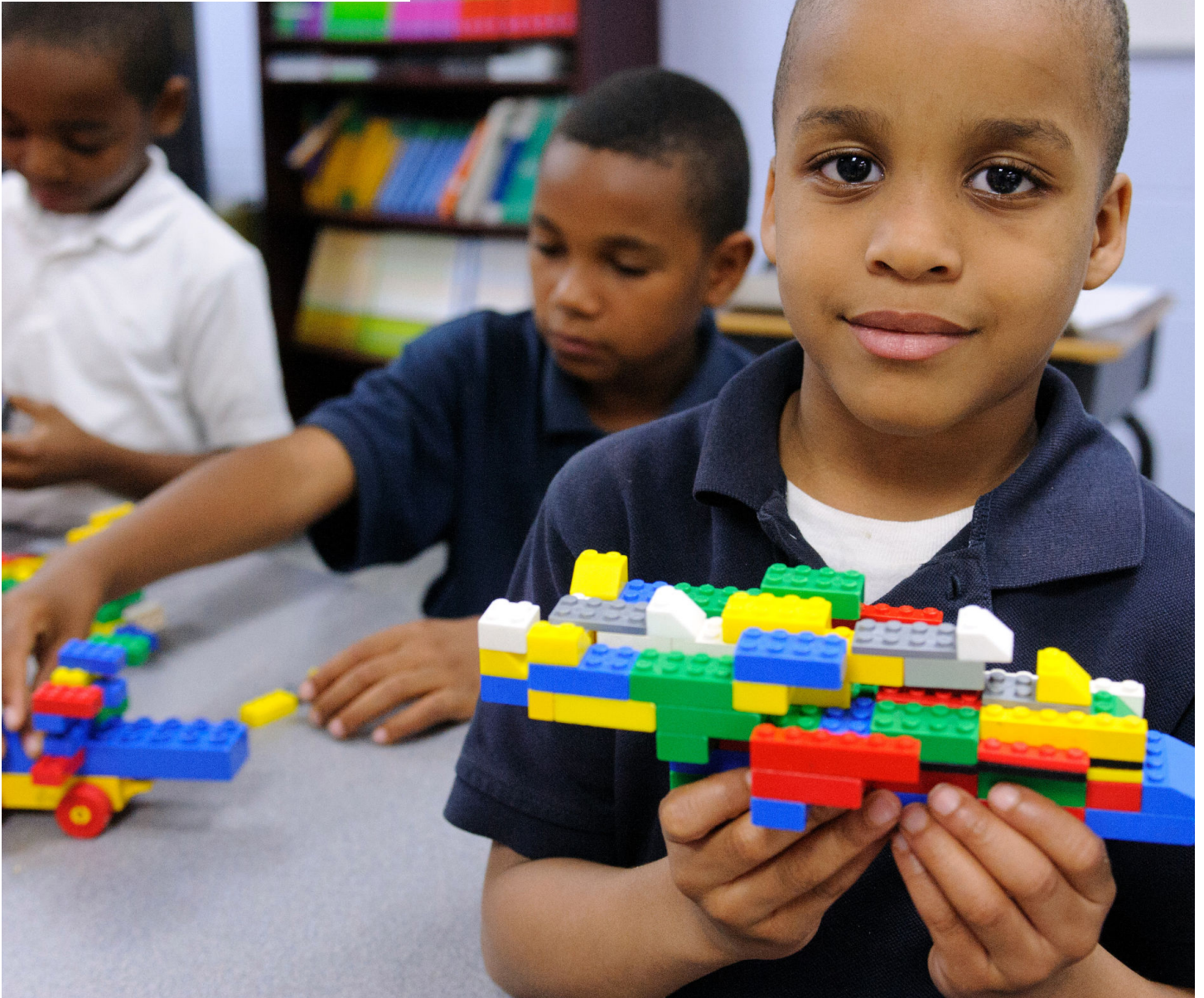


2011 Annual Report



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WWW.REACHHEALTH.ORG



TOP: Cabot Westside Health Center achieved national recognition as a medical home in 2011. BOTTOM LEFT: A grant to Niles Home for Children provided therapy for children ages 7 to 17. BOTTOM RIGHT: Cass County's first safety-net dental clinic for children opened in 2011.

THE REACH FOUNDATION HAS INVESTED

\$31.0 Million

IN GRANTS AND INITIATIVES SINCE OUR
FIRST YEAR OF GRANT MAKING IN 2005.

OUR VISION

All poor and underserved people in our community will have quality health care.

OUR MISSION

Inform and educate the public and facilitate access to quality health care for poor and underserved people.

OUR HISTORY

The REACH Foundation was established in 2003 with proceeds that resulted from the sale of Health Midwest, a nonprofit hospital and health care organization, to Hospital Corporation of America. The REACH Foundation was approved as a 501(c)(3) charitable organization in 2004.

Since our start, the REACH Foundation has focused on ensuring access to quality, affordable health care for poor and underserved individuals. We invest in health programs and initiatives in a six-county geographic area that includes Allen, Johnson and Wyandotte counties in Kansas; Cass, Jackson and Lafayette counties in Missouri, and the City of Kansas City, Missouri.

96

GRANTS AWARDED IN 2011

56

ORGANIZATIONS SUPPORTED

FROM THE CHAIR AND CEO

AS WE REFLECT ON THE FOUNDATION'S ACTIVITIES IN 2011, TRANSITION AND EVOLUTION COME TO MIND.

In January 2011, the Board of Directors approved a five-year strategic plan that reflects how our learning has evolved over six years of grantmaking. Desiring greater impact and more substantial results, the Board narrowed its focus and began to target foundation resources and efforts. The new strategic plan directs REACH staff to turn the foundation's grant making, capacity building and policy work toward two primary goals: increasing access to health care services and health coverage; and increasing quality of health care for uninsured and medically underserved people.

