



REACH

Healthcare Foundation

2008 Annual Report

Investing in Solutions to Expand Access to Health Care



Jamiela Turner and Bernard Batie, a deacon at Olivet Church, share their experiences participating in advocacy activities coordinated by CCO. Turner went to Jefferson City, Missouri, during the 2008 legislative session with other Kansas City metro area faith community members to ask state lawmakers to expand SCHIP and Medicaid eligibility, particularly for children. Batie met with congressional leaders in Washington, D.C., to urge them to move forward on health reform.

Members of Olivet Institutional Baptist Church in Kansas City, Kansas, share what they have learned about how to be effective advocates for affordable health services for the people who live in their high-poverty community. The REACH Foundation awarded a \$30,000 Capacity Grant to Communities Creating Opportunity (CCO), leaders in congregation-based community organizing, to train clergy and their congregations' faith leaders in Wyandotte and Johnson counties in Kansas in grassroots community organizing. To launch the project, CCO staff met with 100 individuals from 45 faith institutions and held six large-group gatherings to walk through the components of congregation-based organizing. Olivet is one of 15 faith groups that was ready to begin training for their members and conduct outreach in the church and the surrounding neighborhood.



Equal access. It's within reach.

Our Mission

Inform and educate the public and facilitate access to quality healthcare for poor and underserved people.

Our Vision

All poor and underserved people in our community will have quality healthcare.

Our History

The REACH Healthcare Foundation was established in 2003 with proceeds from the sale of Health Midwest, a regional nonprofit hospital and health care organization. The Foundation was approved as a 501(c)(3) charitable organization in May 2004 and the following month received nearly \$100 million in initial assets. The Foundation later received an additional \$10 million in assets.

The Foundation was established for the **purpose of addressing the health and health care needs of medically indigent and medically underserved residents** in the communities formerly served by

Health Midwest. The Foundation awarded its first grants in June 2005 to nonprofit organizations serving Allen, Johnson and Wyandotte counties in Kansas. In October 2005, the Board of Directors added Cass, Jackson and Lafayette counties in Missouri, and Kansas City, Missouri, to its service area in keeping with the spirit of the original settlement agreement.

Since 2005, the REACH Foundation has completed seven grant award cycles and provided additional program support, investing \$16.8 million in efforts to improve access to health care for poor and medically underserved individuals. Grant making is focused in three areas – safety-net health services, oral health and mental health. In addition, the Foundation has funded initiatives in the areas of children's oral health, the nursing workforce, medical home model, the human papillomavirus vaccine (HPV), health care reform and a bi-state health media fellowship program.

The REACH Healthcare Foundation is a nonprofit charitable organization dedicated to improving access to health care for poor and medically underserved children and adults through financial support of effective programs.

On the Cover Licensed clinical social worker Susan Pinné asks children in a Head Start classroom in Kansas City, Kansas, to describe the emotions and expressions they see depicted in a children's book. Pinné makes regular rotations at Bryant Educational Center to conduct observations of children and staff, and provide therapy for children who have experienced trauma. The work is part of the Head Start Resiliency Project developed by Crittenton Children's Center. Read more on pages 8 and 9.



2008 was a year most people will not soon forget.

Our country entered into the most serious financial crisis it had experienced in many decades. Almost every sector, including philanthropy, was shaken by the economic downturn. As was the case at most foundations, the economic crisis prompted the REACH Foundation's Board of Directors and staff to take a careful look at our investment and spending policies and grant making interests to determine how we should respond.

Our first priority of 2008 was to fulfill our obligations to the nonprofit organizations we support.

The REACH Foundation relies on the efforts of dozens of nonprofit organizations across the region to help us achieve our vision and purpose – that is, to ensure all poor and underserved people in our community have access to quality health care. It was already a challenge to meet the health care needs of this region's poor and uninsured populations. As the year unfolded, many nonprofit organizations experienced greater changes in the number and composition of their patient populations as job, income and health coverage losses pushed more people to the nonprofit sector to find relief.

The Board of the REACH Foundation understood that people's urgent needs couldn't wait for our Foundation's assets to recover to their former levels. We met all of our grant commitments in 2008 with some administrative belt-tightening and stayed the course on our grant cycles and funding priorities.

We took advantage of opportunities to leverage our financial resources. For example, the REACH Foundation contributed \$250,000 to a statewide fund for expanding dental services in underserved areas of Kansas. The fund helped establish satellite dental

clinics in several parts of the state, including Allen County, Kansas, which is part of our service area. We also contributed matching funds for a Robert Wood Johnson Foundation grant to help the Visiting Nurse Association expand its Citizen Assist Program in Jackson County, Missouri, into neighboring Johnson and Wyandotte counties in Kansas. As we look to 2009, we'll explore other similar opportunities to leverage our limited resources.

The REACH Foundation also hired a Director of Public Policy to advise the Foundation on public policy opportunities that might improve health care for underserved populations. Public policy will become an increasingly important arena for Foundation involvement because of the potential to accomplish substantial, long-term change in health care. Our public policy platform is still in development, but it reflects our focus on oral health, mental health and safety net services, and our interest in early intervention, integration of services, and providing patient-centered health care. We expect to allocate new resources in 2009 for program support and technical assistance for organizations seeking to improve their advocacy efforts.

Ultimately, we hope this annual report gives you an appreciation for the multitude of organizations that are working to reduce barriers to care and transform the way that health care is delivered.



Thomas A. Robinett, Jr.

Thomas A. Robinett, Jr.
Chairman



Brenda R. Sharpe

Brenda R. Sharpe
President & CEO



Miles of Smiles



Dental hygiene student Natalie Woodford says that the Miles of Smiles program has given her greater understanding of the wide spectrum of knowledge of oral hygiene among the children she has seen. She notes that some of the children – even those in the upper elementary grades – have never sat in a dental chair nor had a dental exam before.

Miles of Smiles is a pilot program developed by dental hygiene faculty at the University of Missouri-Kansas City School of Dentistry.

Dental hygiene students Natalie and Jenny move around racks of basketballs, jump ropes and hula hoops to arrange the portable dental equipment they use to conduct oral screenings of children at Havencroft Elementary School in Olathe, Kansas. These students are participating in “Miles of Smiles,” a pilot teledentistry program developed by dental hygiene

faculty at the University of Missouri-Kansas City School of Dentistry. The students, both in their final year, signed up to gain first-hand experience delivering oral health services in an alternative environment and to children at risk of not receiving preventive dental care.

