



REACH  
Healthcare Foundation



Equal access. It's within reach.



**Access to quality health care** – it is central to the mission of the REACH Healthcare Foundation and a primary goal of the Medical Home Initiative, one of several initiatives supported by REACH.

Duchesne Clinic in Kansas City, Kansas, is one of eight safety net clinics working toward adoption of key elements of a medical home model of care. Duchesne's particular focus is on uninsured adults in Wyandotte County with incomes at or below 150 percent of poverty level. The clinic serves more than 1,500 adults a year and is a major health care provider for the area's Hispanic adults.

Executive Director Amy Falk says one of the first priorities for their clinic was to educate staff about the medical home model and principles of patient-centered care. Working with the initiative's technical assistance provider, Duchesne undertook several improvement efforts. For example, to better handle the volume of patient calls and prioritize patient needs, the clinic placed a nurse manager near the front desk to assess calls and walk-ins to direct them appropriately to care. Falk says these types of organizational changes improved staff efficiency and cooperation, which ultimately results in better patient care.

*Read about the Medical Home Initiative on page 11.*

**The REACH Healthcare Foundation is a nonprofit charitable organization dedicated to improving access to health care for poor and medically underserved children and adults through financial support of effective programs.**

# Equal access. It's within reach.

## Our History

The REACH Healthcare Foundation was established in 2003 with proceeds from the sale of Health Midwest, a regional nonprofit hospital and health care organization, to Hospital Corporation of America, Inc.

The Foundation was approved as a 501(c)(3) charitable organization in May 2004 and the following month received nearly \$100 million in initial assets. The Foundation later received an additional \$10 million in assets.

Since the start, the REACH Foundation has focused on ensuring access to quality, affordable health care for poor and underserved individuals. The first grants were awarded in June 2005 to nonprofit organizations serving Allen, Johnson and Wyandotte counties in Kansas. Later that year, the Board of Directors added Cass, Jackson and Lafayette counties in Missouri, and Kansas City, Missouri, to the geographic funding area.

## Our Vision

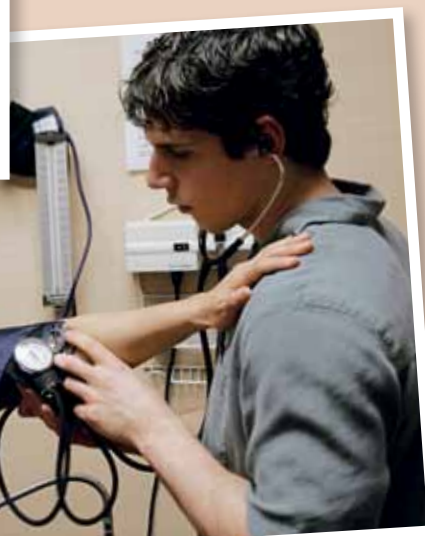
All poor and underserved people in our community will have quality health care.

## Our Mission

Inform and educate the public and facilitate access to quality health care for poor and underserved people.



**The year 2009** marked the Foundation's fifth year of grant making. Over five years, the Foundation has awarded 377 grants to 128 distinct organizations for a total of \$21.8 million, and launched or supported nearly 20 initiatives.



## From the Chair and CEO

A year ago, we wrote in this annual report about our country's economic crisis and the impact of financial losses on our invested assets and our grant making. The economy continued to be the story of 2009, and hardly a business, government or nonprofit organization escaped unscathed.

### **As we prepared this annual report, we were pleased to reflect on how our organization responded to the economic downturn in 2009.**

In 2008, this Foundation suffered sizeable losses in asset value, not unlike many foundations and corporations. However, we were more fortunate than some of our foundation colleagues who were forced to reduce funding, eliminate programs and even lay off staff. Thanks to a Board that is committed to the purpose of this organization and an expenditure policy that enables the Foundation to adapt to fluctuations in the market, we were able to meet our obligations to grantees, maintain the normal schedule of grant cycles, and continue our support of the important community initiatives in which the Foundation is involved.

Collaboration and leverage have always been a priority for REACH, but became an even higher priority in 2009. Early in the year, the REACH Foundation joined with 10 corporate and private foundations in Greater Kansas City to start an emergency assistance fund at the United Way of Greater Kansas City. The idea for the fund came out of community concern for meeting urgent life needs of people who were struggling with unemployment, housing, health and other issues resulting from the recession.

During this period, we stepped up our involvement in public policy to bring attention to the critical importance of a health care safety net, especially in times of economic difficulty. We organized tours and educational forums for Allen, Johnson and Wyandotte County legislators to introduce them

to health care programs in their districts. We also filed the 501(h) election and set up procedures for reporting our lobbying activities and expenditures. In September, we began making small advocacy grants to support capacity building in technology, communications and public engagement.

With the help of a community steering committee, we released an Application for Technical Assistance as part of a Foundation Cultural Competency Initiative that began in 2008. REACH is working with a national consultant to guide health and human service organizations on cultural competency and diversity. We also identified a consulting group to help us expand our Medical Home Initiative involving eight clinics. In both cases, our expectation is that the technical assistance and consultation will build community expertise to carry forward work in these areas.

Finally, the Foundation's assets rebounded and returned to their historic dollar value by year's end. Even so, we remain committed to seeking out opportunities to leverage our resources and encourage collaboration among our grantees, while providing prudent management of our invested funds. As you read this annual report, you'll find several examples of how key partnerships resulted in meaningful community impact even in the hardest of economic times.



*Thomas A. Robinett, Jr.*

Thomas A. Robinett, Jr.  
Chair



*Brenda R. Sharpe*

Brenda R. Sharpe  
President & CEO

## Oral Health

While the United States has seen dramatic improvement in the nation's oral health over the previous four decades, millions of low-income people still go without oral health services each year, and tooth decay continues to be the most common chronic childhood disease in our country.

**Poor oral health can affect a child's nutrition, speech and academic performance. In adults, dental disease is linked to diabetes, stroke, cardiovascular disease, and preterm birth and low birthweight in babies.**

The REACH Foundation provides funding to ensure oral health services are available, accessible and that early intervention occurs before critical need is reached. Many of the Foundation's grants are aimed at improving oral health and hygiene before reaching adulthood. The Foundation funds school-based screening and fluoride varnish programs, oral health assessment and referral programs, and restorative and emergency treatment for children and adults.



**Children and adolescents living in poverty suffer twice as much tooth decay as their more affluent peers, and their disease is more likely to go untreated.**

Centers for Disease Control and Prevention

# StandUp Blue Springs

StandUp Blue Springs, a nonprofit organization that works to engage residents in health, safety and community enrichment initiatives, launched the Dental for Kids program in 2003 after learning from school officials that thousands of children in the Blue Springs area do not receive dental care.

The Blue Springs School District, like many suburban school districts, is seeing increases in the number of students living in poverty. More than 13 percent of families live below 200 percent of the federal poverty level. Eligibility for free- and reduced-price lunch has grown from 7 percent in 1994-1995 to 20.7 percent in 2009.

Dental for Kids acts as an oral health care safety net for uninsured and underserved children. The majority of participants are referred to the program by social service agencies and school nurses. Dental for Kids staff guide families on Medicaid enrollment and locating a Medicaid provider. Children who don't qualify for Medicaid and whose family incomes are under 200 percent of poverty level are matched with a dental provider who agrees to provide services free of charge. The program currently has a network of 22 dentists and dental specialists who donate their services.