These goals emerged through a planning process that stretched over most of 2010. As part of our process, we solicited stakeholders and conducted a community health assessment

of our service area. That information, combined with identification of best practices in patient-centered care, cultural competency, and health policy and advocacy resulted in a slight shift in focus. Given our relatively modest grants budget, we concluded we could achieve greater impact by seeking out community partners that are most directly aligned with our goals. We also committed to greater discipline about measuring and sharing our results.

The foundation made some noticeable changes in our grant making approach while remaining consistent with our longstanding interest areas – oral health, mental health and safety net health services.

We made a decision to limit our grantee partners to organizations whose core services include primary and specialty care, oral health and mental health; service integration and co-location

efforts; and advocacy for sound health policies. We also moved from two to one competitive grant cycle a year, and adopted a theory of change to guide our efforts. In our grant application process, we now ask applicants to identify the particular REACH-adopted goal and strategy their program or organization will address. As William Moore, the foundation's newly hired Vice President of Program, Policy and Evaluation, has stated about our approach: "No more tinkering around the edges."

These changes were communicated to our grantees in advance, and the Board took the further step of allocating \$765,000 in one-time interim grant support to assist with the transition, including support to organizations no longer eligible for funding under the new grant guidelines.

Our awards also demonstrate a continued commitment to core operating support for key health partners we consider critical to

\$4.2M

TOTAL AWARDED IN 2011

\$31.0M

TOTAL AWARDED SINCE 2005

the region's health care safety net. In 2011, REACH awarded \$2 million in general operating support, an unprecedented allocation by the foundation.

Public policy and advocacy engagement continued to evolve as a necessary strategy for increasing the scale of our efforts. We were one of three funders that supported public forums to gather input on Kansas Medicaid reforms, and were actively engaged in efforts to establish a Kansas health benefits exchange.

REACH also contributed to the Affordable Care Act (ACA) Opportunity Fund, a \$450,000 pooled fund established by five foundations to help Kansas nonprofits and governmental agencies pursue federal grant opportunities associated with the Affordable Care Act. REACH joined other health funders and a coalition of more than 20 organizations to support the Kansas Dental Project, an effort that proposes establishment

of a new member of the dental team, a registered dental practitioner.

We are excited about our new strategic framework, and the opportunity to collaborate with nonprofits and other foundations that share our interests. It was difficult to let go of some of our previous funding areas and partners that contribute to our community's quality of

life. However, we believe with focused investments and a continued commitment to systems-level change we will begin to see greater access to quality healthcare for our most important stakeholder: the uninsured and underserved people in our community.

Thank you for your interest in our work. We welcome your thoughts and ideas.



A handwritten signature in black ink that reads "Scott Glasrud".

Scott Glasrud
Chair



A handwritten signature in black ink that reads "Brenda R. Sharpe".

Brenda R. Sharpe
President & CEO

FUNDING PRIORITIES

OUR GOALS

The REACH Foundation adopted a strategic plan in 2011 that identified two large goals for grant making and initiatives:

Increasing access to health care services and health coverage

Improving the quality of health care for poor and medically underserved people

While there are multiple factors that influence individual health, it is our belief that achieving in these areas will produce improvements in health care systems and practice, and improve the health of poor and medically underserved people in our region.

WHAT WE SUPPORT

Working with nonprofit organizations whose primary services are aligned with our interests, the Foundation in 2011 introduced targeted strategies to achieve our goals. Grants and other program investments supported the following strategies:

ACCESS TO HEALTH CARE SERVICES AND COVERAGE

- Expanding direct services for oral health, mental health and primary medical care.
- Advancing public policies to expand Medicaid eligibility and services, and develop new models for alternative health providers.
- Advancing effective implementation of the federal health care law.
- Increasing consumer engagement and coalition building to strengthen health systems.

QUALITY OF HEALTH SERVICES

- Increasing integration of oral health and mental health with physical health care.
- Advancing patient-centered care models in safety-net and mental health centers.
- Increasing use of care coordination/case management to improve chronic conditions.
- Implementing evidence-based treatment approaches.
- Expanding use of place-based services to bring services to clients.
- Increasing cultural competency of organizations and health providers.

These strategies are part of a REACH theory of change that outlines the priorities, strategies and outcomes the Foundation aims to achieve and measure.

Learn more about the REACH theory of change at www.reachhealth.org.

FOUNDATION INITIATIVES



Initiatives present opportunities to invest in highly focused efforts aimed at achieving large-scale improvements in health care systems. Increasingly, these initiatives involve partnerships with other health funders. These joint ventures allow REACH to leverage our resources and increase the potential for greater impact.

Following are overviews of two key initiatives. Information on our other initiatives can be found at www.reachhealth.org.

The Medical Home Initiative is focused on strengthening safety-net health care and improving patient outcomes by advancing a patient-centered approach to primary medical care. The Foundation contracts with a technical assistance consultant, Qualis Health, to help safety-net clinics implement patient-centered practices using the National Committee for Quality Assurance (NCQA) medical home standards as a guide.

In 2011, eight clinics in the Greater Kansas City area participated. Through technical assistance, the clinics increased their technology capacity and transitioned to electronic medical records systems; retooled scheduling; began or completed the process of assigning patients to care teams; and established processes for monitoring quality improvement.

The Foundation provided clinics with additional help to prepare applications for NCQA medical home reviews. Two clinics – Silver City Health Center in Kansas City, Kansas, and Cabot Westside Health Center in Kansas City, Missouri – earned

NCQA Level III recognition in 2011, the top level of recognition. By year-end, two additional clinics had submitted applications to NCQA for review in 2012.

The Cultural Competency Initiative began as a foundation initiative but additional funders have joined as part of a strategy to expand community support for the work. The goal of the initiative is to increase understanding and practice of cultural competency in health and human services to reduce health disparities and improve health access. The initiative focuses on organizational cultural competency as essential to increasing culturally competent health care delivery.

