemed at net asset value on a daily or monthly basis, depending on the fund.

### Marketable Partnership Interests

Marketable partnership interests include investments in limited partnerships that seek capital appreciation and income by managing assets in investment pools, investment partnerships and similar entities (i.e., a fund of funds). Fair value has been estimated using the net asset value per share of the investments. The marketable partnership interests are available for redemption on a monthly or annual basis, depending on the fund.

### Private Equity Funds

Private equity funds includes several private fund of funds that invest primarily in private capital investment vehicles, each of which may invest in public or private securities. Fair value has been estimated using the net asset value per share of the investment. Each fund operates in accordance with the terms of a limited partnership agreement and continues to operate year to year, unless dissolved in accordance with the agreements. There are significant restrictions on transfer and assignment of these limited partnership interests. The nature of the investments in this category is that distributions are received periodically when the fund incurs short- or long-term gains, return of capital, royalties, rents or other ordinary income. Outstanding unfunded commitments to these partnerships as of December 31, 2012 approximated \$4.9 million.

# The REACH Healthcare Foundation

## Notes to Financial Statements

December 31, 2012 and 2011

### ***Investment Return (Loss)***

Total investment return (loss) is comprised of the following:

	<b>2012</b>	<b>2011</b>
Interest and dividend income	\$ 664,936	\$ 1,016,663
Net realized gains	4,654,587	154,625
Net unrealized gains (losses)	8,741,178	(2,131,062)
Investment expenses	(644,189)	(589,826)
	<u>\$ 13,416,512</u>	<u>\$ (1,549,600)</u>

### ***Fair Value Measurements***

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value measurements must maximize the use of observable inputs and minimize the use of unobservable inputs. There is a hierarchy of three levels of inputs that may be used to measure fair value:

- Level 1** Quoted prices in active markets for identical assets or liabilities
- Level 2** Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities
- Level 3** Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities

# The REACH Healthcare Foundation

## Notes to Financial Statements

December 31, 2012 and 2011

### Recurring Measurements

The following tables present the fair value measurements of investments recognized in the accompanying statements of financial position measured at fair value on a recurring basis and the level within the fair value hierarchy in which the fair value measurements fall at December 31, 2012 and 2011:

		2012		
		Fair Value Measurements Using		
	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Money market funds	\$ 4,062,978	\$ 4,062,978	\$ -	\$ -
Bond fund	3,999,087	3,999,087	-	-
Government bond index common trust fund	10,050,023	-	10,050,023	-
Global bond common trust fund	5,503,305	-	5,503,305	-
U.S. equity securities	9,498,271	9,498,271	-	-
U.S. equity fund	2,089,278	2,089,278	-	-
Global equity fund	8,738,372	8,738,372	-	-
Global equity marketable partnership interest	9,028,846	-	9,028,846	-
Long-term capital growth fund	9,361,400	9,361,400	-	-
U.S. equity common trust fund	11,606,719	-	11,606,719	-
Emerging market common trust fund	6,805,777	-	6,805,777	-
Inflation hedging common trust fund	9,768,245	-	9,768,245	-
Marketable partnership interest - on shore	9,821,108	-	9,821,108	-
Marketable partnership interest - off shore	10,103,827	-	10,103,827	-
Private equity funds	14,510,204	-	-	14,510,204
Total	\$ 124,947,440	\$ 37,749,386	\$ 72,687,850	\$ 14,510,204



# The REACH Healthcare Foundation

## Notes to Financial Statements

December 31, 2012 and 2011

		2011		
		Fair Value Measurements Using		
	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Money market funds	\$ 5,842,378	\$ 5,842,378	\$ -	\$ -
Government bond index common trust fund	15,388,248	-	15,388,248	-
Global bond common trust fund	5,832,685	-	5,832,685	-
U.S. equity securities	8,599,132	8,599,132	-	-
U.S. equity fund	1,857,961	1,857,961	-	-
Global equity fund	7,326,122	7,326,122	-	-
Global equity marketable partnership interest	7,482,390	-	7,482,390	-
Long-term capital growth fund	8,033,410	8,033,410	-	-
U.S. equity common trust fund	13,108,564	-	13,108,564	-
Emerging market common trust fund	5,478,615	-	5,478,615	-
Inflation hedging common trust fund	11,279,022	-	11,279,022	-
Marketable partnership interest - on shore	9,033,154	-	9,033,154	-
Marketable partnership interest - off shore	5,244,030	-	5,244,030	-
Private equity funds	12,766,998	-	-	12,766,998
Total	\$ 117,272,709	\$ 31,659,003	\$ 72,846,708	\$ 12,766,998

Following is a description of the valuation methodologies and inputs used for assets measured at fair value on a recurring basis and recognized in the accompanying statements of financial position, as well as the general classification of such assets and liabilities pursuant to the valuation hierarchy. There have been no significant changes in the valuation techniques during the year ended December 31, 2012. For assets classified within Level 3 of the fair value hierarchy, the process used to develop the reported fair value is described below.