The dental hygiene students conduct cleanings, take X-rays and intraoral photographs, apply fluoride varnish and sealants, and talk with their patients about eating habits and how to take care of their teeth. The on-site computer equipment allows them to create electronic patient health records and transmit X-rays and other information to dentists who agree to provide additional assessment and treatment. The care is supervised by an assistant clinical professor in UMKC’s Division of Dental Hygiene.

The project seeks to reduce untreated tooth decay in primary and permanent teeth and identify and refer children with decay to dentists who volunteer to provide services. A grant from the REACH Foundation funded the program staff, portable equipment, medical supplies and other direct costs.

The project involved 28 dental hygiene students over two semesters and served 350 children in four Title I elementary schools.

Oral Health Funding

Oral health emerged as a priority area early in the life of the REACH Foundation. Analysis of regional health needs placed oral health in the top three critical needs for children and adults. The challenges are well-documented: More than 30 percent of children in the Foundation's six-county service area have untreated tooth decay; fewer than 1 in 7 have had dental sealants. Safety net clinics that provide oral health services have long waiting periods for appointments. State oral health offices have reported that dental services aren't readily available for uninsured and Medicaid patients.

Since 2005, the Foundation has invested in emergency dental services, oral health screening programs, school-based oral health initiatives, oral health education and referral projects, and programs that aim to ensure low-income pregnant women receive oral health care during their pregnancies. The Foundation has put additional emphasis on programs that integrate oral health services into primary medical care; link children to a dental home; and reduce barriers faced by certain patient populations, including senior citizens and developmentally disabled youth and adults.

The Miles of Smiles program profiled here is one example of a project that takes preventive oral health services directly to low-income students at four Title I Olathe, Kansas, elementary schools.

For every child who lacks health insurance, as many as three are estimated to lack coverage for dental care. – Oral Health America

a *Hayley Ferris, Assistant Clinical Professor of Dental Hygiene and Miles of Smiles project director, supervises as dental hygiene student Natalie Woodford gets Hannah, a sixth-grade student at Havencroft Elementary School, ready for an X-ray. At this school, the portable equipment is set up inside the gym teacher's office.*

b *During the project year, 63 percent of the children screened were referred for dental care.*



a



b



Susan Pinné, a licensed clinical social worker, asks children in the Head Start classroom to demonstrate various emotions.

Crittenton Children's Center therapists working with children in Kansas City, Kansas, Head Start centers were struck by the trauma and violence that permeated many of the children's daily lives.

Over a period of months, the therapists attended several funerals of family members connected to some of the Head Start children. In addition, many of the program's children were experiencing complex trauma, including domestic and neighborhood violence, homelessness and other traumas that one therapist described as "almost unbelievable" rates.

In an effort to respond to the trauma endemic in the community, Crittenton Children's Center applied for a program grant from the REACH Foundation to develop the Head Start Resiliency Project – an organized effort to educate staff at 14 Head Start programs in Wyandotte County, Kansas, about the signs and impact of trauma in young children, and to expand mental health services for children needing therapy. Crittenton staff trained more than 100 teachers, administrators and family advocates in Attachment, Self-Regulation and Competency (ARC), a framework for working with children exposed to complex trauma. ARC addresses how caregivers respond to and help children manage their emotional responses to situations.

A licensed clinical social worker and social work interns from the University of Kansas also provided weekly, on-site mental health therapy using Trauma Focused Cognitive Behavioral Therapy, an evidence-based approach that helps children problem-solve in situations that trigger feelings of anger or distress.

The ARC training resulted in a dramatic increase in referrals for mental health services – 84 children were referred for therapy in 2008, compared with 49 referrals in the prior year. Teachers and center directors have noted the improvements in the children's behavior, and have observed more positive, supportive interactions between staff and children.

The ARC training helped Head Start staff address post-traumatic stress in their own lives and the lives of Head Start children.

Mental Health Funding

One of five children and adolescents ages 9 to 17 experience symptoms of mental illness or distress in any given year. Yet, according to the U.S. Centers for Disease Control, fewer than 20 percent who need mental health services will receive it. Behavioral health care is underfunded, fragmented and not readily integrated with primary health care services. Mental disorders that go untreated in children can lead to multiple and costly health and social problems, including developmental delays, poor performance in school, violence, family dysfunction and substance abuse. These problems can continue into adulthood.

The REACH Foundation's grant making in mental health encompasses programs targeted at poor and underserved individuals, with a particular focus on the needs of children and young adults. Among the programs funded in 2008 are projects such as the Head Start Resiliency Project, a focused effort to address the effects of trauma on very young children. The Foundation also supported programs that provide culturally appropriate services for Spanish-speaking children and adults; mental health services for homeless children and their mothers; and school-based mental health services and referral systems that link children and youth to community-based mental health services.

The National Alliance on Mental Health notes that one in four adults and one in 10 children experience a serious mental or emotional disorder in a given year.

a *Molly Berthold, a University of Kansas School of Social Work student, has been making supervised weekly rotations at Bryant Educational Center. Berthold works with children to help them recognize triggers for their anger.*

b *Teacher Jamesha Price participated in the training provided by Crittenton to help staff recognize trauma and promote attachment and self-regulation skills in children. Caregivers learn to modulate their own emotional responses to children's behavior and establish consistent responses that enable children to problem-solve when they feel fearful or angry.*

c *Staff at Bryant Educational Center report they see more positive responses in the children since the Crittenton staff has been working on site.*





Turner House Children's Clinic



Nurse practitioner Stephanie Wilson examines Steffi, age 1, who is exhibiting signs of an ear infection. Many of the patients seen on this day arrived early to get a walk-in appointment. Clinic staff members say that more than half of their Monday patients walk in for urgent care.

Turner House Children's Clinic provides health care for some of the community's most medically underserved children.

When Turner House Children's Clinic opens each weekday morning, there are parents and children waiting to enter. The Kansas City, Kansas, children's clinic is a major provider of health care for some of the community's most medically underserved children. Forty-six percent of the clinic's patients are uninsured; the remainder have Medicaid. Approximately 83 percent of patients are Latino, so the front desk staff, medical assistants and nursing staff are all Spanish-speaking.

In 2008, Turner House made significant strides in increasing its capacity to serve children in this low-income community. The clinic was operating out of cramped quarters with not enough patient care and waiting room space. There was a three-week waiting period to be scheduled for well-child appointments so parents would line up in the morning to try to secure a walk-in appointment. Nearly half of the clinic sessions were staffed by volunteer physicians, which not only limited the number of appointment slots but also affected continuity of care. In addition, after-hours clinics were limited and inconsistent, which created challenges for working families.