In 2009, the REACH Foundation funded a Dental Advocate to coordinate care among families, dentists and schools. The advocate arranges all services, from determining eligibility to matching the child with a dental provider, scheduling appointments and coordinating follow-up visits. The Dental Advocate's role is to eliminate barriers to care by matching children with the right provider and working with families to be sure they complete their children's appointments and treatment plans. The Dental for Kids program also covers the cost of dental supplies and anesthesia as needed.

The goal of the project is to provide access to treatment for children who need immediate care. The longer-term goal is to place children with a permanent dental home. Toward that end, children who qualify for the program can continue to receive free oral health care, with support from the Dental Advocate, through age 18.

**In 2009, 3,900 Blue Springs School District students, or about 28 percent, did not see a dentist in the prior year.**

**Since Dental for Kids began in 2003, more than 500 children ages 3 through 19 have received treatment.**



Shakira, age 16 (directly above), is getting treatment for three of her five cavities. Her brother Curley, age 12 (above), has joined her at the Independence, Missouri, dental office. He was treated for mouth pain from cavities six months before and is back for a checkup.

Their mother says she understands her children need regular dental checkups, but she moved to the state recently and is not working while she attends school full-time. She simply didn't have the resources to take her children for regular checkups and preventive care.

## Mental Health

Mental health disorders are the leading cause of disability in the United States. Yet, in many communities, mental health services are not readily accessible because of inadequate funding, poor coordination among providers and a health care system that tends to separate mental health services from primary medical care.

**In 2009, the REACH Foundation directed much of its funding in mental health to address the needs of children and young adults.**

These programs included a trauma therapy program that provides therapy for preschool children and training for staff on complex trauma at 14 Head Start programs in Wyandotte County; therapy and case management services provided on-site at alternative schools and residential treatment programs; trauma-focused mental health therapy for homeless adults and children in transitional housing; and mental health services designed for Spanish-speaking children and adults.



**Fewer than a third of adults and half of children with a diagnosable mental disorder receive mental health services in a given year.**

U.S. Department of Health and Human Services



# ReDiscover Transitional Living Program

Kimberly sits with her therapist in the living room of her one-bedroom apartment and talks about her high school graduation ceremony the night before. When asked about graduation, she says she is happy to have achieved that goal even though no family members were present to witness her achievement.

Kimberly is one of thousands of teens in Jackson County, Missouri, who are classified as “transitional,” meaning they are transitioning to adulthood on their own. Transitional youth frequently have histories of severe neglect and/or abuse and other trauma, as well as mental health and co-occurring substance abuse conditions. Some are homeless; others are runaways. In Kimberly’s case, she says she was kicked out of her family home 14 months before, stayed briefly with a friend, and then landed at a youth shelter before being referred to ReDiscover’s Transitional Living Program (TLP). She has been diagnosed with depression and bipolar disorder.

ReDiscover’s TLP provides individualized mental health and substance abuse treatment to help youth with mental health problems learn how to manage their illnesses. Once admitted, youth are placed in their own furnished, single apartments to provide them a stable home base. They are supported by a treatment team of psychiatrists, nurses and other staff who provide case management and medication support to increase engagement in their treatment.

April Schafersman, TLP therapist, says she uses cognitive behavioral therapy and other evidence-based approaches to help her clients recognize their emotional and behavioral patterns, and develop awareness and self-regulation techniques to navigate stressful situations.

Also important is the program’s strengths-based approach that focuses on helping youth identify their personal strengths, develop problem-solving skills and recognize the consequences of their behaviors. The TLP treatment team tracks clients’ progress toward outcomes through psychosocial assessments, adherence to treatment plans, and the clients’ goal achievement.

**In 2009, ReDiscover received a REACH grant to hire a master’s level mental health therapist who provides therapy one-on-one in clients’ homes.**



Because of childhood experiences with neglect and trauma, therapist April Schafersman (above) says her clients may not process situations normally or may overreact in situations that trigger stress. Through therapy, Schafersman works with clients on self-calming techniques in order to process situations so as to slow emotional responses and replace self-defeating thoughts that may lead to negative behaviors.

Schafersman generally works with four to six clients a day. Some see her twice a week or more; others may see her less, depending on where they are in their treatment plans.

## Safety Net Services

The health care safety net is a critical resource for thousands of low-income individuals who have either limited or no health insurance or who rely on state Medicaid or children's health insurance programs. The region's safety net health care system is comprised of federally qualified health centers, community- and faith-based clinics, public health departments, hospitals and other health care organizations. These organizations vary widely in their structure, operations and patient populations, but they share a similar aim of providing quality, affordable health care to uninsured and other vulnerable populations.

**Since our first year of grant making in 2005, REACH has been committed to investing in safety net health care as essential providers of basic health services for our target populations.**

In 2009, the Foundation provided core operating grants to a number of clinics providing primary medical care to children and adults throughout our geographic service area. In addition, REACH awarded grants to support nurse case management; connect homeless patients with medical care; increase access to women's health services at a federally qualified health center; provide medical care on-site at a program serving homeless and runaway youth; and deliver disease management for patients with diabetes and other chronic illnesses.



**Nearly 450,000 people in the Kansas City metro are uninsured or covered by Medicaid.**

Regional Health Care Initiative, Mid-America Regional Council

# Samuel U. Rodgers Health Center

Samuel U. Rodgers Health Center's main site in northeast Kansas City is located in one of the poorest and oldest sections of the city. More than 150,000 individuals in the area live at or near the federal poverty level. The health center also serves one of the most diverse patient populations in the metropolitan area. Eighty percent of the residents are racial and ethnic minorities, and many are refugees from other nations.

A visit to the clinic highlights the multicultural aspect of patient services. In Pediatrics, a Burmese woman cradling an infant holds the handset of the language telephone line while the nurse asks questions into another handset and waits for the patient's responses to be translated. In Women's Health, the clinic manager asks for a Somali language interpreter to join the nurse practitioner and a pregnant Somali woman in a patient care room. A patient in Adult Medicine is accompanied by a translator who speaks Arabic. The clinic has a team of translators on-site who speak 13 languages, and uses the language line to communicate with patients who speak nearly 20 other languages or dialects.

Since its beginning in 1968, Samuel Rodgers has set a goal of providing high quality, compassionate health care for low income, uninsured and medically vulnerable people. The federally qualified health center serves approximately 18,000 patients a year through nine sites, providing adult medicine, family medicine, pediatrics, behavioral health, dentistry and women's health. As is the case with many clinics that serve poor and minority patients, diabetes, cardiovascular disease and hypertension, high cholesterol and other chronic disorders are prevalent. The medical staff works to improve health outcomes by establishing disease management plans, tracking key health indicators and monitoring progress through quality improvement processes.

In 2009, Samuel Rodgers received a program grant to increase access to women's health services for an additional 650 patients by hiring an obstetrician/gynecologist. The Women's Health Department has two obstetricians/gynecologists and four advanced practice nurses/nurse midwives who provide well-women's health care and prenatal health care. During pregnancy, patients are monitored closely for their health in order to improve birth outcomes. Providers address the

**In 2009, Samuel U. Rodgers Health Center was awarded two grants – a core operating grant to support overall operations at the federally qualified health center and a grant to expand women's health services at the main clinic site in northeast Kansas City.**



patients' diet, closely monitor to be sure they keep appointments, refer patients for oral health care and work with them on issues such as smoking, depression and other mental health concerns.