A major component of the initiative is access to technical assistance to help organizations assess cultural competence in their agencies and develop work plans for improvement. Participating organizations receive 12 months of support and attend a monthly learning community that offers a venue for learning about best practices in the field. In 2011, 16 health and human service organizations participated in technical assistance.

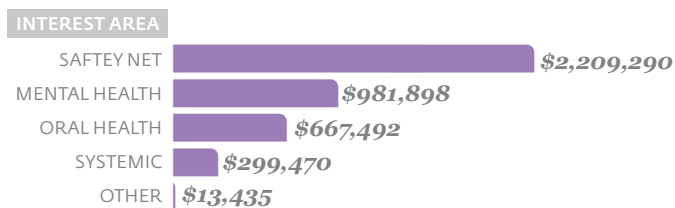
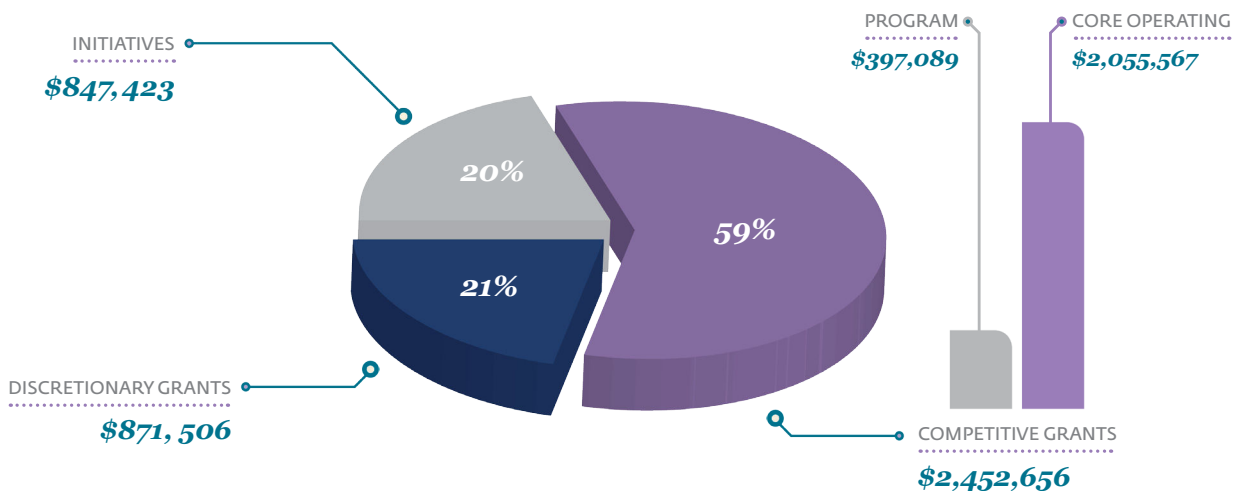
The technical assistance process helped organizations identify and address organizational policies and norms that influence cultural competence. A number of organizations have established cultural competence/diversity committees for staff and trustees; conducted climate surveys of staff; established targets for increasing staff diversity; changed procedures that guide client services; and adopted other changes that reflect a change in knowledge and practice.

TOTAL GRANTS AWARDED
\$4.2 Million

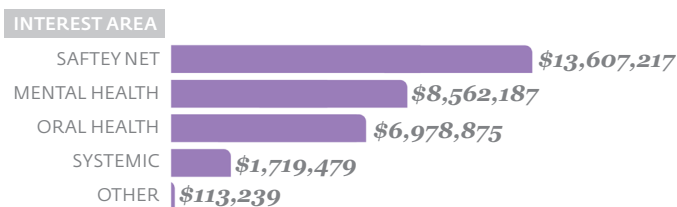
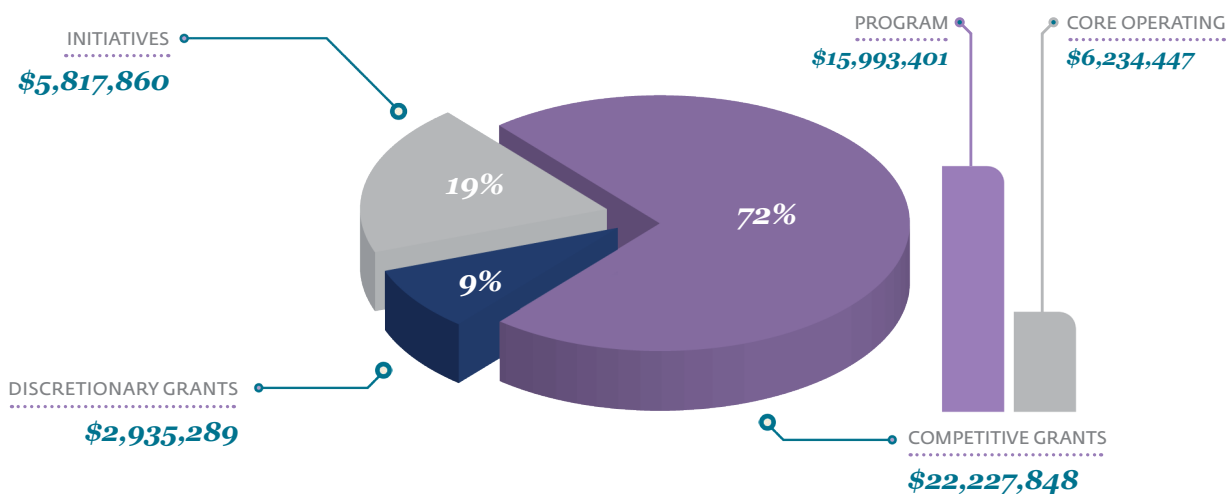


TOP: Cass County Dental Clinic served more than 1,100 children in its first six months. **BOTTOM:** Children at Niles Home design "life books" depicting goals and dreams. Niles' day treatment program provides therapeutic services for children referred for mental or behavioral disorders.