With community support, in 2008 the clinic nearly doubled its space. Evening and Saturday clinics were added to provide more options for families. A Core Operating Grant from REACH supported the clinic's full-time physician/medical director and other medical staff, and enabled the clinic to contract for a part-time bilingual nurse practitioner. These changes helped Turner House increase the number of appointment slots, better manage patient flow, and improve the continuity and coordination of care. The clinic also introduced an asthma management program to address one of the predominant pediatric health issues in the community.

Turner House provided 7,000 patient visits in 2008, but expects to see that number grow in the coming year.

Safety Net Services

Along with the economy, health care ranked among the top public concerns in 2008. National reports put the number of uninsured Americans at 47 million, but the economic downturn pushed many more into the ranks of the uninsured. A report produced by the Regional Health Care Initiative at the Mid-America Regional Council noted that 450,000 residents of the Greater Kansas City metro area (25% of the area's total population) are either uninsured or on Medicaid. The numbers are worth noting because uninsurance is directly connected with poorer health outcomes for children and adults.

Uninsured and medically underserved residents depend on the region's safety net health clinics, federally qualified health centers, public health departments and other community-based organizations for basic health services. In 2008, the REACH Foundation provided core operating support to several safety net clinics in our six-county service area to deliver primary medical care to more than 20,000 low-income children and adults. Other funded projects included support for a free student-run clinic that serves homeless adults in Kansas City, Missouri; a specialty medical referral network that links safety net patients in Johnson and Wyandotte counties in Kansas with donated specialty care; and a parish nurse program located in a central-city Lutheran church that provides case management, medication assistance and medical care referrals for adults with chronic diseases.

The Foundation's funding in this area focuses on improving access to comprehensive, coordinated, patient-centered primary care and efforts to reduce racial and ethnic health disparities.

a *Juan, age 5, is complaining of a stomach ache and sore throat. The nurse practitioner speaks with his mother in Spanish about his medication and how to support her son's recuperation. Because the clinic's patient population is largely Spanish-speaking, nearly all staff members are bilingual.*

b *In 2008, Turner House served more than 3,000 children.*



2008 Initiatives



To expand the reach and impact of our grant making, the REACH Foundation partners with regional funders and other nonprofit organizations to carry out initiatives in our six-county funding area.

Project Ready Smile, LLC

Children at Heartland Early Childhood Center in Olathe, Kansas, show their smiles after a visit with the dental hygienist. Children are screened twice a year but see the dental hygienists year-round for oral health education activities.

One of the first initiatives we undertook was **Project Ready Smile**, launched in 2006 with financial support from the Health Care Foundation of Greater Kansas City and clinical direction by the University of Missouri-Kansas City School of Dentistry.

Project Ready Smile dental hygienists visit early childhood and Head Start programs that serve low-income children to conduct oral screenings, apply fluoride varnish and refer children with tooth and mouth problems for dental care.

Twenty early childhood sites signed up to participate in 2008, and 40 dentists across our six-county funding area agreed to provide reimbursed care to uninsured children at Medicaid rates. More than 1,200 children were seen in the first year; 224 were referred to a dentist for follow-up care. First year results show the majority of children (91%) had adequate oral hygiene; one third reported having a dental home; and 85 percent reported having insurance, most through Medicaid or state children's health insurance.

Citizen Assist Program

The REACH Foundation and the Health Care Foundation of Greater Kansas City matched a Robert Wood Johnson Foundation grant to help the Visiting Nurse Association (VNA) expand a program that assists distressed individuals who use 9-1-1 for non-emergency needs. The VNA Citizen Assist Program trains 9-1-1 first responders to assess non-emergency situations; VNA then connects those individuals with appropriate health, mental health and human services. The Robert Wood Johnson Foundation grant and matching funds supported expansion of the program into Johnson and Wyandotte counties in Kansas.

Cultural Competency

In 2008, REACH introduced an initiative to increase the understanding and practice of cultural competency in health and human service organizations. A national technical assistance team began work with the Foundation, training the Board and staff and reviewing the Foundation's grants and operating policies. Plans are to convene a stakeholder group of people working in the areas of diversity and cultural competency to develop the initiative and direct technical support to nonprofit organizations beginning in 2009.

Dental Hub

The REACH Foundation and six other regional funders are supporting a statewide effort in Kansas to expand access to dental care in rural areas using a "hub and spoke" model. In 2008, this pooled fund helped establish a satellite clinic ("spoke") in Allen County that is staffed with a full-time dentist and dental hygienist. The clinic provides emergency, restorative, preventive, case management, oral health education and outreach through schools, Head Start and long-term care facilities.

HPV Vaccine Initiative

In 2007, the REACH Foundation joined the Health Care Foundation of Greater Kansas City to make the human papillomavirus vaccine (HPV) available free to more than 5,500 uninsured and underinsured females ages 9 to 26 in the foundations' six-county funding area. In 2008, approximately 5,000 vaccines were administered. Since the start of the project, 6,300 individuals have received at least one dose of the vaccine. A marketing campaign carried out in 2008 focused on increasing vaccination levels among African American and Hispanic teens and young adults.

Medical Home Initiative

In 2008, REACH completed the first phase of an initiative that is working to help safety net clinics adopt essential components of patient-centered care. KU HealthPartners, Inc., completed assessments of four clinics and an initial round of technical assistance. The first phase of work focused on building clinic capacity. The second phase of the initiative in 2009 will expand the number of clinics and focus on implementation of patient-centered care standards.

Midwest Health Journalism Fellows Project

The REACH Foundation has partnered with five health foundations to support a health journalism fellowship program for Kansas and Missouri journalists. To date, the project has sponsored two classes of fellows, with 10 in each class. Print and broadcast journalists participate in a year-long program of training, including briefings with national and regional medical science and health care experts, and health policy makers.

Nurse Shortage Initiative

REACH and the Health Care Foundation of Greater Kansas City have partnered to strengthen the capacity of public nursing schools to retain first-generation and minority nursing students. In 2008, the foundations awarded a second round of grants to five nursing schools to support their retention and cultural competency programs. The foundations also matched a Robert Wood Johnson Foundation grant that established the Bi-State Nursing Innovation Workforce Center housed at the University of Missouri-Kansas City.