Women's Health Department Manager Janelle Brock says providers understand that patients may have different cultural perspectives on women's health and pregnancy. To bridge any differences, providers work with interpreters and the clinic's staff who understand first-hand those cultural beliefs to address health and nutrition practices.

## Initiatives

The REACH Foundation invests in initiatives to leverage financial resources, collaborations and effective programs in order to significantly expand or strengthen health services in our funding region.

Some initiatives, such as Medical Home, are efforts developed and funded by REACH. In other cases, REACH partners with regional, statewide and national foundations on initiatives that match our funding priorities.

### Medical Home Initiative

In 2009, REACH launched Phase II of a Medical Home Initiative to help safety net clinics undertake a transformation process leading toward adoption of key components of the patient-centered medical home model of care.

The initiative began with four clinics in 2007 and expanded to eight clinics in 2009. REACH engaged a consulting team from Qualis Health and its subsidiary, Outlook Associates, to lead the technical assistance for the quality improvement activities.

Individualized technical assistance and group training focused on helping the clinics work toward medical home standards set by the National Committee on Quality Assurance (NCQA). Clinics reviewed their technology capacity, including utilization of their practice management systems; examined appointment scheduling and patient flow within their clinics; worked on procedures for data tracking and reporting; and initiated efforts to establish care teams, and set quality improvement goals and measures. The expectation is that the technical assistance and training will help position several of the clinics to apply for NCQA recognition in 2010.



### Medical Home Initiative Participants:

Cabot Westside Health Center  
Duchesne Clinic  
Health Partnership Clinic of Johnson County  
Kansas City Free Health Clinic  
Samuel U. Rodgers Health Center, Inc.  
Silver City Health Center  
Sojourner Clinic  
Turner House Children's Clinic

## Initiatives Led by the REACH Foundation

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### Project Ready Smile

Project Ready Smile was designed to improve the oral health of children before they reach kindergarten by beginning oral screenings and oral health education in the early years. Dental hygienists work through early childhood and Head Start programs in the Foundation's six-county service area to screen children ages birth to six, apply fluoride varnish on their teeth, and refer children with tooth decay and other oral problems to dentists who agree to provide services reimbursed through the initiative at Medicaid rates.

The project is managed by REACH with financial support from the Health Care Foundation of Greater Kansas City (HCF). As of 2009, the project served approximately 1,800 children at 20 sites and provided close to 3,000 oral screenings.

### Cultural Competency

The Cultural Competency Initiative was introduced in 2008 with a goal of increasing the understanding and practice of cultural competency in health and human service organizations such that barriers that contribute to health disparities are eliminated or reduced.

To begin the initiative, the REACH Board and staff undertook an assessment of its own knowledge and practices. The initiative's consulting team reviewed Foundation policies and grant language, and recommended changes to clarify REACH's commitment to cultural competency. The Board subsequently adopted a Policy on Diversity and Inclusion, expanded the



Anti-Discrimination Policy for the Foundation and grantee organizations, and placed greater emphasis on diversity and inclusion in the grant application process.

A community steering committee worked with staff to develop an Application for Technical Assistance to provide nonprofit organizations with 12 months of targeted assistance in the areas of cultural competency and inclusion. The application was issued in November 2009, with the first cycle of technical assistance awards to be announced in early 2010.

## Initiatives Led by Other Foundations

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### HPV Vaccine Initiative

In 2007, the REACH Foundation partnered with HCF on an initiative to make the three-dose human papillomavirus (HPV) vaccine available to more than 5,500 uninsured and underinsured girls and young women. In 2009, 4,277 doses were admin-

istered through more than 30 public health departments and safety net clinics in the foundations' shared six-county service area. During the year, project leaders focused on increasing vaccination rates and series completion levels among African American and Hispanic teens and young adults.

## Joint Ventures – Initiatives Supported by REACH and Others

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### Regional Health Care Initiative

Since 2007, the REACH Foundation has contributed funding to a Regional Health Care Initiative administered by the Mid-America Regional Council (MARC) that brings together safety net and mental health organizations to find ways to increase access, address gaps in care and improve quality. In 2009, MARC initiated planning for a Kansas City Bi-State Health Information Exchange, an electronic health information network that would enable safety net health and mental health providers and hospitals to exchange patient information across clinical sites.

### United for Hope: United to Help

In early 2009, REACH joined 10 metropolitan area funders to establish an emergency assistance fund at the United Way of Greater Kansas City. The United for Hope campaign, which raised \$2.3 million from foundations and other donors, provided one-time grants to organizations to help individuals and families with food, rent and utility costs, health care and other emergency needs.

### Underinsured in Kansas

In 2008, REACH and five regional health foundations funded the Kansas Health Institute (KHI) to study underinsurance in Kansas and its effect on individuals and families. KHI gathered health organization and health policy leaders in early 2009 to define underinsurance and approaches to measuring it. The project also included a statewide survey of underinsured individuals that identified cost

issues, coverage exclusions and other barriers that contribute to being underinsured.

### After-Hours Expansion

In 2009, the REACH Foundation and HCF funded a regional effort to create greater access to primary medical care for low-income and medically underserved individuals. The project supported staffing and other operational expenses to add evening and weekend hours at five safety net clinics in the metropolitan area. The After-Hours Expansion was designed to reduce wait time for appointments and provide patient care during non-traditional hours. The program is administered by the Regional Health Care Initiative at the Mid-America Regional Council.

### Citizen Assist Program

The REACH Foundation with other local foundations matched a three-year Robert Wood Johnson Foundation (RWJF) Local Funding Partnerships grant to expand the Visiting Nurse Association's Citizen Assist Program (CAP). Through CAP, fire department crews and emergency first responders connect individuals who use 9-1-1 for non-emergency needs to CAP social workers and nurses for assessment and referrals to get people the help they need. CAP started as a partnership between the Visiting Nurse Association and the Kansas City, Missouri, Fire Department. The RWJF grant supported expansion to Overland Park and Kansas City, Kansas, Independence, Missouri, and other municipalities.

### Head Start-Trauma Smart

The REACH Foundation provided matching dollars for a Robert Wood Johnson Foundation Local Funding Partnerships grant to expand an early childhood mental health therapy program developed by Crittenton Children's Center. The project provides therapy for young children who have experienced multiple traumas. A major component is training Head Start classroom and other school staff in Attachment, Self-Regulation and Competency (ARC), a framework for working with children who have experienced complex trauma.

### Kansas Health Information Exchange

REACH and four Kansas health foundations supported project management and technical assistance for the Kansas Department of Health and Environment to develop strategic and operational plans for a statewide infrastructure for a health information exchange (HIE). The resulting plans are intended to outline the components needed to support the exchange of health information, identify performance measures and serve as a blueprint for an eventual nonprofit organization to coordinate implementation of the HIE. The foundations' investment addressed a federal grant requirement for matching dollars to demonstrate investment from key state stakeholders.

# Financial Summaries

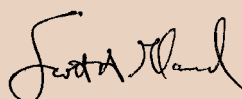
Despite the challenging economic climate, the REACH Healthcare Foundation ended the fiscal year with assets valued at \$111.9 million, reflecting a 23.7% return on investments for the year. The Foundation met its 2009 funding goal by awarding \$5.0 million in 2009 for grants and initiatives. This figure represented a slight decrease from \$5.4 million in grant commitments made in 2008, but the Foundation's revised funding policy prevented an even greater reduction.