GRANTS AWARDED - 2011



GRANTS AWARDED SINCE INCEPTION



GRANT RECIPIENTS

MENTAL HEALTH

Grantee	Description	Grant Amount
THE CHILDREN'S PLACE	Contract for technical assistance to develop and enhance internal data collection, reporting and outcomes measurement systems.	\$11,200
COMPREHENSIVE MENTAL HEALTH SERVICES, INC.	Core operating support to conduct audit for a community mental health center that provides a full range of mental health services to 4,000 clients and families a year.	\$100,000
CRITTENTON CHILDREN'S CENTER	Certify management and leadership staff in the Lean Six Sigma model for performance improvement.	\$29,808
JOHNSON COUNTY MENTAL HEALTH CENTER	Core operating support to purchase a software license for the community mental health center's electronic health records system.	\$100,000
JOHNSON COUNTY MENTAL HEALTH CENTER	Core operating support for a quality manager position at a community mental health center to oversee performance improvement efforts and staff training related to documentation, compliance, risk management and HIPAA guidelines.	\$56,282
KIDSTLC	Equip campus with additional security cameras for its psychiatric residential treatment facility for youth to improve safety and meet regulatory requirements.	\$30,000
MID-AMERICA REGIONAL COUNCIL COMMUNITY SERVICES CORPORATION	Provide training and technical assistance to eight community mental health centers to plan for service changes related to the Affordable Care Act, and increase their capacity to achieve patient-centered medical home outcomes.	\$69,034
MID-AMERICA REGIONAL COUNCIL COMMUNITY SERVICES CORPORATION	Engage consultant to implement a children's mental health needs study in the Kansas City metropolitan area.	\$20,000
REDISCOVER	Renewal of core operating support for clinical and medical director positions for a community mental health center that serves more than 8,000 individuals a year.	\$100,000
RESTART, INC.	Purchase accounting and grants management software and technical support.	\$27,545
SHEFFIELD PLACE	Expand communications and technology capacity by installing updated telephone system and server.	\$23,702
WYANDOT CENTER FOR COMMUNITY BEHAVIORAL HEALTHCARE	Core operating support for Wyandotte County, KS, community mental health center to provide therapy for 400 uninsured Latino clients in 2,200 visits annually.	\$84,457
WYANDOT CENTER FOR COMMUNITY BEHAVIORAL HEALTHCARE	Core operating support to provide outpatient therapy for uninsured adults in Wyandotte County, KS.	\$49,930
TOTAL		\$701,958

ORAL HEALTH

Grantee	Description	Grant Amount
CABOT WESTSIDE HEALTH CENTER	Core operating support for safety-net clinic to expand electronic health records system to the dental clinic.	\$100,000
COMMUNITY HEALTH CENTER OF SOUTHEAST KANSAS, INC.	Provide a full-time dentist and part-time contract dentist for Allen County, KS, dental clinic that serves 1,725 individuals through 3,600 encounters and is co-located with a primary care clinic.	\$71,109
COMMUNITY HEALTH CENTER OF SOUTHEAST KANSAS, INC.	Support professional development of dental hygienist to attend 2011 National Oral Health Conference.	\$1,502
KANSAS ACTION FOR CHILDREN	Implement key activities of the Kansas Dental Project, including research on alternative dental workforce models, and identifying higher education support for a program to train a new registered dental practitioner.	\$40,000
KANSAS DENTAL CHARITABLE FOUNDATION	Sponsor the 2012 Kansas Mission of Mercy dental care event in Wyandotte County, KS.	\$10,000
KANSAS HEAD START ASSOCIATION	Contract with an Extended Care Permit hygienist to provide oral health services to preschool-aged children enrolled in Head Start and pregnant women in Johnson and Wyandotte counties.	\$25,000
MISSOURI COALITION FOR ORAL HEALTH	Assess the structure and early development of a statewide coalition for Missouri to focus on policy strategies related to oral health.	\$10,000
MISSOURI COALITION FOR ORAL HEALTH	Establish a staffed, statewide oral health coalition to advance public policy aimed at improving the oral health of Missouri residents.	\$50,000
ORAL HEALTH KANSAS, INC.	Renewal of core operating support for coalition that advocates for adult Medicaid dental benefits, implementation of a consumer-friendly health benefits exchange, and consumer and coalition involvement in oral health policies that benefit Kansans.	\$50,000

ORAL HEALTH CONT'D.

Grantee	Description	Grant Amount
ORAL HEALTH KANSAS, INC.	Support the 2011 Oral Health Kansas Conference.	\$5,000
RESEARCH FOUNDATION	Support professional development for coordinator of a start-up safety-net dental clinic to attend National Oral Health Conference.	\$1,305
SAMUEL U. RODGERS HEALTH CENTER, INC.	Provide oral health services to low-income, preschool-aged children in Jackson and Lafayette counties by a registered dental hygienist, and deliver oral health education and care coordination for enrolled families.	\$125,000
SUPPORT KANSAS CITY INC.	Serve as a fiscal agent for a project to conduct a landscape analysis to provide information on oral health conditions in Missouri and availability of services for underserved populations.	\$31,253
TOTAL		\$520,169