### Investments

Where quoted market prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. If quoted market prices are not available, then fair values are estimated by using quoted prices of securities with similar characteristics or independent asset pricing services and pricing models, the inputs of which are market-based or independently sourced market parameters, including, but not limited to, yield curves, interest rates, volatilities, prepayments, defaults, cumulative loss projections and cash flows. Such securities are classified in

# The REACH Healthcare Foundation

## Notes to Financial Statements

December 31, 2012 and 2011

Level 2 of the valuation hierarchy. In certain cases where Level 1 or Level 2 inputs are not available, securities are classified within Level 3 of the hierarchy.

The value of certain investments, classified as common trust funds, partnership interests and private equity funds, is determined using net asset value as a practical expedient. Investments for which the Foundation expects to have the ability to redeem its investments with the investee within 12 months after the reporting date are categorized as Level 2. Investments for which the Foundation does not expect to be able to redeem its investments with the investee within 12 months after the reporting date are categorized as Level 3.

Fair value determinations for Level 3 measurements of securities are the responsibility of the Foundation's management. The Foundation obtains the most recent valuations available by the respective external fund manager and challenges the reasonableness of the assumptions used and reviews the methodology to ensure the estimated fair value complies with accounting standards generally accepted in the United States.

### **Level 3 Reconciliation**

The following is a reconciliation of the beginning and ending balances of recurring fair value measurements recognized in the accompanying statements of financial position using significant unobservable (Level 3) inputs:

	<b>2012</b>	<b>2011</b>
Balance, January 1	\$ 12,766,998	\$ 9,866,939
Total unrealized gains included in change in net assets	1,462,910	1,359,461
Capital calls	2,091,076	2,273,782
Capital distributions	(1,810,077)	(733,184)
Miscellaneous expenses	(703)	-
Balance, December 31	<u>\$ 14,510,204</u>	<u>\$ 12,766,998</u>
Total gains for the period included in change in net assets attributable to the change in unrealized gains related to investments still held at the reporting date	<u>\$ 1,462,910</u>	<u>\$ 1,359,461</u>

# The REACH Healthcare Foundation

## Notes to Financial Statements

December 31, 2012 and 2011

### Note 3: Endowment

As discussed in Note 1, the Foundation operates pursuant to a settlement agreement governing the spending of the distributions received toward its formation. The Foundation's governing body has interpreted that the Uniform Prudent Management of Institutional Funds Act as adopted in the state of Kansas (UPMIFA) applies to the Foundation, and in accordance with UPMIFA, the Foundation considers the following factors in determining whether to expend or accumulate endowment funds:

1. Duration and preservation of the fund
2. Purpose of the Foundation and the fund
3. General economic conditions
4. Possible effect of inflation and deflation
5. Expected total return from investment income and appreciation or depreciation of investments
6. Other resources of the Foundation
7. Investment policies of the Foundation

The Asset Purchase Agreement, as amended, provides that funds may be expended on grants in any fiscal year of the Foundation no more than the greater of (i) the net appreciation, realized and unrealized, in the fair market value of the Foundation's assets over the historic dollar value of such assets, calculated in accordance with the Uniform Management of Institutional Funds Act (UMIFA) in effect in Kansas on the effective date of the Asset Purchase Agreement, or (ii) an amount equal to 7% of the fair market value of the Foundation's assets, plus such additional expenditures, if any, that are required by the Internal Revenue Code (the "Code") (including, without limitation, under the minimum distribution requirements of Section 4942 of the Code), regardless of whether it is a "private foundation" within the meaning of Section 509 of the Code or a "public charity." For purposes of section (ii) above, the "fair market value of the Foundation's assets" for any given year shall be established as of the end of the third quarter of the immediately preceding fiscal year of the Foundation (the "FMV Quarter"), and shall be determined by calculating the average of the market value of the Foundation's assets as of the FMV Quarter and each of the 11 consecutive quarters immediately preceding it. The Foundation Board has resolved that the historic dollar value of distributions received from CHG to be \$116,078,413. Additional distributions may be received in the future subject to certain contingencies. From time to time, the fair value of the fund's assets may fall below the historic dollar value threshold.