Regional Health Care Initiative

REACH is among a group of metro area funders that invested in a three-year project to improve the effectiveness of the region's health care system. The Regional Health Care Initiative at the Mid-America Regional Council (MARC) has convened safety net leaders to explore areas for collaboration. MARC also is staffing a Mental Health Stakeholders group that is looking at service gaps and access issues.

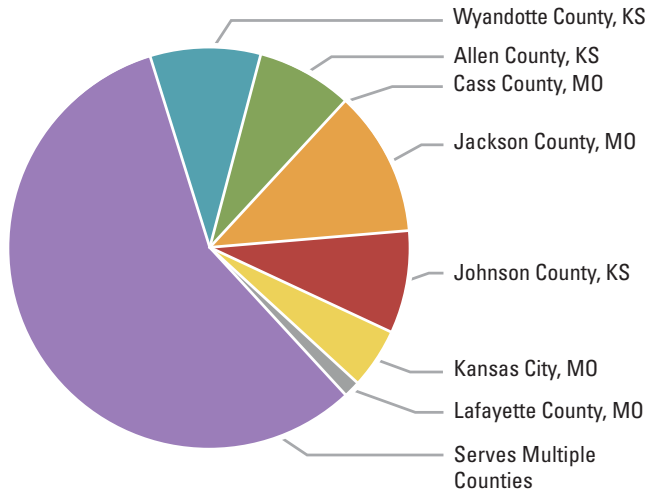
Thrive Allen County

The organizing efforts of community leaders in Allen County, Kansas, resulted in the establishment of Thrive Allen County as a 501(c)(3) organization addressing the health and wellness of residents. In 2008, Thrive hired a director, established an office in Iola and facilitated community discussions on health concerns. Thrive staff produced a health resources report distributed to county residents and met with elected officials to share findings.

2008 Grant Recipients

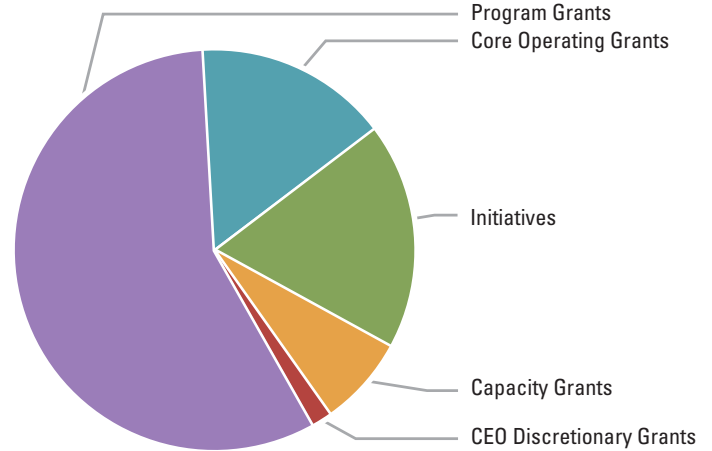
In 2008, the Foundation awarded \$5,121,929 in grants, initiatives and other Foundation support.

Geographic Area



	AMOUNT	PERCENTAGE
Allen County, KS	\$400,003	7.81%
Jackson County, MO	\$596,482	11.65%
Cass County, MO	\$2,650	0.05%
Johnson County, KS	\$427,586	8.35%
Kansas City, MO	\$237,808	4.64%
Lafayette County, MO	\$69,660	1.36%
Wyandotte County, KS	\$459,453	8.97%
Serves Multiple Counties	\$2,928,287	57.17%
Totals	\$5,121,929	100.00%

Grant Categories



	AMOUNT	PERCENTAGE
Capacity Grants	\$365,227	7.13%
CEO Discretionary Grants	\$77,750	1.52%
Program Grants	\$2,938,801	57.38%
Core Operating Grants	\$799,770	15.61%
Initiatives	\$940,381	18.36%
Totals	\$5,121,929	100.00%

Mental Health Grants

ORGANIZATION NAME	PROJECT DESCRIPTION	GRANT AMOUNT
The Children's Place	Expand outpatient diagnostic and therapeutic services for abused, neglected and traumatized children ages three months to seven years and their families.	\$61,903
Crittenton Children's Center	Expand mental health services in 14 Head Start sites in Wyandotte County that serve nearly 900 children by creating a trauma-informed culture in the sites through staff training and therapy.	\$115,104
DeLaSalle Education Center	Fund therapy for up to 75 students at the alternative high school, enhancing the mental health services currently available to the school's 200 students.	\$75,530
The Family Conservancy	Support mental health clinicians who conduct assessments of children exhibiting emotional and/or behavioral problems in early education settings, and make referrals or provide follow-up services.	\$30,000
Hope House, Inc.	Provide victims of domestic violence with health and therapeutic mental health services in an effort to improve their overall physical, mental, and emotional functioning.	\$86,000
KU Endowment on behalf of the School of Social Welfare	Educate families and students at Rosedale Middle School about mental health issues and connect students with mental health issues with qualified mental health providers. The goal is to serve 150 youth during the 2008-2009 academic year.	\$115,045
KVC Behavioral HealthCare, Inc.	Contract with a pediatric neurologist and nurse team to assess, provide recommendations and treatment for 130 children with neurological and behavioral issues in their outpatient clinic.	\$57,200
Mattie Rhodes Center	Provide bilingual mental health services for an additional 150 Latino children and adults on-site in a middle school, a clinic and a church in Kansas City, KS.	\$109,296
National Alliance on Mental Illness of Greater Kansas City	Establish the organization's role as a care coordinator for at least 50 individuals, develop an electronic care management system and increase the organization's capacity to measure and report clinical outcomes.	\$84,000
Niles Home for Children	Provide therapy, case management, parenting education, vocational support and other services for up to 48 youth from the organization's psychiatric residential treatment facility following their discharge.	\$82,800
Pathways Community Behavioral Healthcare, Inc.	Provide on-site mental health therapy in two school districts for 70 students and their families.	\$57,600
ReDiscover	Hire a psychiatrist to improve access to the organization's mental health services, enrolling 250 new clients during the grant term.	\$118,195
reStart, Inc.	Support mental health assessments, specialized counseling and referrals for the organization's clients, and training for reStart staff. The project will provide assessment for 180 adults and 35 youth and therapy for 70 clients.	\$79,640
Truman Medical Center, Inc.	Provide culturally competent mental health services to an estimated 72 youth ages 15 to 19.	\$49,500
Westport Cooperative Services, Inc.	Support a geriatric mental health provider to deliver therapy for 77 home-bound seniors and disabled adults, along with Medicare Part D counseling for more than 800 contacts.	\$65,467
Total Mental Health Grants		\$1,187,280