SAFETY-NET SERVICES

Grantee	Description	Grant Amount
CABOT WESTSIDE HEALTH CENTER	Recognition of clinic's achievement of NCQA Patient-Centered Medical Home Level III designation.	\$2,450
CASS COUNTY CHART	Capacity grant to support Cass County CHART, a new community health coalition established to identify health needs, advocate for systems improvements and policies, and serve as a health resource for the community.	\$29,500
COMMUNITIES CREATING OPPORTUNITY	Expand efforts to educate and mobilize faith leaders in Johnson and Wyandotte counties to advocate for health care access and quality.	\$75,000
DUCHESNE CLINIC	Renewal of core operating support for primary care services, chronic disease management, pharmaceutical assistance and medical translation at a Wyandotte County, KS, clinic that serves 1,900 patients for 8,000 visits a year.	\$100,000
DUCHESNE CLINIC	Support facility improvements and upgrades to building security for safety-net clinic in Wyandotte County, KS.	\$8,714
EL CENTRO, INC.	Develop a business plan and provide curriculum development consultation for the La Conexión project.	\$24,000
HEALTH CARE COALITION OF LAFAYETTE COUNTY	Core operating support for coalition that works to address health needs in a rural area, with a focus on using telemedicine to increase health access.	\$100,000
HEALTH CARE COALITION OF LAFAYETTE COUNTY	Conduct feasibility study to determine organization's capacity to operate community health clinics.	\$9,750
HEALTH PARTNERSHIP CLINIC OF JOHNSON COUNTY	Renewal of core operating support for safety-net clinic serving 5,000 uninsured Johnson County, KS, residents for 16,000 visits annually.	\$100,000
INSTITUTE FOR INTERNATIONAL MEDICINE	Support 2011 Cross Cultural Healthcare Symposium.	\$15,000
JEWISH VOCATIONAL SERVICES	Support certified medical interpreter training program for health providers.	\$12,390
KANSAS ACTION FOR CHILDREN	Core operating support for advocacy organization focused on access to health care services for children, improved enrollment processes for Medicaid and CHIP, and reduction of Medically Underserved Areas.	\$75,000
KANSAS ASSOCIATION FOR THE MEDICALLY UNDERSERVED	Renewal of core operating support for statewide primary care advocacy organization with 41 members including federally qualified health centers (FQHCs), FQHC look-alikes, and state-supported primary care clinics.	\$100,000
KANSAS ASSOCIATION FOR THE MEDICALLY UNDERSERVED	Sponsor the 2011 Annual Primary Care Conference.	\$5,000
KANSAS CITY FREE HEALTH CLINIC	Renewal of core operating support for a free health clinic that provides primary medical care, with a focus on patients with a mental health diagnosis.	\$100,000
KANSAS HEALTH CONSUMER COALITION, INC.	Core operating support to strengthen coalition building and consumer engagement through training of health care consumer activists.	\$50,000
KU ENDOWMENT ON BEHALF OF SILVER CITY HEALTH CENTER	Renewal of core operating support for a nurse-led safety-net clinic in Wyandotte County, KS, that provides primary care, health education and health prevention services.	\$100,000
KU ENDOWMENT ON BEHALF OF SILVER CITY HEALTH CENTER	Recognition of clinic's achievement of NCQA Patient-Centered Medical Home Level III designation.	\$2,450
MID-AMERICA REGIONAL COUNCIL COMMUNITY SERVICES CORPORATION	Continuation of safety-net after-hours services in five metro-area safety-net clinics: Health Partnership Clinic of Johnson County, Kansas City Free Health Clinic, Samuel U. Rodgers-Northland, Quindaro Family Health Care and Swope Health Services.	\$150,000
THE MISSOURI BUDGET PROJECT	Core operating support to advance public policies in Missouri regarding funding in the health and mental health safety-net system, and implementation of provisions of the Affordable Care Act.	\$29,000

SAFETY-NET SERVICES CONT'D.

Grantee	Description	Grant Amount
MISSOURI COALITION FOR PRIMARY HEALTH CARE DBA MISSOURI PRIMARY CARE ASSOCIATION	Renewal of core operating support to provide training and technical assistance for primary care association's patient-centered medical/health home program, including integration of mental health and oral health with primary care.	\$61,456
QUALIS HEALTH	Technical assistance and training to assist eight safety-net clinics in implementation of national standards for patient-centered medical home practices.	\$250,610
SAMUEL U. RODGERS HEALTH CENTER, INC.	Core operating support for the federally qualified health center's medication assistance program and contract pharmaceutical services for 900 low-income patients.	\$100,000
SWOPE HEALTH SERVICES	Support for personnel and other service expenses associated with expansion of federally qualified health center in Wyandotte County, KS, in partnership with KU School of Medicine.	\$130,000
THRIVE ALLEN COUNTY, INC.	Renewal of core operating support for county-wide efforts to improve health conditions and health care access for Allen County, KS, residents.	\$62,870
TURNER HOUSE CHILDREN'S CLINIC	Support equipment, staff training and development of templates for electronic medical records system for pediatric safety-net clinic.	\$20,601
TURNER HOUSE CHILDREN'S CLINIC	Renewal of core operating support for Wyandotte County, KS, pediatric clinic that provides primary medical care for 5,000 patients in 13,500 visits annually.	\$100,000
UNITED WAY OF GREATER KANSAS CITY	Contribute to pooled fund established by area funding organizations to respond to community needs for basic/emergency services such as food, shelter, utilities, and/or health services.	\$25,000
VOICES FOR CHILDREN FOUNDATION, INC.	Engage economist to analyze a state tax policy reform proposal and educate key stakeholders and policy makers about the potential economic impact of the proposed policy.	\$2,500
VISITING NURSE ASSOCIATION	Costs associated with the transition of the Citizen Assist Project to the the United Way of Greater Kansas City.	\$25,389
		TOTAL \$1,866,680