**We ended the fiscal year with a more positive outlook. As a result of the financial crisis which began in 2008, the Board of Directors revised the Foundation's budgeting policy from a 12-month rolling average of asset value to a three-year quarterly rolling average.**

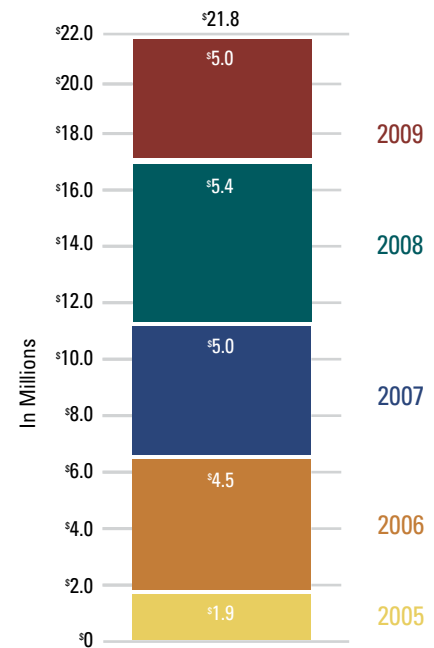
The three-year rolling average budget allows us to minimize the impact of dramatic market fluctuations and provides a more consistent funding target. It also means that future grant increases will lag increases in the Foundation's asset base. Therefore, even with the positive investment return for 2009, the grant and initiative budget will continue at the somewhat lower level into 2010.

The REACH Foundation has maintained a highly diversified investment portfolio, which has produced a three-year return that exceeded industry benchmarks and the average performance of our peer institutions. The Foundation's investment philosophy and commitment to a long-term outlook help strike the proper balance between its two primary obligations – addressing community health needs for the uninsured and medically underserved, and preserving the long-term financial health of this organization such that it can provide financial resources into perpetuity.

As we look to the future and attempt to evaluate the impact of the current economic situation, we will continue to be mindful of the enormous need this crisis has created in our community while adhering to a proven investment and spending framework. We believe our overall impact will be greatest if we maintain a long-term perspective.

  
Scott Glasrud  
Treasurer

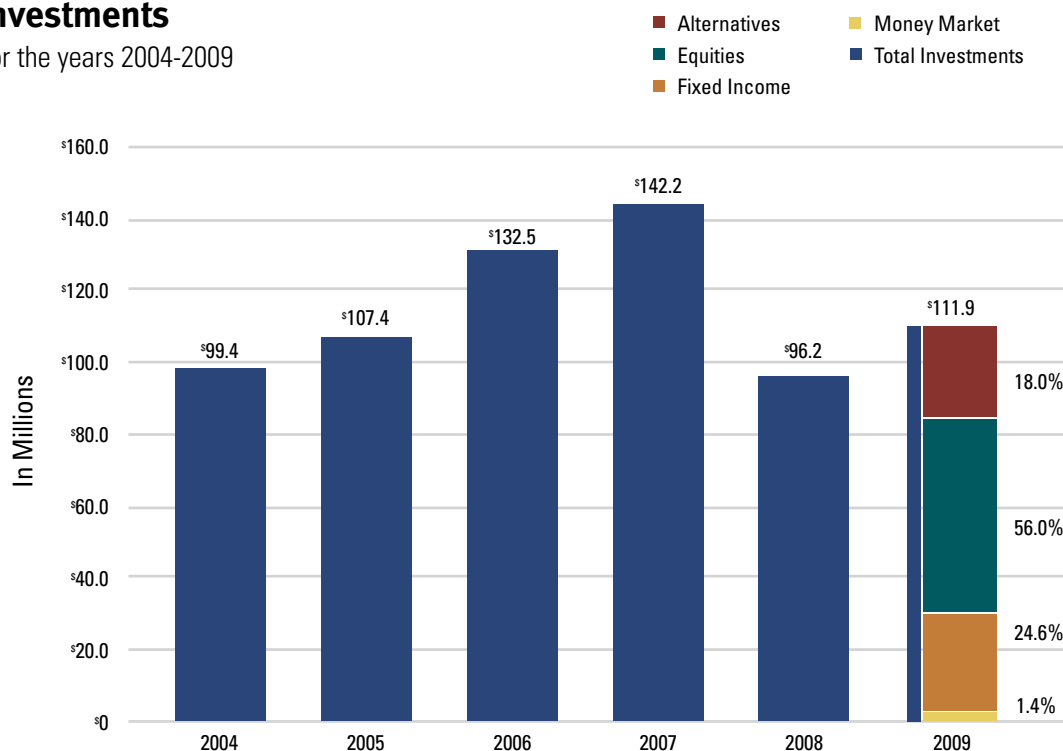
## Cumulative Grant Awards



The financial statements presented in this publication are unaudited. Our full audited financial statements and auditor's opinion prepared by BKD, LLP, will be available on the Foundation's web site upon completion.

## Investments

For the years 2004-2009



## Financial Position

December 31, 2009 and 2008

### Assets

	2009	2008
Cash	239,402	145,040
Receivables and other assets	63,637	274,864
Investments	111,949,344	96,237,705
Fixed assets, net	214,032	273,718
<b>Total Assets</b>	<b>112,466,415</b>	<b>96,931,327</b>