Oral Health Grants

ORGANIZATION NAME	PROJECT DESCRIPTION	GRANT AMOUNT
Cabot Westside Health Center	Provide preventative, restorative and emergency dental care for 175 students at Alta Vista High School, and provide oral health education to students at the school site.	\$99,463
Communities in Schools of KCK / Wyandotte County	Support treatment and emergency dental care for students with severe oral decay who are uninsured and not covered by Medicaid/Healthwave.	\$50,000
Health Partnership Clinic of Johnson County	Hire a dental coordinator/assistant and two dental assistants to provide oral health care for up to 1,000 uninsured and underserved patients.	\$125,000
Johnson County Health Department	Fund a pilot project providing dental exams, cleanings, fluoride varnish and restorative dental care to 40 elderly adults in long-term care facilities.	\$70,233
Kansas City Free Health Clinic	Deliver dental services for approximately 1,000 patients in the general medicine and HIV primary care programs, refer dental patients for primary medical care and conduct rapid HIV testing as part of routine oral health exams.	\$100,000
Kansas Department of Health & Environment	Train medical professionals in 50 primary care practices to conduct oral health assessments and apply fluoride varnish during well-child visits.	\$42,000
Oral Health Kansas, Inc.	Core operating support for a statewide oral health advocacy organization.	\$99,770
Pan-Educational Institute, dba ArtsTech	Provide oral health education to 3,000 middle school students in the KCMO School District, dental exams for 400 students and schedule second appointments for 200 students.	\$72,000

Oral Health Grants continued on page 16

Oral Health Grants, cont'd.

ORGANIZATION NAME	PROJECT DESCRIPTION	GRANT AMOUNT
SAFE BASE	Organize health fairs in Allen County, Kansas's three school districts, identify children who need dental care and provide vouchers for follow-up care. The project will reach an estimated 1,100 students.	\$120,013
Score 1 for Health	Support an outcomes analyst and establish a dental fund to ensure follow-up for children with oral problems identified during school-based screenings.	\$123,140
Swope Health Services	Provide dental care for 400 low-income and uninsured children and 120 pregnant women in Wyandotte County, KS.	\$125,000
University of Missouri-Kansas City	Replicate a practice model for delivering school-based oral health services, using supervised dental hygiene students to deliver treatment to 200 low-income children at four Title I Olathe elementary schools.	\$124,954
Total Oral Health Grants		\$1,151,573

Safety Net Grants

ORGANIZATION NAME	PROJECT DESCRIPTION	GRANT AMOUNT
Benilde Hall	Engage a nurse educator to provide health education to 120 homeless, chemically dependent males, and ensure uninsured residents have treatment plans and receive support for medical/dental care.	\$42,224
Duchesne Clinic	Core operating support for safety net clinic that serves more than 2,000 uninsured adults whose income is at or below 150% of poverty.	\$100,000
Duchesne Clinic	Hire a full-time medical interpreter to provide Spanish translation services to the clinic's Spanish-speaking patients.	\$31,804
The Family Conservancy	Deliver culturally competent prenatal education and referral to prenatal health care services to 135 Spanish-speaking expectant mothers in Wyandotte County, KS, and Jackson County, MO.	\$79,602
Health Partnership Clinic of Johnson County	Core operating support for clinic that provides primary medical care services to more than 2,000 low-income and underserved patients in Johnson County, KS.	\$100,000
Kansas Association for the Medically Underserved	Core operating support to statewide advocacy organization to align staffing with the needs of 41 member clinics and strengthen the organization's systems-level advocacy on behalf of Kansas safety net clinics.	\$100,000
Kansas City Free Health Clinic	Core operating support to expand the clinic's generic formulary and establish a staff position to focus on leveraging additional pharmaceutical donations. The clinic provides primary care to 6,000 patients each year.	\$100,000
Kansas City Free Health Clinic on behalf of MetroCARE of Greater Kansas City	Provide a referral network to connect 100 low-income, uninsured patients to donated specialty medical care.	\$33,945
KU Endowment on behalf of Silver City Health Center	Core operating support for a nurse-led safety net clinic which provides primary care, health education and health prevention services to more than 1,500 patients.	\$100,000
Medical Society of Johnson and Wyandotte Counties Foundation, Inc.	Connect patients referred by safety net clinics in Wyandotte and Johnson counties to donated specialty care with the addition of a pilot dental referral project. The project is expected to serve 450 patients.	\$75,000
Riverview Health Services, Inc.	Core operating support for parish nurse program that delivers chronic disease management, medication assistance and referrals to safety net clinics for nearly 2,300 patients annually.	\$100,000
Riverview Health Services, Inc.	Provide health literacy education to clients by developing non-traditional teaching strategies and tools for staff and clients that address patient-provider interaction, health care navigation and medication compliance.	\$45,000
Sheffield Place	Expand the organization's Pathways to Care project that facilitates access to primary care for 30-45 homeless mothers and their children.	\$124,737
Somali Foundation, Inc.	Provide medical interpretation/translation, transportation to medical appointments, health education and health care screenings for East African refugees, with a goal of serving 100 clients.	\$64,878
Turner House Children's Clinic	Core operating support for a safety net clinic that provides primary medical care to 3,000 poor and underserved children in Wyandotte County.	\$100,000
University of Missouri-Kansas City	Provide primary medical care at a free, student-run clinic in downtown Kansas City, MO, for homeless and indigent adults. The clinic maintains an active patient load of 300 individuals.	\$77,528
Visiting Nurse Association	Expand the Citizen Assist Project, which provides case management and referrals for 9-1-1 callers whose requests do not require Fire Department transport to include the Kansas City, KS, Fire Department, and partner with Jewish Vocational Services to better serve refugee and immigrant populations.	\$125,000
Total Safety Net Grants		\$1,399,718