SYSTEMIC GRANTS

Grantee	Description	Grant Amount
CHILDREN'S DENTAL HEALTH PROJECT, INC.	Support policy and advocacy activities at state and federal levels related to oral health access.	\$5,000
COMMUNITIES CREATING OPPORTUNITY	Support 2011 Missouri Faith and Families Summit.	\$2,060
KANSAS ASSOCIATION FOR THE MEDICALLY UNDERSERVED	Support Senior Director for Health Reform Education to work with safety-net clinics, and consumer and health advocacy organizations on opportunities related to provisions of the Affordable Care Act.	\$80,000
KANSAS DEPARTMENT OF HEALTH & ENVIRONMENT ON BEHALF OF HEALTH AND HUMAN SERVICES WORKING GROUP	Obtain contract services to design and implement a process for public input on reform of the Kansas Medicaid program.	\$25,000
KANSAS HEALTH CONSUMER COALITION, INC.	Provide analysis of health care consumer advocacy organization's governance structure and capacity, and identify critical organizational needs and responsive measures.	\$13,050
MID-AMERICA REGIONAL COUNCIL COMMUNITY SERVICES CORPORATION	Renewal of support for the Regional Health Care Initiative, a project of Mid-America Regional Council Community Services Corporation intended to effect systems change with respect to health care delivery, coordination and policy.	\$150,000
THE MISSOURI BUDGET PROJECT	Conduct strategic planning and outreach to new state lawmakers and business and civic leaders, and upgrade electronic communications equipment.	\$29,360
		TOTAL \$304,470

OTHER GRANTS

Grantee	Description	Grant Amount
COMPREHENSIVE MENTAL HEALTH SERVICES, INC.	Contribution in memory of William Kyles, longtime organization leader.	\$1,000
EMPLOYEE MATCHING GIFTS	Employee matching gifts to eligible organizations.	\$4,185
KCC EDUCATIONAL FOUNDATION/ LEADERSHIP KANSAS	Support Leadership Kansas metropolitan-area panel presentation on "Challenges of Providing Health Care in an Urban Setting."	\$250
NONPROFIT CONNECT	Support for "Aim Above the Mark," a nonprofit executive leadership development program.	\$5,000
SUPPORT KANSAS CITY, INC.	Sponsor Annual Excellence in Nonprofit Leadership Awards.	\$500
UNITED COMMUNITY SERVICES OF JOHNSON COUNTY	Sponsor Human Services Summit addressing impact of poverty on children and families in Johnson County, KS.	\$2,500
		TOTAL \$13,435

EXTENSION GRANTS

In 2011, the REACH Foundation awarded one-time extension grants to support organizations during the transition to new strategic priorities and a revised competitive grants schedule.

Grantee	Description	Grant Amount	Program
THE CHILDREN'S PLACE	Contract for psychiatrist for clinical services, including developmental assessments, home visits, care coordination and intensive case management for children ages six weeks to eight years.	\$39,615	Mental Health
COMMUNITIES CREATING OPPORTUNITY	Expand engagement and mobilization of faith leaders in Johnson and Wyandotte counties to sustain the Faith-Based Health Care Advocacy Coalition established in 2009.	\$30,026	Safety Net Services
COMPREHENSIVE MENTAL HEALTH SERVICES, INC.	Core operating support for community mental health center that provides a full range of mental health services to 6,000 clients a year.	\$50,000	Mental Health
DUCHESNE CLINIC	Renewal of core operating support for primary health care, specialist referral and medical translation services at safety-net clinic that serves more than 1,700 patients for 11,500 visits.	\$50,000	Safety Net Services
HEALTH PARTNERSHIP CLINIC OF JOHNSON COUNTY	Renewal of core operating support for safety-net clinic that served 3,100 patients for 10,000 patient visits.	\$50,000	Safety Net Services
KU ENDOWMENT ON BEHALF OF SILVER CITY HEALTH CENTER	Renewal of core operating support for a nurse-led safety-net clinic in Wyandotte County, KS, to provide primary care, health education and health prevention services.	\$50,000	Safety Net Services
KU ENDOWMENT ON BEHALF OF JAYDOC FREE CLINIC	Renewal of core operating support to provide primary medical care in a free clinic managed and operated by medical students from the University of Kansas School of Medicine.	\$17,784	Safety Net Services
KU ENDOWMENT ON BEHALF OF KU SCHOOL OF SOCIAL WELFARE	Support promotores program at Argentine Middle School in Kansas City, KS, to identify mental health needs and connect students to services through a contract with Wyandot Center.	\$16,444	Mental Health
KU ENDOWMENT ON BEHALF OF PROJECT EAGLE	Provide medical services to Project EAGLE preschool children and mothers using a full-time nurse practitioner responsible for screening and treating common acute illnesses, ensuring that pregnant women and children receive early and continuous health care.	\$44,800	Safety Net Services
MATTIE RHODES CENTER	Expand bilingual mental health therapy program for 200 Spanish-speaking children and adults at Argentine Middle School, Argentine Community Center and Silver City Health Clinic in Kansas City, KS, including providing evening hours.	\$57,406	Mental Health
NILES HOME FOR CHILDREN	Continue on-site mental health therapy for 150 children ages seven to 17 in residential and day treatment programs.	\$62,500	Mental Health
ORAL HEALTH KANSAS, INC.	Renewal of core operating support for statewide oral health coalition that engages interested stakeholders in advocating for state funding and public policies to improve oral health in Kansas.	\$50,000	Oral Health
SAMUEL U. RODGERS HEALTH CENTER, INC.	Core operating support to complete conversion to an electronic medical records system, including installing medical records and exam room computers and other equipment.	\$50,000	Safety Net Services
STANDUP BLUE SPRINGS, INC.	Provide preventive, restorative and emergency oral health services to 230 low-income children in the Blue Springs, MO, School District, as well as placement in a dental home.	\$37,247	Oral Health
TRI-COUNTY MENTAL HEALTH SERVICES, INC.	Continue project that provides psychiatric evaluation, medication checks, and nursing support for uninsured and low-income clients.	\$53,975	Mental Health
TURNER HOUSE CHILDREN'S CLINIC	Renewal of core operating support for pediatric safety-net clinic in Wyandotte County, KS, that provides primary medical care, including well-child examinations, immunizations, acute and chronic care, screenings, and specialty referrals for 4,000 children annually.	\$50,000	Safety Net Services
UNIVERSITY OF MISSOURI-KANSAS CITY	Expand community oral health project that uses dental hygiene students to deliver preventive oral and restorative care to 700 children in Olathe, KS, public schools.	\$55,076	Oral Health

TOTAL \$764,873

INVESTMENT ASSETS

\$117.3 Million

FROM THE TREASURER

As many organizations found in 2011, the rebound that occurred in the markets in 2009 and 2010 was not supported by invincible economic fundamentals. As a result, investor confidence declined, and with that there was a corresponding decline in the broad equity markets, which we also experienced through our investments.