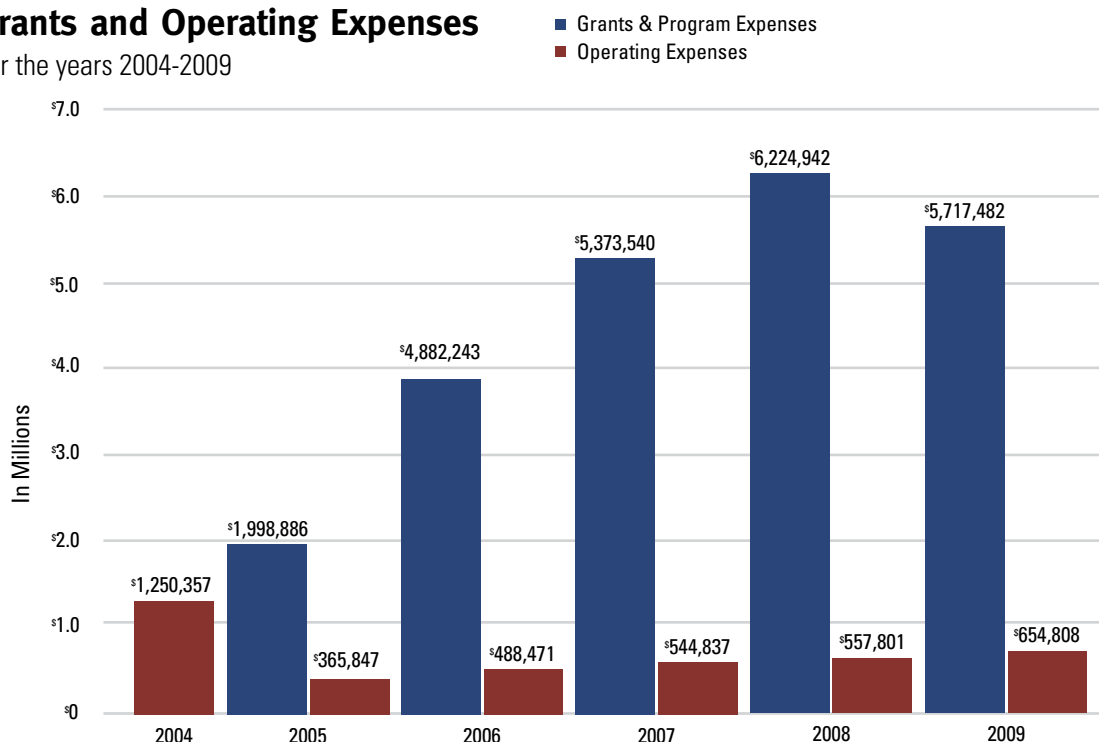
### Liabilities and Net Assets

<b>Liabilities</b>		
Accounts payable and accrued expenses	139,421	123,031
Grants payable	3,226,505	3,350,588
<b>Total Liabilities</b>	<b>3,365,926</b>	<b>3,473,619</b>
<b>Net Assets</b>	<b>109,100,489</b>	<b>93,457,708</b>
<b>Total Net Assets</b>	<b>109,100,489</b>	<b>93,457,708</b>
<b>Total Liabilities and Net Assets</b>	<b>112,466,415</b>	<b>96,931,327</b>



## Grants and Operating Expenses

For the years 2004-2009



## Activities and Changes in Net Assets

Years ended December 31, 2009 and 2008

### Revenues, Gains and Other Support

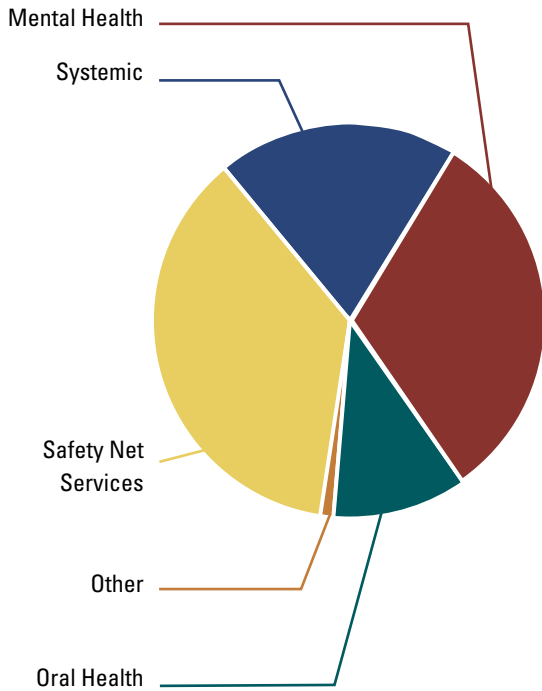
	2009	2008
Contributions	10,000	25,000
Investment income (loss), net	22,005,071	(39,372,247)
<b>Total revenue, gains and other support</b>	<b>22,015,071</b>	<b>(39,347,247)</b>

### Expenses

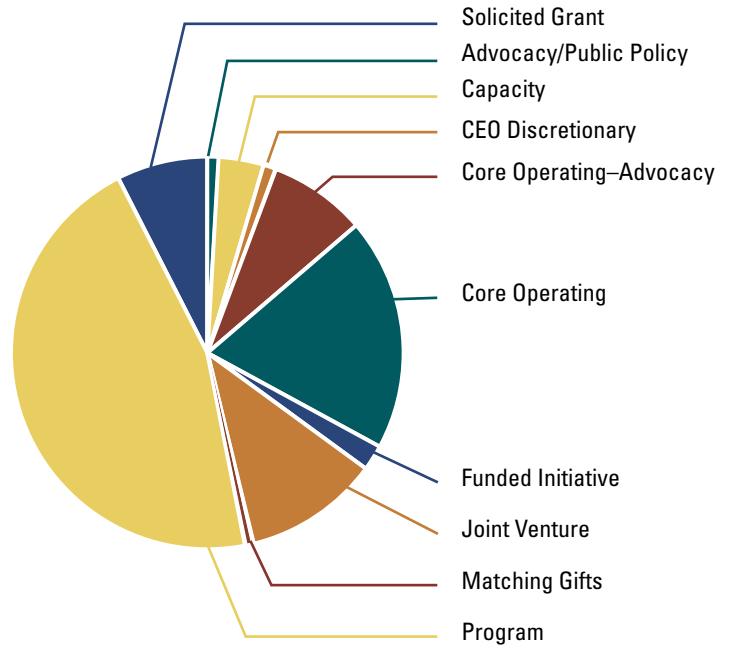
Grants and program expenses	5,717,482	6,224,942
Operating expenses	654,808	557,801
<b>Total grants and operating expenses</b>	<b>6,372,290</b>	<b>6,782,743</b>
Change in Net Assets	15,642,781	(46,129,990)
Net Assets, Beginning of Year	93,457,708	139,587,698
<b>Net Assets, End of Year</b>	<b>109,100,489</b>	<b>93,457,708</b>

# Grants Awarded

## By Funding Priority



## By Category



## Funding Priority

	Amount	Percentage	Grants
Mental Health	\$1,695,514	34.1%	23
Oral Health	\$643,817	12.95%	11
Other	\$16,435	0.33%	14
Safety Net Services	\$1,500,698	30.19%	24
Systemic	\$1,115,019	22.43%	26
<b>Total</b>	<b>\$4,971,483</b>	<b>100.00%</b>	<b>98</b>

## Type of Support

	Amount	Percentage	Grants
Advocacy/Public Policy	\$46,580	0.94%	8
Capacity	\$188,169	3.78%	9
CEO Discretionary	\$44,000	0.89%	10
Core Operating-Advocacy	\$400,000	8.05%	4
Core Operating	\$962,332	19.36%	11
Funded Initiative	\$100,000	2.01%	1
Joint Venture	\$550,000	11.06%	5
Matching Gifts	\$3,935	0.08%	12
Program	\$2,302,051	46.31%	34
Solicited Grant	\$374,416	7.53%	4
<b>Total</b>	<b>\$4,971,483</b>	<b>100.00%</b>	<b>98</b>

# Grant Recipients

Following are grants awarded in 2009 with grant terms beginning in July 2009 and January 2010.