Capacity Grants

ORGANIZATION NAME	PROJECT DESCRIPTION	GRANT AMOUNT
Black Health Care Coalition, Inc.	Support the organization's relocation costs, and provide furnishings and office equipment.	\$26,553
Communities Creating Opportunity	Support a planning effort in Johnson and Wyandotte counties to mobilize faith leaders around health care and other community needs.	\$30,000
Community Health Council of Wyandotte County	Redesign the organization's Web site and provide advocacy training to prepare the organization to assume a leadership role in shaping public policy that benefits Wyandotte County, KS.	\$29,950
Crittenton Children's Center	Train 60 licensed clinicians in the use of Trauma-Focused Cognitive Behavioral Therapy (TFCBT) and Attachment Self-Regulation and Competency (ARC).	\$28,950
El Centro, Inc.	Support staff development for agency's family development team on topics including use of client assessments, development of family action plans and documenting client referrals and progress, along with establishing linkages with community resources.	\$11,700
Evergreen Living Innovations, Inc.	Purchase an electronic medical charting system and laptops, and train clinical and financial staff in the use of the new system.	\$30,000
Gillis Center	Purchase computers that will complete the organization's technology update.	\$22,800
Kansas Association for the Medically Underserved	Survey Johnson County, KS, primary care physicians to determine access to services for Medicaid and/or low-income uninsured patients, and potentially identify residents as a Medically Underserved Population (MUP).	\$2,869
Marillac Center	Convert paper medical records from 1997-2007 to electronic format.	\$30,000
National Alliance on Mental Illness of Greater Kansas City	Fund costs associated with relocating the organization to a larger space, and support purchase of a new phone system, computers and software.	\$29,912
Riverview Health Services, Inc. on behalf of Collaboration Works	Build organization's technology and data management capacity and establish a Web site for a volunteer-run organization that provides free or low-cost medical equipment to low-income individuals.	\$20,568
Somali Foundation, Inc.	Hire an executive coach to assist the executive director and board with developing a strategic plan, staffing plan and revised bylaws.	\$30,000
StandUp Blue Springs, formerly Blue Springs WellLink	Support organizational upgrades, including an agency audit, development of a fund development plan, purchase of a business server and other technology, improvements to the agency's Web site, and technical assistance with transferring patient records to new data system.	\$26,000
Thrive Allen County, Inc.	Publish and disseminate the first Allen County Well-Being Report, an analysis of key health, wellness, fitness, recreation, population and educational indices in Allen County, KS.	\$28,000
TLC for Children and Families, Inc.	Support modifications and training on a client management software system.	\$17,925
Total Capacity Grants		\$365,227

Other Grants

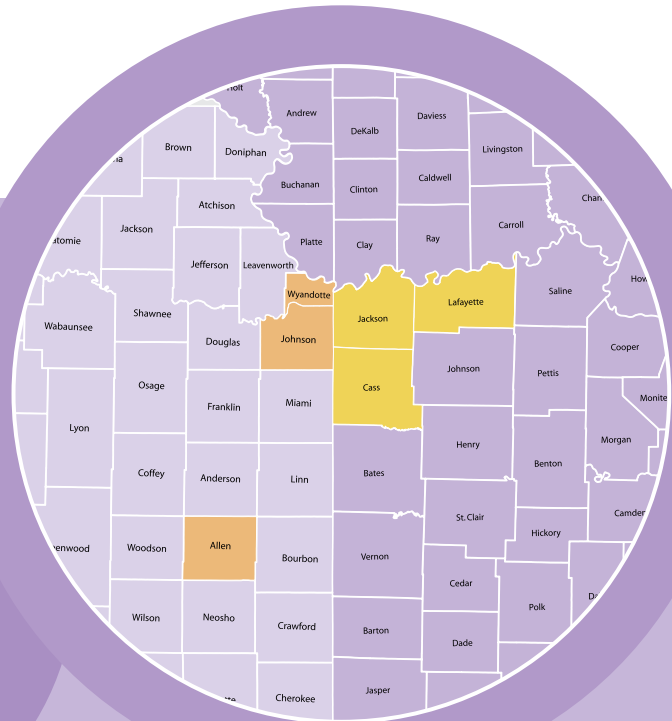
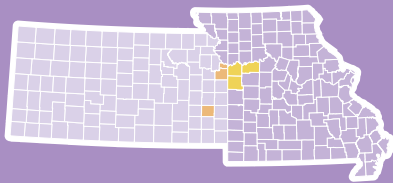
ORGANIZATION NAME	PROJECT DESCRIPTION	GRANT AMOUNT
Early Childhood and Head Start Centers	Stipends for Project Ready Smile early childhood centers.	\$52,000
Health Care Coalition of Lafayette County	Fund feasibility study, "Community Health Record Impact on Safety Net."	\$10,000
Health Care Foundation of Greater Kansas City	Support marketing activities related to the HPV vaccine initiative.	\$25,000
Health Care Foundation of Greater Kansas City	Provide matching funds for the Robert Wood Johnson Foundation Partners in Nursing grant award.	\$105,000
Kansas Association for the Medically Underserved	Increase the capacity of safety net clinics and health centers to deliver dental care in counties not currently served by a dental safety net. REACH Foundation funds helped establish a dental clinic in Allen County, KS.	\$250,000
Kansas Association for the Medically Underserved	Sponsor Primary Care Conference, "Building Medical Homes: Champions and Challenges."	\$10,000
Kansas Health Consumer Coalition, Inc.	Support Kansans for Better Health Coalition to address health reform options.	\$10,000
Kansas Health Consumer Coalition, Inc.	Support health consumer stakeholder dialogue.	\$10,000

Other Grants continued on page 18

Other Grants, cont'd.

ORGANIZATION NAME	PROJECT DESCRIPTION	GRANT AMOUNT
Kansas Health Institute	Develop health indicators for the Foundation's six-county service area in order to establish a baseline against which changes in population health might be measured.	\$30,000
Kansas Health Institute	Collect data and document underinsurance in Kansas and implement communication strategies to inform public policy decisions to address this problem.	\$50,000
The Missouri Budget Project	Support strategic planning and convening activities.	\$10,000
Nonprofit Connect: Network. Learn. Grow.	Sponsor Nonprofit Connect's annual "Nonprofit Professional of the Year" Award.	\$7,750
Oral Health Kansas, Inc.	Sponsor Oral Health Kansas Conference.	\$10,000
Oral Health Kansas, Inc.	Support statewide Dental Champions Leadership Program.	\$10,000
Roy J. Rinehart Foundation	Support project-related expenses for Project Ready Smile dental hygienists.	\$3,000
Roy J. Rinehart Foundation	Support Project Ready Smile program expenses.	\$10,208
University of Missouri-Kansas City	Support employment of three dental hygienists for Project Ready Smile.	\$165,173
Visiting Nurse Association	Provide matching funds for the Robert Wood Johnson Foundation Local Funding Partners grant for the Citizen Assist Program, which connects 9-1-1 callers with non-emergency issues to appropriate community resources.	\$250,000
Total Other Grants		\$1,018,131

Counties Served in 2008



2008 Financial Summaries

2008 brought unprecedented challenges as our nation's economic crisis reached a scale and duration not seen in recent times.