The economic health of the country and the region directly affects the number of people who require assistance with basic needs, including access to health care – the cornerstone of this Foundation’s mission. While a volatile market environment presents challenges in maintaining long-term financial health, it also reinforces the broader meaning and importance of our philanthropic investments. As we seek to maximize and protect the Foundation’s resources, we take pride in knowing that our community investments have strengthened organizations that are alleviating health access barriers and integrating services to better serve those in need.

TIMOTHY MICHEL
Treasurer



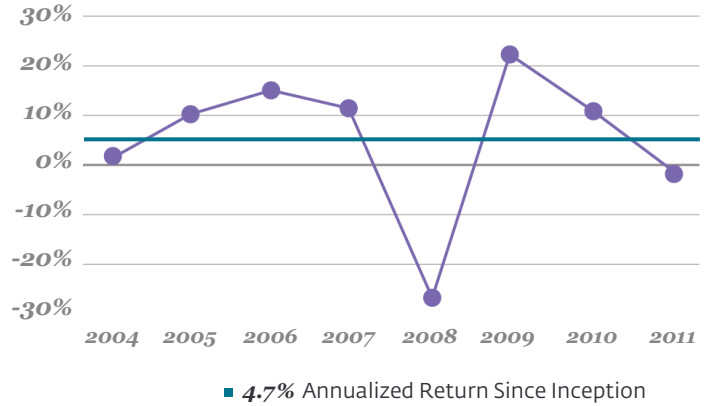
TOP: With REACH support, Cabot Westside Health Center added the dental clinic to its electronic health records system. **BOTTOM:** REACH funded mental health services in Niles Home’s day treatment and residential programs. **RIGHT:** The Kansas Association for the Medically Underserved provides advocacy and support for 41 member safety net clinics.

FINANCIAL SUMMARY

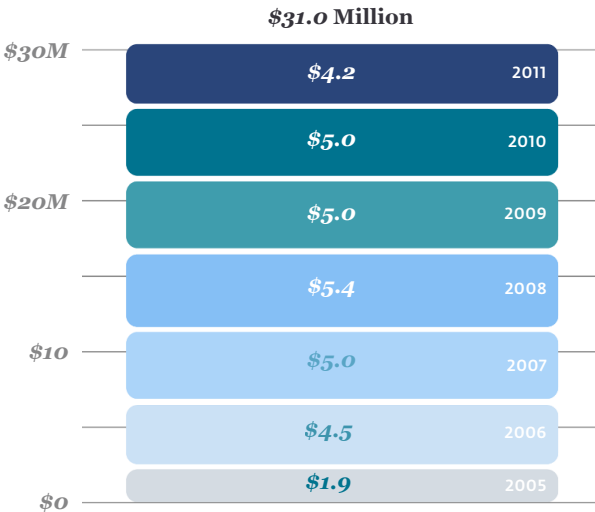
INVESTMENTS

During 2011, the investment return of the Foundation's portfolio was -2.0 percent and the Foundation committed \$4.4 million to grant awards and initiatives. With investment losses, grants and operating expenditures, the Foundation's assets decreased in value over the year from \$125.2 million to \$117.3 million. As of December 31, 2011, the Foundation's investment balance was slightly ahead of the endowed amount of \$115.8 million – a notable benchmark given the Foundation's perpetual mandate. Now entering our ninth year of operations, the REACH Foundation remains committed to an asset allocation strategy that is designed to mitigate unforeseen market downturns and provide the highest probability for achieving targeted long-term results.

ANNUAL INVESTMENT RETURNS



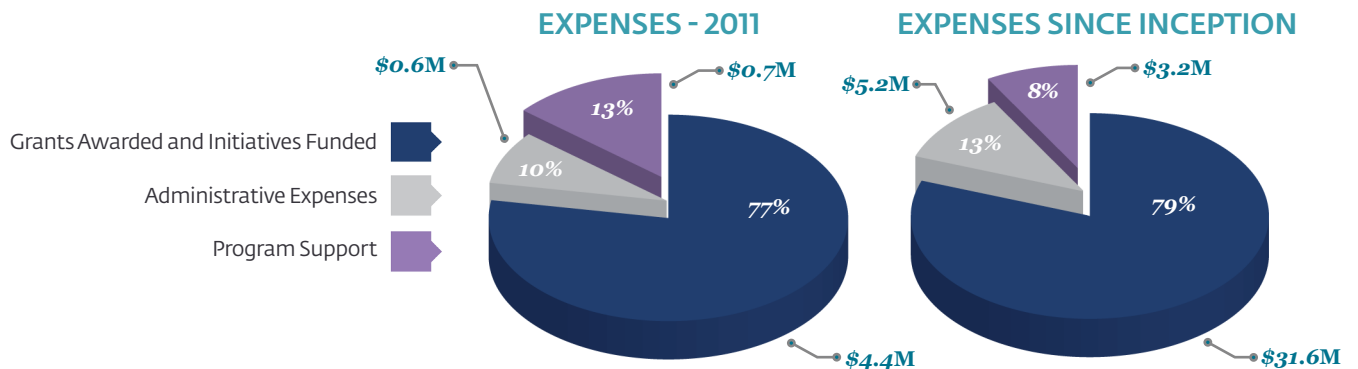
CUMULATIVE GRANTS AWARDED



GRANTS AND EXPENSES

Since the inception of the Foundation, \$31.0 million has been awarded in grants. More than 79 percent of the Foundation's total expenses since formation have been invested directly in the community via grants awarded and initiatives funded. Another 8 percent has been indirectly invested in the Foundation's mission via program support. This includes staff time and correlating expenses dedicated to executing the Foundation's programmatic strategies. The charts below show both direct and indirect mission-related investments in the context of other administrative spending.