## Mental Health Grants

Organization	Project Description	Amount	Category
Benilde Hall	Expand mental health services for 90 men enrolled in a transitional housing program by contracting for psychiatric services including diagnosis, treatment and medication management.	\$41,000	Program
The Children's Place	Provide individual therapeutic mental health services for 480 children in the organization's day treatment and outpatient programs.	\$72,379	Program
Comprehensive Mental Health Services, Inc.	Provide psychiatric stabilization and mental health therapy for 150 youth ages 17 to 21 who are enrolled in an alternative school or are clients of CMHS's youth services division.	\$73,527	Program
Crittenton Children's Center	Expand mental health services currently provided in 14 Head Start sites in Wyandotte County, increasing therapy hours in response to a 54% increase in children referred for therapy.	\$52,210	Program
Crittenton Children's Center	Matching dollars pending the award of a Robert Wood Johnson Foundation Local Funding Partnerships grant to expand the Head Start-Trauma Smart project, which provides on-site mental health therapy for 1,000 children in Head Start centers and training for all Head Start staff in the use of a framework for working with children who have experienced complex trauma.	\$250,000	Joint Venture
DeLaSalle Education Center	Continue existing program to provide on-site mental health services to 65 low income, underserved students in an alternative school setting.	\$76,006	Program
Hope House, Inc.	Continue to provide therapeutic mental health services to 75 children and 150 women experiencing domestic violence by funding three child/family therapists.	\$90,994	Program
Kansas City Free Health Clinic	Contract with a psychiatric nurse practitioner to perform psychiatric evaluations and provide medication management, stabilization and monitoring for 125 patients.	\$32,360	Program
KU Endowment on behalf of KU School of Social Welfare	Continue a program that facilitates access to mental health services for 150 students at Rosedale Middle School and expand the project to Argentine Middle School, including training for teachers in the development of a trauma-informed culture.	\$80,145	Program
KVC Behavioral HealthCare, Inc.	Engage a consultant to enhance the functionality of the organization's web site, including being able to manage audio/video content, adoption profiles and photos, event registration and donations in-house.	\$30,000	Capacity
Mattie Rhodes Center	Provide mental health services to 150 low income, uninsured and underinsured Spanish-speaking children and adults in the urban core of Kansas City, Kansas through partnerships with Argentine Middle School, Rosedale Middle School, and Silver City Health Center.	\$83,643	Program
National Alliance on Mental Illness of Greater Kansas City	Expand the current care coordination project to connect an additional 100 consumers and families to appropriate mental health services in Cass County and Kansas City (outside Jackson County).	\$62,910	Program
Niles Home for Children	Purchase a new security system to replace a system damaged by a lightning strike.	\$20,120	Capacity
Niles Home for Children	Provide on-site psychiatric services, including treatment and medication management, for 150 six- to 17-year-old youth at the organization's residential treatment facility and K-12 students attending the on-site alternative school.	\$45,760	Program
Operation Breakthrough, Inc.	Increase the organization's capacity to provide mental health therapy for 100 children by adding a therapist to allow the lead therapist to spend more time supervising and building partnerships to serve children and their parents/guardians.	\$54,134	Program
ReDiscover	Expand current transitional living program to provide mental health therapy and transition-to-independence support for 75 youth ages 17 to 25.	\$68,460	Program
ReDiscover	Core operating support to strengthen agency's ability to deliver mental health care services by hiring clinical management staff.	\$100,000	Core Operating
reStart, Inc.	Hire three additional therapists to provide trauma-focused mental health therapy for 135 homeless adults and children in single adult transitional, family transitional, and permanent housing programs.	\$110,625	Program
Safehome, Inc.	Provide on-site mental health services for residents in a domestic violence shelter, contracting for psychiatric and bilingual therapy services for up to 200 clients.	\$90,176	Program
Sheffield Place	Provide evidence-based therapeutic interventions, including individual and family therapy, to stabilize the effects of trauma for up to 45 homeless children.	\$44,550	Program

# Grant Recipients - continued

## Mental Health Grants - continued

Organization	Project Description	Amount	Category
Southeast Kansas Mental Health Center	Pilot in-home mental health therapy to 100 seniors in Allen County through a partnership with the Area Agency on Aging.	\$68,992	Program
Synergy Services, Inc.	Provide residential therapeutic mental health services and case management to 100 children ages birth to 12 years old who have been victims of abuse, neglect and household disruption.	\$80,423	Program
Tri-County Mental Health Services, Inc.	Provide psychiatric services including evaluation, medication checks, and nursing support to 150 consumers.	\$67,100	Program
<b>Total Mental Health Grants</b>		<b>\$1,695,514</b>	

## Oral Health Grants

Cabot Westside Health Center	Continue existing program to provide dental care to new students and follow-up care for 25 returning students enrolled at Cristo Rey High School. Project expected to serve 340 students.	\$47,710	Program
Cabot Westside Health Center	Consultation to improve the workflow of the organization's dental clinic.	\$29,575	Capacity
Children's Dental Health Project, Inc.	Support Show Me Healthy Teeth!: The Role of Dental Sealants Summit in Missouri.	\$4,000	Solicited Grant
Communities in Schools of KCK / Wyandotte County	Continue a dental fund to pay for immediate treatment for 80 students with severe oral decay and pain who are ineligible for Medicaid/Healthwave.	\$40,000	Program
Community Health Center of Southeast Kansas, Inc.	Support staff costs for dental clinic in Allen County, co-located with a primary care clinic. Clinic expects to serve 2,000 patients during the grant term.	\$95,590	Program
Health Partnership Clinic of Johnson County	Continuation of dental care for 1,000 patients. Dental clinic is co-located with a primary care clinic whose patients are uninsured.	\$41,778	Program
Kansas City Free Health Clinic	Provide diagnostic, restorative, emergency, and preventive oral health care for 900 patients seen in the clinic's general medicine and HIV primary care programs.	\$71,666	Program
Roy J. Rinehart Foundation	Study of hospital ED data regarding dental-related complaints.	\$3,000	CEO Discretionary
Score 1 for Health	Provide health screenings for 12,500 children, referrals for medical and dental care, and a fund to cover dental treatment for children with financial need.	\$99,000	Program
StandUp Blue Springs	Hire a dental advocate who will enroll eligible children and arrange for the provision of donated non-emergency and emergency dental care for approximately 250 children.	\$70,840	Program
University of Missouri-Kansas City	As part of Project Ready Smile, hire and supervise two hygienists to conduct screenings in 20 early education centers, apply fluoride varnish and refer children who need dental treatment.	\$140,658	Solicited Grant
<b>Total Oral Health Grants</b>		<b>\$643,817</b>	