Like virtually everyone who invests in the financial markets, the REACH Healthcare Foundation experienced a substantial decline in the value of its investments during the year. The Foundation ended 2007 with assets valued at \$142 million; one year later our investment portfolio was valued at \$96 million – a 29 percent negative return on our investments.

Despite the market difficulties and uncertainty, the “silver lining” in this story was that the economic downturn fueled important discussions among the Board of Directors about the Foundation’s mission and purpose, investment principles and responsibility to the communities we serve.

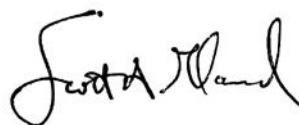
What were the results of these discussions? The Board agreed that remaining consistent with our grant making strategies was critical to our grantees and ultimately to the health of the communities we are committed to serving. To help us “stay the course” on our grant making and continue to respond to the health care needs in our service area, the Board in November changed the Foundation’s budgeting policy. Previously, budget expenditures were based on a percentage of the last 12-month rolling average of our asset value. Beginning in 2009, this has been changed to a three-year, quarterly rolling average asset value. This approach is intended to smooth out fluctuations in our annual expenditure target during periods of loss or positive growth, thereby ensuring our grantees more stable funding from year-to-year. This policy change enabled the Foundation to establish a 2009 grants budget that is between our 2007 and 2008 funding levels.

The Foundation also worked with Hospital Corporation of America and the Community Health Group, parties to the sale of Health Midwest, to adjust the spending policy in the sales agreement documents to allow the Foundation to continue operations and grant making even though our assets fell below their historic dollar value. This change allowed continued compliance with the Foundation’s originating documents as well as

relevant sections of the Uniform Prudent Management of Institutional Funds Act (UPMIFA), which provides Boards greater flexibility in the management of endowment funds so that charitable activities don’t have to come to a halt during unusual financial times, such as these.

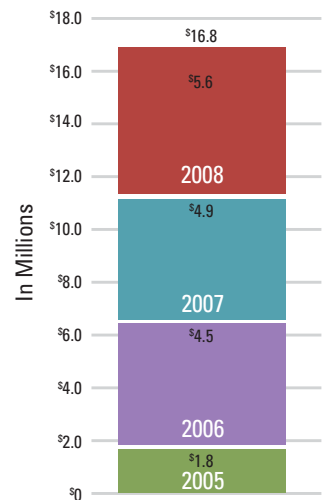
The positive result of these events was that the Foundation was able to fully meet its 2008 funding commitments. REACH invested more than \$5.6 million in grants and initiatives in 2008, bringing our total philanthropic investments since 2005 to \$16.8 million.

While we anticipate improvement in the economy in 2009, we know the 2008 losses will continue to affect our operations in future years. As we look ahead, we will stay true to our diversified investment framework while giving consideration to investment opportunities that arise in the current market.



Scott Glasrud
Treasurer

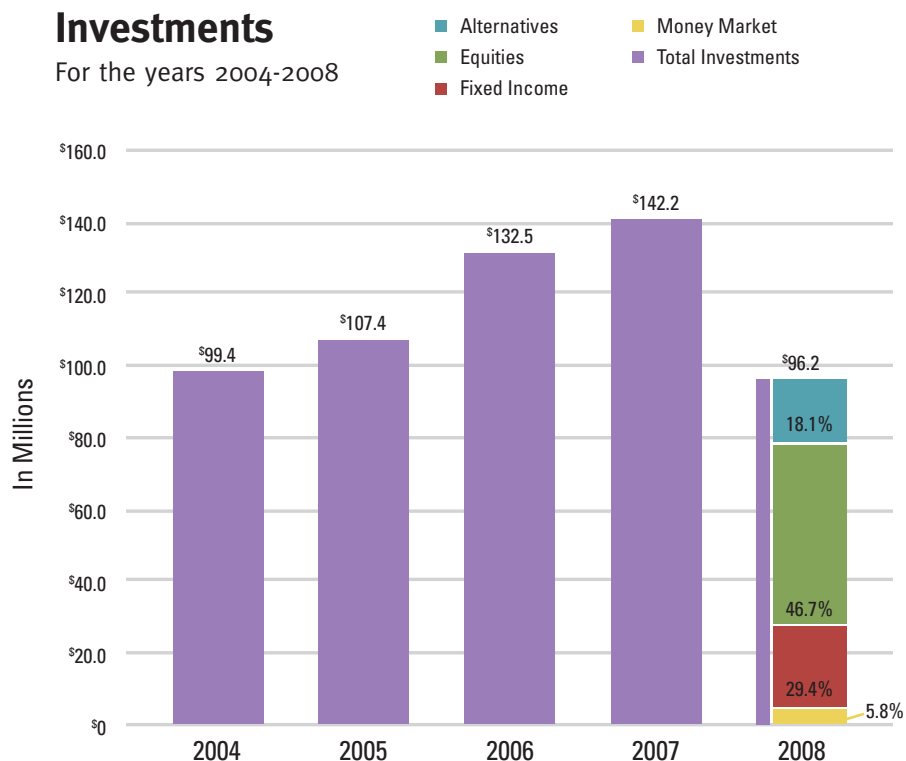
Cumulative Grant and Program Expenses



The financial statements presented in this publication are unaudited. Our full audited financial statements and auditor’s opinion prepared by McGladrey & Pullen, LLP, will be available on the Foundation’s Web site upon completion.