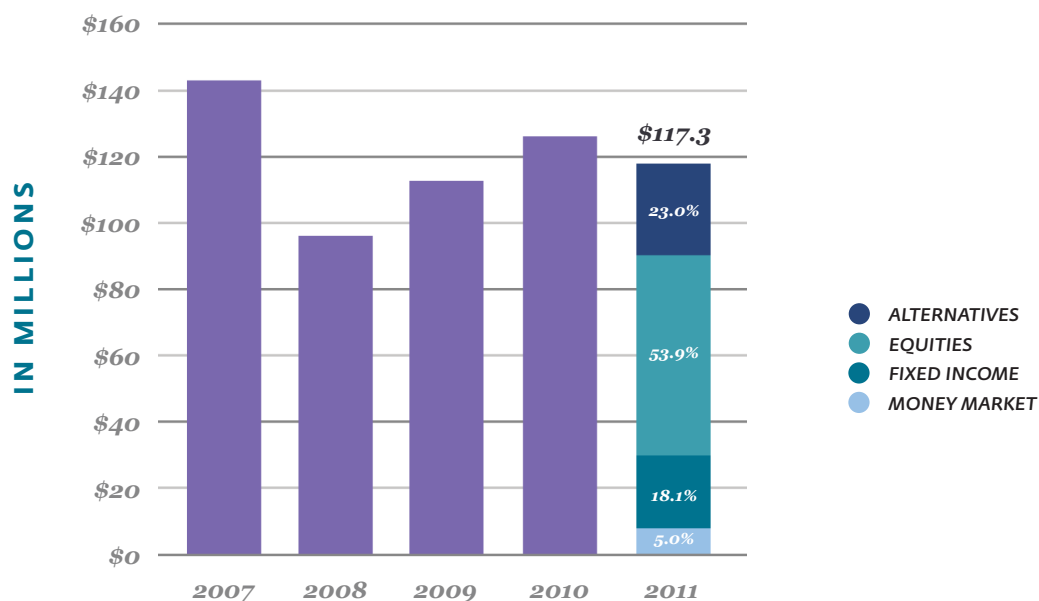
Although the Foundation strives to provide consistent levels of grant making and other support, the amount is dependent on the Foundation's investment and management of endowed funds and resulting returns given the market environment.



FINANCIAL CHARTS

INVESTMENTS

FOR THE YEARS 2007-2011



FINANCIAL POSITION

DECEMBER 31, 2011 AND 2010

ASSETS	2011	2010
CASH	79,009	83,615
RECEIVABLES & OTHER ASSETS	45,012	40,700
INVESTMENTS	117,272,709	125,185,946
FIXED ASSETS, NET	99,416	152,635
TOTAL ASSETS	117,496,146	125,462,896
 LIABILITIES AND NET ASSETS		
LIABILITIES		
ACCOUNTS PAYABLE AND ACCRUED EXPENSES	152,601	129,119
GRANTS PAYABLE	2,125,602	2,889,006
TOTAL LIABILITIES	2,278,203	3,018,125
TOTAL NET ASSETS	115,217,943	122,444,771
TOTAL LIABILITIES & NET ASSETS	117,496,146	125,462,896

FINANCIAL CHARTS

GRANTS AND OPERATING EXPENSES

FOR THE YEARS 2007-2011



ACTIVITIES AND CHANGES IN NET ASSETS

YEARS ENDED DECEMBER 31, 2011 AND 2010

REVENUES, GAINS & OTHER SUPPORT	2011	2010
CONTRIBUTIONS		6,780,000
INVESTMENT INCOME (LOSS), NET	(1,549,600)	12,782,927
TOTAL REVENUES, GAINS & OTHER SUPPORT	(1,549,600)	19,562,927
EXPENSES		
GRANTS AND PROGRAM EXPENSES	5,084,249	5,515,935
OPERATING EXPENSES	592,979	702,710
TOTAL GRANTS & OPERATING EXPENSES	5,677,228	6,218,645
CHANGES IN NET ASSETS	(7,226,828)	13,344,282
NET ASSETS, BEGINNING OF YEAR	122,444,771	109,100,489
NET ASSETS, END OF YEAR	115,217,943	122,444,771

The financial statements in this publication are unaudited. Our full audited financial statements and auditor's opinion prepared by BKD, LLP, will be available on the Foundation's web site upon completion.

LEADERSHIP



Front row: Chad Moore, Eve McGee, William Bruning, Scott Glasrud. Back row: Brenda Sharpe, George Pierson, Timothy Michel, Harold Johnson, Jr., Heidi Cashman, Brad Stratton, Randy Lopez, Janie Schumaker, Brenda Bohaty, Kenneth Davis, Judy Works, Tom Carrico.

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FOUNDATION STAFF

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Vice President of Finance &
Operations, Chief
Financial Officer

William Moore, Ph.D.
Vice President of Programs,
Policy & Evaluation

Becky Benak
Grants & Operations Manager

Carla Gibson
Senior Program Officer

Dawn Downes
Program Officer

Pattie Mansur
Communications Director

Karen Moore
Administrative Assistant



Front row: William Moore, Carla Gibson, Brenda Sharpe, Pattie Mansur. Back row: Karen Moore, Jo Yun, Dawn Downes, Becky Benak.



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