## Safety Net Grants

Organization Name	Project Description	Amount	Category
Duchesne Clinic	Renewal of core operating support to provide primary health care services, specialist referral management, and medical translation services to 1,500 poor and uninsured residents in Wyandotte County, Kansas.	\$100,000	Core Operating
Duchesne Clinic	Engage a fundraising consultant to assist in creating and implementing a development plan to train board and staff, expand current donor base and increase gifts from corporate and individual donors.	\$15,600	Capacity
Health Care Foundation of Greater Kansas City	Support Phase II of a human papillomavirus (HPV) vaccine initiative to increase vaccine series completion rates and vaccination among "hard-to-reach" minority populations; explore advocacy and public policy opportunities; and support evaluation of the initiative.	\$100,000	Funded Initiative
Health Partnership Clinic of Johnson County	Renewal of core operating support to provide primary medical care to 4,090 uninsured residents in Johnson County at two clinic sites, one in Overland Park and one in Olathe.	\$100,000	Core Operating
Heart To Heart International, Inc.	Pilot a Kansas City Diabetes Partnership Initiative which will provide diabetes diagnosis and treatment resources to at least six Kansas City area safety net clinics.	\$93,320	Program
Kansas City Free Health Clinic	Renewal of core operating support to provide primary medical care, with a focus on patients with chronic diseases. Clinic anticipates serving 5,350 patients during the grant term.	\$100,000	Core Operating
Kansas City Kansas School Foundation For Excellence	Develop a One Stop Shop for health screening and immunizations for students in USD 500 to reduce the number of students removed from schools for not meeting state health requirements.	\$3,000	CEO Discretionary
KU Endowment on behalf of Jaydoc Free Clinic	Core operating support to provide primary medical care to 1,400 patients in a free clinic managed and operated by medical students from the University of Kansas School of Medicine.	\$100,000	Core Operating
KU Endowment on behalf of Silver City Health Center	Renewal of core operating support for a nurse-led safety net clinic located in Wyandotte County to provide primary care, health education, and health prevention services to 2,000 poor, uninsured and underinsured patients.	\$100,000	Core Operating
KU Endowment on behalf of Silver City Health Center	Install pull-down window and door locks to secure clinic's medical records area.	\$5,200	Capacity
Medical Society of Johnson & Wyandotte Counties Foundation, Inc.	Provide a specialty, primary and dental care referral network which expects to connect 660 patients to free care valued at more than \$2 million.	\$53,190	Program
MetroCARE of Greater Kansas City	Provide a referral network designed to connect 500 low-income, uninsured residents of the Greater Kansas City, Missouri area to donated specialty medical care.	\$33,200	Program
ReDiscover	Hire an advanced practice nurse to screen 500 ReDiscover clients for chronic disease, provide medical treatment, facilitate access to medical care, manage chronic illnesses and treat individuals for physical ailments.	\$76,620	Program
reStart, Inc.	Enhance and update the organization's current security system by adding six internal cameras, an external camera, a surveillance monitoring system and access cards for entry.	\$10,598	Capacity
Riverview Health Services, Inc.	Renewal of core operating support for parish nurse program that provides diabetes education and management and physician-authorized treatment for acute needs to 3,800 patients.	\$100,000	Core Operating
Samuel U. Rodgers Health Center, Inc.	Core operating support for a federally qualified health center that serves 20,000 patients each year.	\$100,000	Core Operating
Samuel U. Rodgers Health Center, Inc.	Improve timely access to women's health services for an additional 650 patients by hiring one FTE obstetrician/gynecologist, purchasing equipment and supplies, and providing medication subsidies and staff training.	\$123,750	Program
Synergy Services, Inc.	Provide medical care at a youth resiliency center for 712 homeless, runaway, at-risk uninsured and underinsured adolescent youth through a partnership with Children's Mercy Teen Clinic.	\$33,000	Program
TLC for Children and Families, Inc.	Expand current program to provide primary care services for 212 children residing at TLC's Psychiatric Residential Treatment Facility.	\$43,812	Program
Truman Heartland Community Foundation on behalf of Jackson County Free Health Clinic	Core operating support for primary medical care clinic that serves 400 uninsured, adult patients a year.	\$31,000	Core Operating

# Grant Recipients - continued

## Safety Net Grants - continued

Organization Name	Project Description	Amount	Category
Turner House Children's Clinic	Renewal of core operating support for pediatric clinic that provided urgent care and/or well child visits to 3,400 children.	\$100,000	Core Operating
Turner House Children's Clinic	Engage consultants to build the clinic's administrative, human resources and operations capacity, and strengthen the clinic's brand identity.	\$29,929	Capacity
University of Missouri-Kansas City	Renewal of core operating support for medical student-run clinic for 300 homeless adults.	\$31,332	Core Operating
Westport Cooperative Services, Inc.	Purchase new computer, phone and software systems, and pay for moving expenses and office furnishings for a larger office space.	\$17,147	Capacity
<b>Total Safety Net Grants</b>		<b>\$1,500,698</b>	

## Systemic Grants - to improve health care access and quality at the systems level

Communities Creating Opportunity	Support Faith and Families Summit on the Capitol.	\$2,750	Advocacy/ Public Policy
Communities Creating Opportunity	Implement a comprehensive health care advocacy project for Kansas families in the faith-based community.	\$10,000	Advocacy/ Public Policy
Communities Creating Opportunity	Mobilize and train a core group of Wyandotte and Johnson County faith leaders to enable them to influence health care policy in Kansas.	\$83,181	Program
Community Health Council of Wyandotte County	Provide technical assistance to explore expanded FQHC model for Wyandotte County.	\$5,000	CEO Discretionary
Community Health Council of Wyandotte County	Provide technical assistance to continue to develop an effective FQHC operational model in Wyandotte County.	\$5,000	CEO Discretionary
Institute for International Medicine	Support 2009 Cross Cultural Competency in Healthcare Symposium.	\$7,000	CEO Discretionary
Kansas Association for the Medically Underserved	Support annual Primary Care Conference.	\$5,000	CEO Discretionary
Kansas Department of Health & Environment	Conduct planning and fundraising efforts preliminary to establishing a statewide health information exchange in Kansas.	\$30,000	Joint Venture
Kansas Health Consumer Coalition, Inc.	Core operating support for statewide health care advocacy organization focused on consumer engagement and mobilization.	\$100,000	Core Operating - Advocacy
Kansas Health Consumer Coalition, Inc.	Improve advocacy capacity by increasing social networking initiatives to engage consumers, and purchasing software and camera equipment to collect consumer stories.	\$8,950	Advocacy/ Public Policy
Kansas Health Institute	Engage consultants to facilitate planning process to prepare child trauma grant proposal for national funder.	\$30,000	Solicited Grant
Mid-America Regional Council	Increase access to primary medical care by adding evening and weekend hours at five safety net clinics.	\$200,000	Joint Venture
Mid-America Regional Council Community Services Corporation	Technical assistance to help Kansas City Coalition for CHIP Enrollment apply for federal funding to improve child enrollment in state-funded health insurance programs.	\$2,500	CEO Discretionary
Mid-America Regional Council Community Services Corporation	Support contract expense for legal services in support of Kansas City Bistate Health Information Exchange.	\$30,000	Capacity
The Missouri Budget Project	Purchase software, public news service membership, and enhanced report template to increase capacity to engage the public.	\$9,518	Advocacy/ Public Policy

## Systemic Grants - continued

Organization Name	Project Description	Amount	Category
Missouri Coalition For Primary Health Care dba Missouri Primary Care Association	Core operating support to allow primary care association to expand the quality improvement/risk management efforts of its member clinics.	\$100,000	Core Operating - Advocacy
Missouri Coalition For Primary Health Care dba Missouri Primary Care Association	Build a culture of advocacy within the primary care association through a staff position and purchase of online grassroots network system.	\$1,000	Advocacy/ Public Policy
Oral Health Kansas, Inc.	Renewal of core operating support for statewide oral health advocacy organization with a record of coalition-building and public policy activity.	\$100,000	Core Operating - Advocacy
Oral Health Kansas, Inc.	Support the continuation of the Dental Champions Leadership Program.	\$20,000	Joint Venture
Oral Health Kansas, Inc.	Convening to discuss alternative oral health work force models.	\$1,000	CEO Discretionary
Oral Health Kansas, Inc.	Increase organization's advocacy capacity by upgrading technology, including equipment purchase, a re-designed web site and training to enable staff to maintain web site in-house.	\$7,825	Advocacy/ Public Policy
Qualis Health	Provide assessment, consultation and technical assistance to support up to eight safety net clinics' efforts to become medical homes for patients who seek care in those clinics.	\$199,758	Solicited Grant
Thrive Allen County, Inc.	Conduct a public education campaign in support of a community water fluoridation referendum in Humboldt, Kansas.	\$4,864	Advocacy/ Public Policy
Thrive Allen County, Inc.	Site visit to Allen County to discuss community health concerns.	\$1,673	Advocacy/ Public Policy
Thrive Allen County, Inc.	Core operating support for planning organization working to improve health conditions on a countywide level.	\$100,000	Core Operating - Advocacy
United Way of Greater Kansas City	Collaborative response by area funders to the economic downturn, making program support grants to organizations that provide community-based basic/emergency services such as food, shelter, utilities, and/or basic health services.	\$50,000	Joint Venture
<b>Total Systemic Grants</b>		<b>\$1,115,019</b>	

## Other Grants

Employee Matching Gifts	Employee matching gifts to eligible organizations.	\$3,935	Matching Gifts
Greater Kansas City Community Foundation	Establish Donna Talkington Memorial Fund in honor of former REACH Foundation Board member.	\$2,500	CEO Discretionary
Nonprofit Connect: Network. Learn. Grow.	Honoree Sponsor - Nonprofit Professional of the Year Award Category.	\$10,000	CEO Discretionary
<b>Total Other Grants</b>		<b>\$16,435</b>	

**Total Grants Awarded in 2009**

**\$4,971,483**

Following are grants awarded in fall 2008  
with grant terms beginning January 2009.