Investments

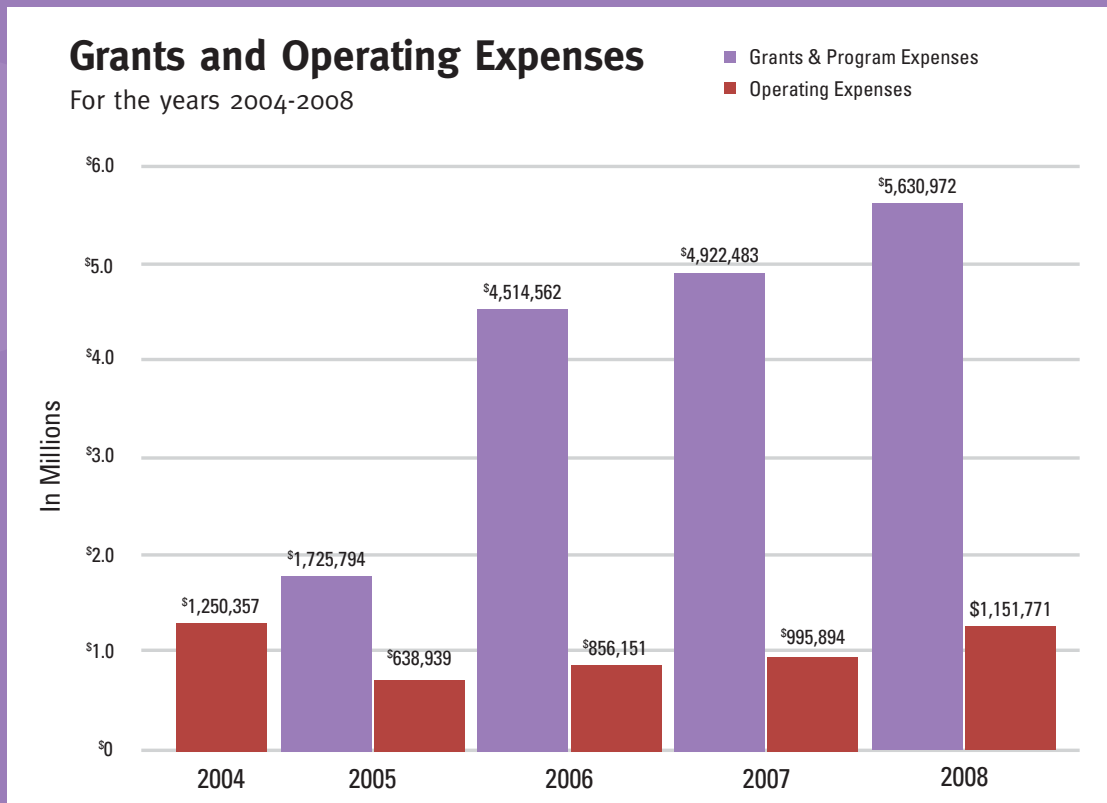
For the years 2004-2008



Financial Position

December 31, 2008 and 2007

	<u>2008</u>	<u>2007</u>
Assets		
Cash	145,040	98,956
Receivables and other assets	274,864	304,557
Investments	96,237,705	142,169,087
Fixed assets, net	273,718	60,583
Total assets	<u>96,931,327</u>	<u>142,633,183</u>
Liabilities and Net Assets		
Liabilities		
Accounts payable and accrued expenses	123,031	153,523
Grants payable	3,350,588	2,891,962
Total liabilities	<u>3,473,619</u>	<u>3,045,485</u>
Net assets	93,457,708	139,587,698
Total net assets	<u>93,457,708</u>	<u>139,587,698</u>
Total liabilities and net assets	<u><u>96,931,327</u></u>	<u><u>142,633,183</u></u>



Activities and Changes in Net Assets

Years ended December 31, 2008 and 2007

	<u>2008</u>	<u>2007</u>
Revenues, gains and other support		
Contributions	25,000	200,000
Investment income (loss), net	(39,372,247)	15,295,316
Total revenue, gains and other support	<u>(39,347,247)</u>	<u>15,495,316</u>
Expenses		
Grants and program expenses	5,630,972	4,922,483
Operating expenses	1,151,771	995,894
Total grants and operating expenses	<u>6,782,743</u>	<u>5,918,377</u>
Change in net assets	(46,129,990)	9,576,939
Net assets, beginning of year	<u>139,587,698</u>	<u>130,010,759</u>
Net assets, end of year	<u><u>93,457,708</u></u>	<u><u>139,587,698</u></u>



2008 Board of Directors

Thomas Robinett, Jr. Chair
 Frank Friedman Vice Chair
 Scott Glasrud Treasurer/Finance Committee Chair
 Linda Clarkson Secretary
 Stanley Brand, M.D. Grants Committee Chair
 Joshua Freeman, M.D. At-Large Member
 Anita Metoyer At-Large Member
 Brenda Sharpe President & CEO

Pat Adair
 Brenda Bohaty, D.D.S.
 Zeny Bustillo-Schmidt
 Timothy Carmody
 Heidi Cashman
 Pam Chapin
 Jack Holland

Tim Michel
 Joab Ortiz
 Sherry Payne
 Bob Regnier
 Janie Schumaker
 Glen Singer, M.D.



Front: Bob Regnier, Scott Glasrud, Thomas Robinett, Brenda Sharpe; Second row: Stanley Brand, Sherry Payne, Joshua Freeman, Zeny Bustillo-Schmidt, Heidi Cashman, Pam Chapin, Glen Singer; Back: Jack Holland, Janie Schumaker, Anita Metoyer, Tim Michel; Not pictured: Brenda Bohaty, Linda Clarkson, Frank Friedman



Foundation Staff



Front: Carla Gibson, Brenda Sharpe, Betsy Topper; Back: Dawn Downes, Becky Benak, Teresa Schwab, Chrissy Wichman, Pattie Mansur

Brenda Sharpe President & CEO
 Becky Benak Grants & Operations Manager
 Dawn Downes Project Director, Project Ready Smile
 Carla Gibson Senior Program Officer
 Pattie Mansur Communications Director
 Teresa Schwab Public Policy Director
 Betsy Topper VP of Programs
 Chrissy Wichman VP of Finance & Operations/CFO



2008 Community Advisory Committee

Evie Hagerman Chair
Katherine Idleburg Vice Chair
William Roy, Jr. Secretary
Brenda Sharpe President & CEO
Michael Belzer
Evie Curtis

Ken Davis
Michelle Haley, M.D.
Craig Herre
Nancy Maier
Christie McReynolds
J.D. Rios

Steve Scherer, M.D.
Janie Schumaker
Mahnaz Mehdi Shabbir
Brad Stratton
Judy Works



Front: William Roy, Jr., Evie Hagerman, Katherine Idleburg; Second row: Brenda Sharpe, Mike Belzer, Nancy Maier, Evie Curtis, Michelle Haley, J.D. Rios; Back: Ken Davis, Christie McReynolds, Steve Scherer, Brad Stratton, Judy Works



How To Apply

The REACH Foundation offers two competitive grant cycles each year.

Eligible nonprofit organizations may apply for funding in the oral health, mental health and safety net services priority areas. In addition, nonprofit organizations can apply for Capacity Grants and Discretionary Grants throughout the year. Information is available at www.reachhealth.org.

The REACH Healthcare Foundation
www.reachhealth.org

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info@reachhealth.org • Phone: (913) 432-4196 • Toll-free: (866) 866-8805 • Fax: (913) 789-6432