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs and other items supported by its endowment while seeking to maintain the purchasing power of the endowment. Under the Foundation's policies, endowment assets are invested in a manner that is intended to produce results to earn an average annual inflation-adjusted (real) total return of at least 5 percent, net of all investment-related expenses, over the long term (rolling 10 and 15 year periods). Actual returns in any given year may vary from this amount.

To satisfy its long-term rate of return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both current yield (investment income such as dividends and interest) and capital appreciation (both realized and unrealized). The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

# The REACH Healthcare Foundation

## Notes to Financial Statements

December 31, 2012 and 2011

The Foundation has a policy (the spending policy) of appropriating for expenditure each year 5% of its endowment fund's average fair value over the prior three years, as determined at the end of each quarter. The fund's actual spending rate is expected to vary annually around the 5% target rate, depending upon program needs and changes in the fund's average market value. The Foundation attempts to keep the actual spending rate from the fund in any one fiscal year below 6% of the three year average of ending market values of the fund. In establishing this policy, the Foundation considered the long-term expected return on its investments. Accordingly, over the long term, the Foundation expects the current spending policy to preserve and possibly enhance the value of the corpus adjusted for the effects of inflation. This is consistent with the Foundation's objective to balance the needs of current and future generations of beneficiaries of the Foundation.

### Note 4: Property and Equipment

Property and equipment at December 31 consisted of the following:

	2012	2011
Leasehold improvements	\$ 106,538	\$ 106,538
Furniture and fixtures	364,614	287,802
	<u>471,152</u>	<u>394,340</u>
Less accumulated depreciation and amortization	338,958	294,924
	<u>\$ 132,194</u>	<u>\$ 99,416</u>

### Note 5: Operating Leases

The Foundation leases office space under a noncancellable operating lease expiring in September 2014. Future minimum lease payments under the operating lease are:

2013	\$ 152,976
2014	<u>116,818</u>
Total minimum lease payments	<u>\$ 269,794</u>

Rental expense for all operating leases for the years ended December 31, 2012 and 2011 was \$155,014 and \$151,374, respectively.

# **The REACH Healthcare Foundation**

## **Notes to Financial Statements**

**December 31, 2012 and 2011**

### **Note 6: Pension and Other Postretirement Benefit Plans**

The Foundation sponsors a retirement savings plan for employees who meet certain length of service requirements. The Foundation matches 100% of the employee contributions up to 6% of the employee compensation. The Foundation may also make annual discretionary contributions. The Foundation contributed \$57,077 and \$50,957 to the Plan for the years ended December 31, 2012 and 2011, respectively.

The Foundation also adopted a 457(b) Deferred Compensation Plan effective April 2008 for the benefit of selected management or highly compensated key employees. Under the Plan, participating employees may defer and contribute to the Plan a percentage of their compensation subject to Internal Revenue Code limits. The Foundation may, at its discretion, make matching or additional non-elective contributions to the Plan on behalf of each eligible participant. Participants are fully vested in the Foundation contributions at age 65. Participants also vest in Foundation contributions at a rate of 20% after two years of service and then an additional 20% each year thereafter, until fully vested after six years. Total expense under the Plan for the years ended December 31, 2012 and 2011 were \$17,000 and \$16,500, respectively.

### **Note 7: Contingency**

Under the terms of the settlement agreement between Health Midwest and the Kansas Attorney General (“Memorandum of Understanding”), CHG, the successor to Health Midwest, held back an amount from the net proceeds of the assets sale to provide for certain contingencies, including potential liabilities as defined in the Asset Purchase Agreement (APA). As a condition to accepting distributions from CHG, the Foundation and HCF entered into an agreement with CHG to accept joint and several liability for any liabilities under the APA. The Foundation and HCF entered into a Contribution and Indemnity Agreement that would apportion any such liability 80% to HCF and 20% to the Foundation. The Memorandum of Understanding requires that after three years, and every two years thereafter, CHG is to analyze whether there are cash reserves in excess of the amount necessary to satisfy the remaining anticipated liabilities, and such surplus be distributed 20% to the Foundation and 80% to HCF. Management believes the remaining cash reserves held by CHG are sufficient to provide for any future liabilities and, consequently, no provision for any such liabilities is included in the financial statements.