## Mental Health Grants

Organization Name	Project Description	Amount	Category
Hope House, Inc.	Expand therapeutic mental health services for 127 children and 129 families at both the Independence and Lee's Summit campuses.	\$125,000	Program
KVC Behavioral HealthCare, Inc.	Train clinicians and pilot Trauma Systems Therapy in a 16-youth adolescent unit in the organization's psychiatric residential treatment facility.	\$100,500	Program
Rose Brooks Center, Inc.	Continue mental health therapy for more than 200 children in the organization's shelter and in school settings.	\$97,974	Program
Sheffield Place	Expand the children's clinical services program, providing family therapy for 30 mothers and their children and implementing the use of an evidence-based therapeutic modality for 51 children.	\$65,164	Program
Unified Government of WY County/Kansas City, KS	Provide targeted case management to facilitate mental health referrals for 542 youth in the Juvenile Intake and Assessment Center or the Juvenile Detention Center.	\$38,000	Program
Westport Cooperative Services, Inc.	Expand in-home mental health therapy and Medicare assistance for 1,118 homebound seniors and disabled persons.	\$54,882	Program
<b>Total Mental Health Grants</b>		<b>\$481,520</b>	

## Oral Health Grants

Cabot Westside Health Center	Expand oral health project at Alta Vista High School by adding services for 300 students at Cristo Rey High School.	\$64,281	Program
Community Health Center of Southeast Kansas, Inc.	Support staff costs for new dental clinic in Allen County, co-located with a primary care clinic. Clinic expects to serve 1,200 patients during the grant term.	\$125,000	Program
Kansas City Free Health Clinic	Provide emergency dental services to 1,000 indigent and underserved adults.	\$124,999	Program
Sheffield Place	Provide dental care for 270 children and 250 pregnant women who are low income and uninsured.	\$113,636	Program
University of Missouri-Kansas City	Continue on-site preventive oral care, teledentistry and restorative services in local dentists offices for 1,254 children in Title I Olathe elementary schools.	\$103,252	Program
<b>Total Oral Health Grants</b>		<b>\$531,168</b>	

## Safety Net Grants

Kansas City Free Health Clinic	Renew core operating support for safety net clinic that serves 6,000 uninsured individuals each year.	\$100,000	Core Operating
Medical Society of Johnson & Wyandotte Counties Foundation, Inc.	Support specialty, primary and dental care referral network which expects to connect 946 patients to free care valued at more than \$2 million.	\$82,240	Program
ReDiscover	Hire a nurse to screen for chronic disease and facilitate access to health care services for 350 clients.	\$65,670	Program
Riverview Health Services, Inc.	Hire an additional part-time advanced practice nurse for the organization's diabetes management program.	\$100,000	Program
Swope Health Services	Core operating support for clinic that provides primary medical care services to more than 6,000 poor and underserved residents of Wyandotte County.	\$100,000	Core Operating
Unified School District #258 - Humboldt	Provide basic health services to 744 students by hiring a school nurse to provide services in both the USD 258 and USD 256 school districts in Allen County.	\$52,000	Program
<b>Total Safety Net Grants</b>		<b>\$499,910</b>	

## Systemic Grants

Kansas Association for the Medically Underserved	Renew core operating support for statewide primary care advocacy organization whose 41 member clinic sites served nearly 170,000 patients in 2009.	\$100,000	Core Operating
<b>Total Systemic Grants</b>		<b>\$100,000</b>	

**Total 2009 Cycle—A Grants Awarded**

**\$1,612,598**



# Leadership

## Board of Directors

Thomas Robinett, Jr., <i>Chair</i>	Brenda Bohaty, D.D.S.
Frank Friedman, <i>Vice Chair</i>	William L. Bruning
Scott Glasrud, <i>Treasurer/Finance Committee Chair</i>	Zeny Bustillo-Schmidt
Linda Clarkson, <i>Secretary</i>	Heidi Cashman
Stanley Brand, M.D., <i>Grants Committee Chair</i>	Pam Chapin
Timothy Michel, <i>At-Large Member</i>	Kenneth Davis
Janie Schumaker, <i>At-Large Member</i>	Joshua Freeman, M.D.
Brenda Sharpe, <i>President and CEO</i>	Karen Gilpin
	Jack Holland
	Anita Metoyer
	Sherry Payne
	Robert Regnier
	Glen Singer, M.D.



Seated from left: Scott Glasrud, Karen Gilpin, Zeny Bustillo-Schmidt, Heidi Cashman, Thomas Robinett, Jr.  
 Standing from left: Timothy Michel, Glen Singer, Anita Metoyer, Stanley Brand, Pam Chapin, Linda Clarkson, William Bruning, Joshua Freeman, Kenneth Davis, Brenda Bohaty, Janie Schumaker, Brenda Sharpe

## Community Advisory Committee

Evie Hagerman, <i>Chair</i>	Dana Abraham
Michael Belzer, <i>Vice Chair</i>	Patricia Caruthers
Judy Works, <i>Secretary</i>	Evie Curtis
Brenda Sharpe, <i>President and CEO</i>	Kenneth Davis
	Jeffery R. Dysart
	Michelle Haley, M.D.
	Katherine Idleburg
	Andrew Klocke
	Nancy Maier
	Christie McReynolds
	John David Rios
	William "Bill" Roy, Jr.
	Steve Scherer, M.D.
	Brad Stratton



Seated from left: Michael Belzer, Judy Works, Nancy Maier, Evie Hagerman  
 Standing from left: J.D. Rios, Jeffery R. Dysart, Brenda Sharpe, Brad Stratton, Patricia Caruthers, Andrew Klocke, Steve Scherer, Christie McReynolds, Dana Abraham, Michelle Haley

## Foundation Staff

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Brenda Sharpe, *President and CEO*

Carla Gibson, *Senior Program Officer*

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Becky Benak, *Grants and Operations Manager*

Pattie Mansur, *Communications Director*

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Dawn Downes, *Program Officer and Project Director, Project Ready Smile*

Karen Moore, *Administrative Assistant*

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Jo Yun, *Vice President of Finance and Operations/Chief Financial Officer*

Teresa Schwab, *Public Policy Director*

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Betsy Topper, *Vice President of Programs*

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Seated from left: Jo Yun, Karen Moore, Dawn Downes, Brenda Sharpe

Standing from left: Carla Gibson, Teresa Schwab, Becky Benak, Betsy Topper, Pattie Mansur

## How to Apply

The REACH Foundation offers two competitive grant cycles each year. Eligible nonprofit organizations may apply for funding in the oral health, mental health and safety net services priority areas. In addition, nonprofit organizations can apply for Capacity Grants and Discretionary Grants throughout the year. Information is available at [www.reachhealth.org](http://www.reachhealth.org).



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